

LIFE AND ACCIDENT AND HEALTH COMPANIES - ASSOCIATION EDITION

ANNUAL STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2014 OF THE CONDITION AND AFFAIRS OF THE

UNUM LIFE INSURANCE COMPANY OF AMERICA

| NAIC Group | | C Company Code | 62235 Employer's ID N | umber 01-0278678 | |
|---|---|--|--|--|---|
| Organized under the Laws of | (Current) (Prior) MAINE | , State of | Domicile or Port of Entry | MAINE | |
| Country of Domicile | UN | ITED STATES OF AM | ERICA | | |
| ncorporated/Organized | 08/24/1966 | Com | nmenced Business | 09/03/1966 | |
| Statutory Home Office | 2211 CONGRESS STREET | | | RTLAND, ME, US 04122 | |
| | (Street and Number) | | (City or To | wn, State, Country and Zip Code) | |
| Main Administrative Office | | 2211 CONGRESS STF (Street and Numbe | | | |
| | AND . ME, US 04122 | (Street and Number | | 207-575-2211 | |
| (City or Town, S | State, Country and Zip Code) | | (Area | Code) (Telephone Number) | |
| Mail Address | 2211 CONGRESS STREET | | | RTLAND , ME, US 04122 wn, State, Country and Zip Code) | |
| 77 800 | Street and Number or P.O. Box) | | 3.5025/73/47/ | wii, State, County and 219 Gode/ | |
| Primary Location of Books and Recor | ds | 2211 CONGRESS ST (Street and Number | | | |
| | AND , ME, US 04122 | V | /Area | 207-575-2211 Code) (Telephone Number) | |
| con seems or an area of | State, Country and Zip Code) | | | Code) (Telephone Number) | |
| Internet Website Address | | www.unum.com | <u> </u> | 22.2.2.2.2.2.2 | |
| Statutory Statement Contact | WALTER LYNN RICE (Name) | JR. | - 1 - | 423-294-1882 Area Code) (Telephone Number) | |
| Iri | ce@unum.com | | , | 423-287-8597 | |
| (E | E-mail Address) | | | (FAX Number) | |
| Chairman | | Date Teather to the last | resident and Chief Executi | CONTROL AND | N |
| Senior Vice President ar | | | | p | |
| Chief Financial Office | | Execu | utive Vice President, Glob | al Services CHRISTOPHER JOSEPH JER | OME |
| Senior Vice President, Treasur | er KEVIN AMBROSE MCMAHO | ON | Senior Vice President, Marketing and Publi | | Υ |
| Senior Vice President, Controll | er VICKI WRIGHT CORBETT | | Vice President, Transac and Corporate | | |
| Senior Vice President, Chief Actua and Appointed Actua | | JR | | | |
| | DIRE | ECTORS OR TRU | JSTEES | | |
| ELMER LISTON BIS | | JOSEPH RICHARD F | A STATE OF THE STA | CHRISTOPHER JOSEPH JEROME RICHARD PAUL MCKENNEY | |
| ROGER LUC MAR | KIIN | THOMAS ROS WA | Commence of the commence of th | RICHARD PAGE MICRENNET | |
| | | | | | |
| CONTRACTOR | NNESSEE SS: | | | | |
| County of HA | MILTON | | | | |
| all of the herein described assets we statement, together with related exhit condition and affairs of the said report in accordance with the NAIC Annual rules or regulations require difference. | ere the absolute property of the said pits, schedules and explanations there ting entity as of the reporting period st Statement Instructions and Accounting is in reporting not related to accounting ation by the described officers also in | reporting entity, free a ein contained, annexed tated above, and of its in g Practices and Proced g practices and procedunctudes the related coincides the related coincides and procedunctudes the related coincides the re | nd clear from any liens of or referred to, is a full and income and deductions the dures manual except to the ures, according to the best presponding electronic filing | ing entity, and that on the reporting period state claims thereon, except as herein stated, and true statement of all the assets and liabilities referent for the period ended, and have been one extent that: (1) state law may differ; or, (2) of their information, knowledge and belief, resign with the NAIC, when required, that is an elded by various regulators in lieu of or in additional control of the state of the stat | d that this and of the complete that states spectively exact cop |
| | | Juh !! |) | fler My Wy | ray |
| MICHAEL QUINN SIMON President and Chief Executive | | SUSAN NANCE RO ident, Transactions, SE Secretary | | KEVIN AMBROSE MCMAHON Senior Vice President, Treasure | |
| Subscribed and sworn to before me to 19 day of | his February 2015 | a b | Is this an original filing? If no, State the amendment | and of contractions | 1 |
| Darlene Stone My commission expires September 1 | 0, 2016. STA | TE SSEE ARY | Date filed Number of pages at | | |

ASSETS

| | | | Prior Year | | |
|-------|--|-----------------|-------------------------|---|-----------------------------|
| | | 1 Assets | 2 Nonadmitted Assets | 3 Net Admitted Assets (Cols. 1 - 2) | 4 Net Admitted Assets |
| 1. | Bonds (Schedule D) | 17, 182,507,308 | | 17, 182, 507, 308 | 16,529,541,297 |
| | Stocks (Schedule D): | | | | |
| | 2.1 Preferred stocks | 24,000,000 | | 24,000,000 | 13,000,000 |
| | 2.2 Common stocks | 30,189,292 | | 30,189,292 | 29,340,163 |
| 3. | Mortgage loans on real estate (Schedule B): | | | | |
| | 3.1 First liens | 793,344,178 | | 793,344,178 | 816,847,912 |
| | 3.2 Other than first liens. | | | | |
| 4. | Real estate (Schedule A): | | | | |
| | 4.1 Properties occupied by the company (less \$0 | | | | |
| | encumbrances) | 60,855,773 | | 60,855,773 | 68,089,756 |
| | 4.2 Properties held for the production of income (less | 4 000 040 | | 4 000 040 | • |
| | \$0 encumbrances) | 4,020,212 | | 4,020,212 | 0 |
| | 4.3 Properties held for sale (less \$0 | 10 705 000 | | 10 705 000 | 10 705 000 |
| _ | encumbrances) | 13,705,838 | | 13,705,838 | 13,705,838 |
| 5. | (\$ | | | | |
| | investments (\$4,250,000 , Schedule DA) | 171 776 262 | | 171 776 262 | 2/1 505 0/8 |
| 6. | Contract loans (including \$0 premium notes) | | | 55,445,093 | |
| | Derivatives (Schedule DB) | | | 4,983,645 | |
| | Other invested assets (Schedule BA) | | | 352,475,658 | |
| 9. | Receivables for securities | | | 159,798 | |
| | Securities lending reinvested collateral assets (Schedule DL) | | | 18,711,800 | |
| | Aggregate write-ins for invested assets | | | | |
| | Subtotals, cash and invested assets (Lines 1 to 11) | | | | |
| | Title plants less \$ charged off (for Title insurers | , , , | | , , , | , , , , |
| | only) | | | | |
| 14. | Investment income due and accrued | 250, 127,853 | | 250 , 127 ,853 | 249,217,335 |
| 15. | Premiums and considerations: | | | | |
| | 15.1 Uncollected premiums and agents' balances in the course of collection | 204,320,066 | 8,236,918 | 196,083,148 | 161,296,365 |
| | 15.2 Deferred premiums and agents' balances and installments booked but | | | | |
| | deferred and not yet due (including \$0 | | | | |
| | earned but unbilled premiums) | 393,029 | | 393,029 | 430,093 |
| | 15.3 Accrued retrospective premiums | | | | |
| 16. | Reinsurance: | | | | |
| | 16.1 Amounts recoverable from reinsurers | | | 71,539,085 | 68,802,532 |
| | 16.2 Funds held by or deposited with reinsured companies | | | | |
| | 16.3 Other amounts receivable under reinsurance contracts | | | 38,422,600 | |
| | Amounts receivable relating to uninsured plans | | | | 7,489,969 |
| | Current federal and foreign income tax recoverable and interest thereon | | | | 42,488,088 |
| | Net deferred tax asset | | | 173,474,855 | |
| 19. | Guaranty funds receivable or on deposit | , , | | , , | 0,710,007 |
| 20. | Electronic data processing equipment and software | | | | |
| 21. | Furniture and equipment, including health care delivery assets (\$0) | 3 7// 820 | 3 7// 820 | | 0 |
| 22. | Net adjustment in assets and liabilities due to foreign exchange rates | | | | |
| 23. | Receivables from parent, subsidiaries and affiliates | | | | |
| | Health care (\$0) and other amounts receivable | | | | |
| | Aggregate write-ins for other than invested assets | | | | |
| | Total assets excluding Separate Accounts, Segregated Accounts and | | | | |
| | Protected Cell Accounts (Lines 12 to 25) | 19,909,857,303 | 217,416,884 | 19,692,440,419 | 19,069,868,981 |
| 27. | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | 8,931,929 | | 8,931,929 | 8,667,338 |
| 28. | Total (Lines 26 and 27) | 19,918,789,232 | 217,416,884 | 19,701,372,348 | 19,078,536,320 |
| | DETAILS OF WRITE-INS | | | | |
| 1101. | | | | | |
| 1102. | | | | | |
| 1103. | | | ļ | | |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page | | | | |
| | Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above) | | | | |
| | Corporate owned life insurance | | | | 188,817,579 |
| | State premium tax credits | | | | 11,034,209 |
| | Other miscellaneous assets | | | 2,559,921 | 2,704,411 |
| | Summary of remaining write-ins for Line 25 from overflow page | | | 4,979,757 | 5,092,997 |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) | 229, 128, 388 | 2,639,519 | 226,488,868 | 207,649,195 |

LIABILITIES, SURPLUS AND OTHER FUNDS

| | , | 1 | 2 |
|----------------|--|--------------------------------|--------------------------------|
| | Aggregate recent of far life contracts (1) 004 000 040 (Figh F Line 0000000) Levil (2) | Current Year | Prior Year |
| 1. | Aggregate reserve for life contracts \$ | 004 000 010 | 006 226 700 |
| 2 | Aggregate reserve for accident and health contracts (including \$4,976,369,603 Modco Reserve) | 8 043 204 146 | 8 180 937 849 |
| 3. | Liability for deposit-type contracts (Exhibit 7, Line 14, Col. 1) (including \$ | 667.086.771 | 614.403.253 |
| 4. | Contract claims: | | |
| | 4.1 Life (Exhibit 8, Part 1, Line 4.4, Col. 1 less sum of Cols. 9, 10 and 11) | 245,280,819 | 238,405,398 |
| _ | 4.2 Accident and health (Exhibit 8, Part 1, Line 4.4, sum of Cols. 9, 10 and 11) | 545,595,052 | 530,762,027 |
| 5. | Policyholders' dividends \$ and coupons \$ due and unpaid (Exhibit 4, Line 10) | | |
| 6. | Provision for policyholders' dividends and coupons payable in following calendar year - estimated amounts: | | |
| 0. | 6.1 Dividends apportioned for payment (including \$ | 11 080 000 | 11 480 000 |
| | 6.2 Dividends not yet apportioned (including \$ Modco) | 11,000,000 | |
| | 6.3 Coupons and similar benefits (including \$ Modco) | | |
| | Amount provisionally held for deferred dividend policies not included in Line 6 | | |
| 8. | Premiums and annuity considerations for life and accident and health contracts received in advance less | | |
| | \$0 discount; including \$23,873,484 accident and health premiums (Exhibit 1, | | |
| 9. | Part 1, Col. 1, sum of lines 4 and 14) | 37,039,079 | 38,264,046 |
| 9. | 9.1 Surrender values on canceled contracts | | |
| | 9.2 Provision for experience rating refunds, including the liability of \$ 288,268 accident and health | | |
| | experience rating refunds of which \$ is for medical loss ratio rebate per the Public Health | | |
| | Service Act | 1,816,556 | 1,329,821 |
| | 9.3 Other amounts payable on reinsurance, including \$ 3,347,497 assumed and \$ 98.534.430 | | |
| | ceded | 101,881,927 | 80,812,608 |
| | 9.4 Interest maintenance reserve (IMR, Line 6) | 15 , 144 , 750 | 22,655,395 |
| 10. | Commissions to agents due or accrued-life and annuity contracts \$10,141,326 accident and health | | |
| 11 | \$31,935,057 and deposit-type contract funds \$0 | | |
| 11. 12. | Commissions and expense allowances payable on reinsurance assumed | | |
| | Transfers to Separate Accounts due or accrued (net) (including \$ accrued for expense | | 41,373 |
| 10. | allowances recognized in reserves, net of reinsured allowances) | | |
| 14. | Taxes, licenses and fees due or accrued, excluding federal income taxes (Exhibit 3, Line 9, Col. 5) | 11,625,540 | 6,368,536 |
| 15.1 | Current federal and foreign income taxes, including \$ on realized capital gains (losses) | | |
| 15.2 | Net deferred tax liability | | |
| 16. | Unearned investment income | 1,158,456 | 1, 189, 372 |
| 17. | Amounts withheld or retained by company as agent or trustee | 1,494,453 | 1, 184, 203 |
| 18. | Amounts held for agents' account, including \$ agents' credit balances | | 07 007 000 |
| 19. 20. | Remittances and items not allocated | | |
| 20. | Net adjustment in assets and liabilities due to foreign exchange rates | | |
| 22. | Borrowed money \$4,380,000 and interest thereon \$28 | | |
| 23. | Dividends to stockholders declared and unpaid | | |
| 24. | Miscellaneous liabilities: | | |
| | 24.01 Asset valuation reserve (AVR, Line 16, Col. 7) | 211,741,133 | 202,440,064 |
| | 24.02 Reinsurance in unauthorized and certified (\$0) companies | 1,285,248 | 585,930 |
| | 24.03 Funds held under reinsurance treaties with unauthorized and certified (\$0) reinsurers | | |
| | 24.04 Payable to parent, subsidiaries and affiliates | | |
| | 24.05 Drafts outstanding | 1 445 700 | 1 500 070 |
| | 24.07 Funds held under coinsurance | | |
| | 24.08 Derivatives | | |
| | 24.09 Payable for securities | · · · | |
| | 24.10 Payable for securities lending | 18,711,800 | 38,215,203 |
| | 24.11 Capital notes \$ and interest thereon \$ | | |
| 25. | Aggregate write-ins for liabilities | , . , . | 59,851,213 |
| 26. | Total liabilities excluding Separate Accounts business (Lines 1 to 25) | 18,146,309,185 | 17,512,001,934 |
| 27. | From Separate Accounts Statement | 8,931,929 | 8,667,338 |
| 28. | Total liabilities (Lines 26 and 27) | | 17,520,669,272 |
| 29. 30. | Common capital stock | | 5,000,000 |
| 31. | Preferred capital stock | | |
| 32. | Surplus notes | | |
| 33. | Gross paid in and contributed surplus (Page 3, Line 33, Col. 2 plus Page 4, Line 51.1, Col. 1) | | |
| 34. | Aggregate write-ins for special surplus funds | | |
| 35. | Unassigned funds (surplus) | 547,130,880 | 550,356,343 |
| 36. | Less treasury stock, at cost: | | |
| | 36.1 shares common (value included in Line 29 \$) | | |
| 27 | 36.2 shares preferred (value included in Line 30 \$) | | 1 552 967 049 |
| 37. 38. | Surplus (Total Lines 31+32+33+34+35-36) (including \$ in Separate Accounts Statement) Totals of Lines 29, 30 and 37 (Page 4, Line 55) | 1,541,131,234 1,546,131,234 | 1,552,867,048 1,557,867,048 |
| 39. | Totals of Lines 28 and 38 (Page 2, Line 28, Col. 3) | 19,701,372,348 | 19,078,536,320 |
| 55. | DETAILS OF WRITE-INS | 10,101,012,040 | 10,010,000,020 |
| 2501. | Unfunded commitments | 16 298 796 | 12,597,868 |
| 2502. | Policy claims and miscellaneous liabilities - other lines | | 25,212,716 |
| 2503. | Other miscellaneous liabilities | | 12,742,786 |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | 15,318,606 | 9,297,842 |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) | 67,438,036 | 59,851,213 |
| 3101. | Deferred gain on reinsurance transactions | | 43,628,840 |
| 3102. | | | |
| 3103. | | | |
| 3198. | Summary of remaining write-ins for Line 31 from overflow page | | 12 620 040 |
| 3199. 3401. | Totals (Lines 3101 thru 3103 plus 3198)(Line 31 above) | 35,118,489 | 43,628,840 |
| 3401. 3402. | | | |
| 3403. | | | |
| 3498. | Summary of remaining write-ins for Line 34 from overflow page | | |
| 3499. | Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above) | | |
| | | | |

ANNUAL STATEMENT FOR THE YEAR 2014 OF THE UNUM LIFE INSURANCE COMPANY OF AMERICA **SUMMARY OF OPERATIONS**

| | SUMMART OF OPERATIONS | 1 | 2 |
|---|--|--|--|
| 1. | Premiums and annuity considerations for life and accident and health contracts (Exhibit 1, Part 1, Line 20.4, Col. 1, less | Current Year | Prior Year |
| 2 | Col. 11) | 2,914,646,835 | 2,794,217,187 |
| 2. 3. | Considerations for supplementary contracts with life contingencies | 1,067,638,162 | 1,080,937,340 |
| 4. | Amortization of Interest Maintenance Reserve (IMR, Line 5) | 3,164,024 | 2,874,662 |
| 5. 6. | Separate Accounts net gain from operations excluding unrealized gains or losses | | |
| 7. | Reserve adjustments on reinsurance ceded | (471,966,329) | (482,452,808) |
| 8. | Miscellaneous Income: | | |
| | 8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts | 106.774 | 100,336 |
| | 8.2 Charges and fees for deposit-type contracts | | |
| | 8.3 Aggregate write-ins for miscellaneous income | 71,262,702 | 69,115,732 |
| 9. 10. | Total (Lines 1 to 8.3) | 3,813,487,971 423,423,725 | 3,611,965,136 448,084,882 |
| 11. | Matured endowments (excluding guaranteed annual pure endowments) | 777,912 | 590,287 |
| 12. | Annuity benefits (Exhibit 8, Part 2, Line 6.4, Cols. 4 + 8) | 15,164,713 | 16,275,942 |
| 13. 14. | Disability benefits and benefits under accident and health contracts Coupons, guaranteed annual pure endowments and similar benefits | | 1,238,680,547 |
| 15. | Surrender benefits and withdrawals for life contracts | 7,506,656 | 7,635,340 |
| 16. | Group conversions | 193,715 | 208,487 |
| 17. 18. | Interest and adjustments on contract or deposit-type contract funds | 11, 197,778 | 10,328,764 687,909 |
| 19. | Increase in aggregate reserves for life and accident and health contracts | (126,723,731) | (183,566,252) |
| 20. | Totals (Lines 10 to 19) | 1,652,483,544 | 1,538,925,905 |
| 21. | Commissions on premiums, annuity considerations, and deposit-type contract funds (direct business only) (Exhibit 1, Part | | 380.836.613 |
| 22. | 2, Line 31, Col. 1) | 15.842.080 | 380,836,613 |
| 23. | General insurance expenses (Exhibit 2, Line 10, Cols. 1, 2, 3 and 4) | 733,994,959 | 682,808,909 |
| 24. | Insurance taxes, licenses and fees, excluding federal income taxes (Exhibit 3, Line 7, Cols. 1 + 2 + 3) | 100,880,278 | 95 , 434 , 164 |
| 25. 26. | Increase in loading on deferred and uncollected premiums | 54,600 | (18,906) (1,149,337) |
| 27. | Aggregate write-ins for deductions | 662,075,627 | 636,940,197 |
| 28. | Totals (Lines 20 to 27) | 3,559,926,881 | 3,350,417,068 |
| 29. | Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28) | | 261,548,068 |
| 30. 31. | Dividends to policyholders | 11,277,300 | 12,204,098 |
| 32. | Federal and foreign income taxes incurred (excluding tax on capital gains) | | 53,288,503 |
| 33. | Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or | | |
| 34. | (losses) (Line 31 minus Line 32) | 197,044,520 | 196,055,466 |
| 34. | \$2,148,539 (excluding taxes of \$ | (2,035,783) | (19,870,699) |
| 35. | Net income (Line 33 plus Line 34) | 195,008,737 | 176, 184, 767 |
| 00 | CAPITAL AND SURPLUS ACCOUNT | 1 557 067 040 | 1 570 500 670 |
| 36. 37 | Capital and surplus, December 31, prior year (Page 3, Line 38, Col. 2) | 1,557,867,048 | 1,573,532,672 |
| 38. | Change in net unrealized capital gains (losses) less capital gains tax of \$(81,668) | 667,331 | |
| 39. | Change in net unrealized foreign exchange capital gain (loss) | 1,212,124 | 1,025,410 |
| 40. 41. | Change in net deferred income tax | | |
| 42. | Change in liability for reinsurance in unauthorized and certified companies | (699,318) | 7,607,792 |
| 43. | Change in reserve on account of change in valuation basis, (increase) or decrease | | |
| 44. | Change in asset valuation reserve | | |
| 45. 46. | Change in treasury stock (Page 3, Lines 36.1 and 36.2, Col. 2 minus Col. 1) | | |
| 47. | Other changes in surplus in Separate Accounts Statement | | |
| 48. | Change in surplus notes | 0.700.657 | |
| 49. 50. | Cumulative effect of changes in accounting principles | 9,790,007 | 0 |
| 00. | 50.1 Paid in | | |
| | 50.2 Transferred from surplus (Stock Dividend) | | |
| 51. | 50.3 Transferred to surplus Surplus adjustment: | | |
| 51. | 51.1 Paid in | | |
| | 51.2 Transferred to capital (Stock Dividend) | | |
| | 51.3 Transferred from capital | | |
| 52. | Dividends to stockholders | | |
| 53. | Aggregate write-ins for gains and losses in surplus | 592,606 | 0 |
| 54. | Net change in capital and surplus for the year (Lines 37 through 53) | (11,735,814) | (15,665,624) |
| | 0 - 10 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | | 1,557,867,048 |
| 55. | Capital and surplus, December 31, current year (Lines 36 + 54) (Page 3, Line 38) | 1,546,131,234 | , , , |
| 08.301. | DETAILS OF WRITE-INS Income from assumed modco agreements | 30,302,054 | 30,535,399 |
| 08.301. 08.302. | DETAILS OF WRITE-INS Income from assumed modco agreements | 30,302,05424,594,146 | 30,535,399 |
| 08.301. 08.302. 08.303. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income | 30,302,054 24,594,146 10,661,234 | 30,535,399 22,411,635 9,790,370 |
| 08.301. 08.302. 08.303. 08.398. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income Summary of remaining write-ins for Line 8.3 from overflow page | 30,302,054 24,594,146 10,661,234 5,705,268 | 30,535,399 |
| 08.301. 08.302. 08.303. 08.398. 08.399. 2701. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income Summary of remaining write-ins for Line 8.3 from overflow page Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) Loss from ceded modco agreements | 30,302,054 24,594,146 10,661,234 5,705,268 71,262,702 271,553,973 | 30,535,399 22,411,635 9,790,370 6,378,329 69,115,732 294,356,154 |
| 08.301. 08.302. 08.303. 08.398. 08.399. 2701. 2702. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income Summary of remaining write-ins for Line 8.3 from overflow page Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) Loss from ceded modco agreements Income transfer under funds held reinsurance | 30,302,054 24,594,146 10,661,234 .5,705,268 71,262,702 271,553,973 399,534,486 | 30,535,399 22,411,635 9,790,370 6,378,329 69,115,732 294,356,154 347,698,678 |
| 08.301. 08.302. 08.303. 08.398. 08.399. 2701. 2702. 2703. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Missellaneous income Summary of remaining write-ins for Line 8.3 from overflow page Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) Loss from ceded modco agreements Income transfer under funds held reinsurance Reserve adjustment on assumed modco agreements | | |
| 08.301. 08.302. 08.303. 08.398. 08.399. 2701. 2702. 2703. 2798. 2799. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income Summary of remaining write-ins for Line 8.3 from overflow page Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) Loss from ceded modco agreements Income transfer under funds held reinsurance Reserve adjustment on assumed modco agreements Summary of remaining write-ins for Line 27 from overflow page Totals (Lines 2701 thru 2703 plus 2798)(Line 27 above) | | |
| 08.301. 08.302. 08.303. 08.398. 08.399. 2701. 2702. 2703. 2798. 2799. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income Summary of remaining write-ins for Line 8.3 from overflow page Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) Loss from ceded modco agreements Income transfer under funds held reinsurance Reserve adjustment on assumed modco agreements Summary of remaining write-ins for Line 27 from overflow page Totals (Lines 2701 thru 2703 plus 2798)(Line 27 above) Change in liability for unauthorized reinsurance (P&C) | 30,302,054 .24,594,146 .10,661,234 .5,705,268 .71,262,702 .271,553,973 .399,534,486 (8,439,002) .(573,831) .662,075,627 .592,606 | |
| 08.301. 08.302. 08.303. 08.398. 08.399. 2701. 2702. 2703. 2798. 2799. 5301. 5302. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income Summary of remaining write-ins for Line 8.3 from overflow page Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) Loss from ceded modco agreements Income transfer under funds held reinsurance Reserve adjustment on assumed modco agreements Summary of remaining write-ins for Line 27 from overflow page Totals (Lines 2701 thru 2703 plus 2798)(Line 27 above) Change in liability for unauthorized reinsurance (P&C) | | |
| 08.301. 08.302. 08.303. 08.398. 08.399. 2701. 2702. 2703. 2798. 2799. 5301. 5302. 5303. | DETAILS OF WRITE-INS Income from assumed modco agreements Income from Family Medical Leave Act administration Miscellaneous income Summary of remaining write-ins for Line 8.3 from overflow page Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) Loss from ceded modco agreements Income transfer under funds held reinsurance Reserve adjustment on assumed modco agreements Summary of remaining write-ins for Line 27 from overflow page Totals (Lines 2701 thru 2703 plus 2798)(Line 27 above) Change in liability for unauthorized reinsurance (P&C) | | |

| | | 1 | 2 |
|--|---|---------------|---------------|
| | | | |
| | | Current Year | Prior Year |
| | Cash from Operations | | |
| | Premiums collected net of reinsurance | | |
| | Net investment income | | |
| | Miscellaneous income | | 203,962,466 |
| | Fotal (Lines 1 through 3) | | 4,036,057,012 |
| | Benefit and loss related payments | | |
| | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts | | (1,149,337 |
| 7. (| Commissions, expenses paid and aggregate write-ins for deductions | 1,904,576,527 | 1,809,616,262 |
| 8. [| Dividends paid to policyholders | 11,677,300 | 12,304,098 |
| 9. F | Federal and foreign income taxes paid (recovered) net of \$4,798,338 tax on capital gains (losses) | 11,539,925 | 125,858,958 |
| 10. T | Total (Lines 5 through 9) | 4,125,932,313 | 4,127,200,801 |
| 11. N | Net cash from operations (Line 4 minus Line 10) | 78,691,876 | (91,143,788 |
| | Cash from Investments | | |
| 12. F | Proceeds from investments sold, matured or repaid: | | |
| | 2.1 Bonds | 1 086 880 925 | 1 573 047 681 |
| | 2.2 Stocks | | 379 |
| | 2.3 Mortgage loans | | |
| | 2.3 Mongage loans | | |
| | | | |
| | 2.5 Other invested assets | | |
| | 2.6 Net gains or (losses) on cash, cash equivalents and short-term investments | | 400, 400, 007 |
| | 2.7 Miscellaneous proceeds | | 120,493,367 |
| | 12.8 Total investment proceeds (Lines 12.1 to 12.7) | 1,237,606,389 | 1,845,223,404 |
| 13. C | Cost of investments acquired (long-term only): | | |
| 1 | 3.1 Bonds | | 1,816,838,561 |
| | 3.2 Stocks | | 0 |
| | 3.3 Mortgage loans | | |
| | 3.4 Real estate | | |
| 1 | 3.5 Other invested assets | 64,890,784 | 69,641,152 |
| 1 | 3.6 Miscellaneous applications | 5,035,447 | 951,884 |
| 1 | 3.7 Total investments acquired (Lines 13.1 to 13.6) | 1,887,199,224 | 1,988,873,703 |
| 14. N | Net increase (decrease) in contract loans and premium notes | (2,245,409) | (1,855,438 |
| 15. N | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) | (647,347,426) | (141,794,861 |
| | Cash from Financing and Miscellaneous Sources | | |
| | Cash provided (applied): | | |
| 16. C | 6.1 Surplus notes, capital notes | | |
| | ot Fourpius notes, capital notes | | |
| 1 | 16.2 Capital and paid in surplus, less treasury stock | | |
| 1 | | | |
| 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock | 4,380,000 | 0 |
| 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities | 4,380,000 | |
| 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders | | 18,610,072 |
| 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities | | |
| 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) | | |
| 1 1 1 1 1 17. N | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS | | |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) | | |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) Cash, cash equivalents and short-term investments: | | |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) Cash, cash equivalents and short-term investments: 19.1 Beginning of year | | |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) Cash, cash equivalents and short-term investments: | | |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) Cash, cash equivalents and short-term investments: 19.1 Beginning of year 19.2 End of year (Line 18 plus Line 19.1) | | |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) 16.6 Other cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) Cash, cash equivalents and short-term investments: 19.1 Beginning of year 19.2 End of year (Line 18 plus Line 19.1) | | |
| 11 11 11 11 11 11 11 11 11 11 11 11 11 | 16.2 Capital and paid in surplus, less treasury stock | | |
| 11 11 11 11 11 11 11 11 11 11 11 11 11 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) 16.6 Other cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS 16.6 Other cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS 16.9 Lines 15 and 17) 16.9 Lines 16.0 Lines | | |
| 11 11 11 11 11 11 11 11 11 11 11 11 11 | 16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds 16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders 16.6 Other cash provided (applied) Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) Cash, cash equivalents and short-term investments: 19.1 Beginning of year 19.2 End of year (Line 18 plus Line 19.1) plemental disclosures of cash flow information for non-cash transactions: Bond principal accrued on Z-tranche CMO securities Schedule D bonds exchanged Schedule D sonds exchanged Bond principal received in the form of premium tax credits | | |

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

| | | 1 | 2 | | Ordinary | | 6 | Gro | - 1 | | Accident and Health | | 12 |
|------------|---|-----------------------|-----------------|---------------------|---------------------------|---------------------------------|------------------------------------|----------------------------|----------------|----------------|--|--------------------|--|
| | | Total | Industrial Life | 3 Life Insurance | 4 Individual Annuities | 5 Supplementary Contracts | Credit Life (Group and Individual) | 7 Life Insurance (a) | 8 Annuities | 9 Group | 10 Credit (Group and Individual) | 11 Other | Aggregate of All Other Lines of Business |
| 1. | Premiums and annuity considerations for life and accident and health | | maddiai Eiro | | marviduai Amatics | Contracts | and marriadary | (-7 | Aimutes | • | marviduar) | | 240000 |
| | contracts | 2,914,646,835 | | 10,713,451 | | | | 664,869,375 | | 2,235,208,094 | | 3,855,914 | |
| 2. | Considerations for supplementary contracts with life contingencies | | | 45 500 700 | | | | 70.000.040 | | | | | |
| 3. | Net investment income | 1,067,638,162 | | 15,506,736 | 14,935 | 23,795,961 | | 72,092,040 | 8,621,987 | 608,901,720 | | 337,190,600 | 1,514,183 |
| 4. | Amortization of Interest Maintenance Reserve (IMR) | 3, 164,024 | | 45,955 | 44 | 70,521 | | 213,650 | 25,552 | 1,804,525 | | 999,289 | 4,487 |
| 5. | Separate Accounts net gain from operations excluding unrealized gains or losses | | | | | | | | | | | | |
| 6. | Commissions and expense allowances on reinsurance ceded | 228,635,803 | | 195,675 | | | | 71, 138, 739 | | 75,595,391 | | 81,705,998 | |
| 7. | Reserve adjustments on reinsurance ceded | (471,966,329) | | | | | | | | (385,553,423) | | (86,412,906) | |
| 8. | Miscellaneous Income: | (, 000 , 020) | | | | | | | | (000,000, 120) | | (00, 1.12,000) | |
| - | 8.1 Fees associated with income from investment management, | | | | | | | | | | | | |
| | administration and contract guarantees from Separate Accounts | 106,774 | | | | | | | 106,774 | | | | |
| | 8.2 Charges and fees for deposit-type contracts | , | | | | | | | | | | | |
| | 8.3 Aggregate write-ins for miscellaneous income | 71,262,702 | | 118,116 | | 61,101 | | 1,229,628 | 13,031 | 38,771,489 | | 30,913,730 | 155,587 |
| 9. | Totals (Lines 1 to 8.3) | 3,813,487,971 | | 26,579,933 | 14,999 | 23,927,584 | | 809,543,433 | 8,767,344 | 2,574,727,796 | | 368,252,625 | 1,674,257 |
| 10. | Death benefits | 423,423,725 | | 26,555,551 | | | | 396,868,174 | | | | | |
| 11. | Matured endowments (excluding guaranteed annual pure endowments) | 777,912 | | 777,912 | | | | | | | | | |
| 12. | Annuity benefits | 15, 164, 713 | | | | | | | 15, 164, 713 | | | | |
| 13. | Disability benefits and benefits under accident and health contracts | 1,320,131,186 | | 87 , 137 | | | | 794,988 | | 1,317,000,720 | | 2,248,341 | |
| 14. | Coupons, guaranteed annual pure endowments and similar benefits | 7 500 050 | | | | | | | | | | | |
| 15. | Surrender benefits and withdrawals for life contracts | 7,506,656 | | 6,948,303 | | | | 558,353 | | (4.404) | | 074 000 | |
| 16. | Group conversions | 193,715 11,197,778 | | (14,219,692 | | 5.462.292 | | 14,143,016 2,547,738 | | (4,494) | | 274,886 253.085 | |
| 17. | Interest and adjustments on contract or deposit-type contract funds | 811,590 | | 2,269,231 | | | | | | 209,013 | | 203,080 | |
| 18. | Payments on supplementary contracts with life contingencies | (126,723,731) | | (6.080.840 | (1,519) | 96,726 (40.127) | | 22,675,808 | (8,809,311) | (58.141.243) | | (76.326.499) | |
| 19. 20. | Totals (Lines 10 to 19) | 1.652.483.544 | | 16.357.602 | (1,519) | 5.518.891 | | 438.302.940 | 6.741.320 | 1,259,114,496 | | (73,550,187) | |
| 20. 21. | Commissions on premiums, annuity considerations and deposit-type | 1,002,403,044 | | 10,337,002 | (1,519) | | | 430,302,940 | 0,741,320 | 1,239,114,490 | | (73,330, 107) | |
| 21. | contract funds (direct business only) | 394,981,159 | | 818.344 | | | | 97.443.114 | | 276.178.987 | | 20.540.715 | |
| 22. | Commissions and expense allowances on reinsurance assumed | 15,842,080 | | | | | | 33,532 | | 3, 143, 756 | | 12,664,792 | |
| 23. | General insurance expenses | 733,994,959 | | 39,899 | | 102,837 | | 153,764,067 | 193,576 | 543,882,876 | | 36,011,703 | |
| 24. | Insurance taxes, licenses and fees, excluding federal income taxes | 100,880,278 | | 231,371 | | | | 30, 185, 980 | 9,915 | 65,751,500 | | 4,701,511 | |
| 25. | Increase in loading on deferred and uncollected premiums | 54,600 | | 54,600 | | | | | | | | | |
| 26. | Net transfers to or (from) Separate Accounts net of reinsurance | (385,366) | | | | | | | (385,366) | | | | |
| 27. | Aggregate write-ins for deductions | 662,075,627 | | 170 | | | | 17,268 | 26 | 306,240,638 | | 356,450,655 | (633, 133 |
| 28. | Totals (Lines 20 to 27) | 3,559,926,881 | | 17,501,987 | (1,516) | 5,621,729 | | 719,746,901 | 6,559,472 | 2,454,312,252 | | 356,819,190 | (633, 133 |
| 29. | Net gain from operations before dividends to policyholders and federal | | | | | | | | | | | | |
| | income taxes (Line 9 minus Line 28) | 253,561,090 | | 9,077,946 | 16,515 | 18,305,855 | | 89,796,532 | 2,207,872 | 120,415,545 | | 11,433,436 | 2,307,391 |
| 30. | Dividends to policyholders | 11,277,300 | | 11,277,300 | | | | | | | | | |
| 31. | Net gain from operations after dividends to policyholders and before federal | 242.283.789 | | (2.199.354 | 16.515 | 18.305.855 | | 89.796.532 | 2.207.872 | 120.415.545 | | 11.433.436 | 2.307.391 |
| 32. | income taxes (Line 29 minus Line 30) | 45,239,269 | | (1,255,002 | | 6.062.481 | | 30.261.001 | 182.653 | 27.228.166 | | (18,025,704) | 785.661 |
| 33. | Net gain from operations after dividends to policyholders and federal income | 40,200,200 | | (1,255,002 | 10 | 0,002,401 | | 30,201,001 | 102,000 | 27,220,100 | | (10,025,704) | 700,001 |
| 33. | taxes and before realized capital gains or (losses) (Line 31 minus Line 32) | 197.044.520 | | (944.352) | 16.502 | 12.243.374 | | 59.535.531 | 2.025.219 | 93.187.379 | | 29.459.140 | 1.521.730 |
| | DETAILS OF WRITE-INS | ,,.20 | | (2,002 | ,.,2 | -,,311 | | .,,,, | .,, - 70 | , , | | .,, | ., |
| 08.301. | | 30,302,054 | | | | | | | | | | 30,302,054 | |
| 08.302. | | 24,594,146 | | | | | | | | 24,594,146 | | | |
| | Miscellaneous income | 10,661,234 | | 110,786 | 12 | 49,854 | | 1, 195, 551 | 8,955 | 8,843,789 | | 452,286 | |
| 08.398. | | 5,705,268 | | 7,330 | 7 | 11,248 | | 34,078 | 4,076 | 5,333,553 | | 159,390 | 155,587 |
| 08.399. | | 71,262,702 | | 118, 116 | 19 | 61,101 | | 1,229,628 | 13,031 | 38,771,489 | | 30,913,730 | 155,587 |
| 2701. | Loss from ceded modco agreements | 271,553,973 | | | | | | | | 122,657,720 | | 148,896,253 | |
| 2702. | Income transfer under funds held reinsurance | 399,534,486 | | | | | | | | 183,535,925 | | 215,998,561 | |
| 2703. | Reserve adjustment on assumed modco agreements | (8,439,002) | | | | | | | | 10,553 | | (8,449,555) | |
| 2798. | Summary of remaining write-ins for Line 27 from overflow page | (573,831) | | 170 | | | | 17,268 | 26 | 36,440 | | 5,396 | (633, 133 |
| 2799. | Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above) | 662,075,627 | | 170 | 3 | | I | 17,268 | 26 | 306,240,638 | | 356.450.655 | (633, 133 |

ANALYSIS OF INCREASE IN RESERVES DURING THE YEAR

| ANALIGIO DI INDICEADE IN REDERVEO DORINO TILI TEAR | | | | | | | | | | | |
|--|-----------------|-----------------|----------------|----------------------|----------------------------|------------------------|----------------|-------------|--|--|--|
| | 1 | 2 | | Ordinary | | 6 | Gro | up | | | |
| | | | 3 | 4 | 5 | Credit Life (Group and | 7 | 8 | | | |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Supplementary Contracts | Individual) | Life Insurance | Annuities | | | |
| | | | | | | , | | | | | |
| | | | | | | | | | | | |
| Involving Life or Disability Contingencies (Reserves) | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| (Net of Reinsurance Ceded) | | | | | | | | | | | |
| | | | | | | | | | | | |
| | 000 000 700 | | 004 000 000 | 00.404 | 444 450 | | 055 040 045 | 00 400 775 | | | |
| Reserve December 31, prior year | 986,336,799 | | 231,230,622 | 32,404 | 414 , 153 | | 655,249,845 | 99,409,775 | | | |
| Tabular net premiums or considerations | 13,030,503 | | 13,030,503 | | | | | | | | |
| Present value of disability claims incurred | 168,611,700 | | | | XXX | | 168,611,700 | | | | |
| · | | | | | | | , , | | | | |
| Tabular interest | 42,029,639 | | 6,210,809 | 1,006 | 31,617 | | 28,802,805 | 6,983,402 | | | |
| Tabular less actual reserve released | (171, 160, 092) | | (13,946) | | 24,982 | | (170,590,890) | (580,238) | | | |
| Increase in reserve on account of change in valuation basis | | | | | | | | | | | |
| · | | | | | | | | | | | |
| 7. Other increases (net) | (1,657,324) | | (957,971) | | | | (699,353) | | | | |
| 8. Totals (Lines 1 to 7) | 1,037,191,225 | | 249,500,017 | 33,410 | 470,752 | | 681,374,107 | 105,812,939 | | | |
| | | | | , | • | | | ., , | | | |
| 9. Tabular cost | 7,700,670 | | 6,514,973 | | XXX | - | 1,185,697 | | | | |
| 10. Reserves released by death | 7,624,160 | | 7,524,343 | XXX | XXX | | 99,817 | XXX | | | |
| 11. Reserves released by other terminations (net) | 10,927,158 | | 10,223,783 | 2,525 | | | 653,089 | 47,761 | | | |
| | | | , , | | | | , | , | | | |
| 12. Annuity, supplementary contract and disability payments involving life contingencies | 16,858,428 | | 87 , 137 | | 96,726 | | 1,509,852 | 15, 164,713 | | | |
| 13. Net transfers to or (from) Separate Accounts | | | | | | | | | | | |
| | 40,440,440 | | 04.050.000 | 0.505 | 00.700 | | 0.440.455 | 45 040 474 | | | |
| 14. Total Deductions (Lines 9 to 13) | 43,110,416 | | 24,350,236 | 2,525 | 96,726 | | 3,448,455 | 15,212,474 | | | |
| 15. Reserve December 31, current year | 994,080,809 | | 225,149,781 | 30,885 | 374,026 | | 677,925,652 | 90,600,465 | | | |

EXHIBIT OF NET INVESTMENT INCOME

| | | 1 | 2 |
|-------|---|------------------|--------------------|
| | | | Earned During Year |
| 1. | U.S. Government bonds | (a)24,409,244 | 24,302,794 |
| 1.1 | Bonds exempt from U.S. tax | | |
| 1.2 | Other bonds (unaffiliated) | (a)1,021,126,321 | 1,022,412,496 |
| 1.3 | Bonds of affiliates | (a) | |
| 2.1 | Preferred stocks (unaffiliated) | (b)957,498 | 995,955 |
| 2.11 | Preferred stocks of affiliates | (b) | |
| 2.2 | Common stocks (unaffiliated) | | |
| 2.21 | Common stocks of affiliates | 6,800,000 | 6,800,000 |
| 3. | Mortgage loans | (c)49,694,782 | 49,419,852 |
| 4. | Real estate | | |
| 5 | Contract loans | 2,979,485 | 2,941,647 |
| 6 | Cash, cash equivalents and short-term investments | (e)674, 184 | 685,979 |
| 7 | Derivative instruments | (f)(1,055,471) | (1,076,312) |
| 8. | Other invested assets | (1,860,492) | (1,814,770) |
| 9. | Aggregate write-ins for investment income | 2,328,434 | 2,328,434 |
| 10. | Total gross investment income | 1,123,112,767 | 1,124,054,857 |
| 11. | Investment expenses | | (g)49,321,041 |
| 12. | Investment taxes, licenses and fees, excluding federal income taxes | | (g)2,813,649 |
| 13. | Interest expense | | |
| 14. | Depreciation on real estate and other invested assets | | (i)4,208,203 |
| 15. | Aggregate write-ins for deductions from investment income | | |
| 16. | Total deductions (Lines 11 through 15) | | 56,416,695 |
| 17. | Net investment income (Line 10 minus Line 16) | | 1,067,638,162 |
| | DETAILS OF WRITE-INS | | |
| 0901. | Bond Consent and Other Fees | 1,966,268 | 1,966,268 |
| 0902. | Securities Lending | 317,464 | 317,464 |
| 0903. | Interest on Reinsurance and COLI Settlements | | |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | 1,533 | 1,533 |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above) | 2,328,434 | |
| 1501. | Interest Paid on Securities Lending and Escrow Accounts | | 63,907 |
| 1502. | | | |
| 1503. | | | |
| 1598. | Summary of remaining write-ins for Line 15 from overflow page | | |
| 1599. | Totals (Lines 1501 thru 1503 plus 1598) (Line 15, above) | | 63,907 |

| (a) Includes \$ | 63,962,052 | accrual of discount less \$16,827,828 | amortization of premium and less | \$4,791,196 | paid for accrued interest on purchases. |
|-----------------|-------------------|---|----------------------------------|----------------------|---|
| (b) Includes \$ | | accrual of discount less \$ | amortization of premium and less | \$ | paid for accrued dividends on purchases |
| (c) Includes \$ | | accrual of discount less \$ | amortization of premium and less | \$ | paid for accrued interest on purchases. |
| (d) Includes \$ | 12,927,421 | for company's occupancy of its own building | s; and excludes \$ | 0 interest on encur | mbrances. |
| (e) Includes \$ | | accrual of discount less \$ | amortization of premium and less | \$ | paid for accrued interest on purchases. |
| (f) Includes \$ | | accrual of discount less \$ | amortization of premium. | | |
| | and Separate Acco | investment expenses and \$unts. | investment taxes, licenses and | fees, excluding fede | ral income taxes, attributable to |
| (h) Includes \$ | | interest on surplus notes and \$ | interest on capital notes. | | |
| (i) Includes \$ | 4.208.203 | depreciation on real estate and \$ | 0 depreciation on other inve | ested assets. | |

EXHIBIT OF CAPITAL GAINS (LOSSES)

| | | 1 | 2 | 3 | 4 | 5 |
|-------|--|----------------------|----------------|---------------------|---------------------|----------------------|
| | | | | | | |
| | | | | | | |
| | | | | Total Realized | Change in | Change in Unrealized |
| | | Realized Gain (Loss) | Other Realized | Capital Gain (Loss) | Unrealized | Foreign Exchange |
| 4 | 11.0.0 | On Sales or Maturity | Adjustments | (Columns 1 + 2) | Capital Gain (Loss) | Capital Gain (Loss) |
| 1. | U.S. Government bonds | | | | | |
| 1.1 | Bonds exempt from U.S. tax Other bonds (unaffiliated) | 0.040.000 | (40 500 000) | /C CO7 100\ | | (45, 450, 450) |
| 1.2 | | | | | | |
| 1.3 | Bonds of affiliates | | | | | |
| 2.1 | Preferred stocks (unaffiliated) | | | | | |
| 2.11 | Preferred stocks of affiliates | | | | | |
| 2.2 | Common stocks (unaffiliated) | | | | | |
| 2.21 | Common stocks of affiliates | | | | 819,000 | |
| 3. | Mortgage loans | | | | | |
| 4. | Real estate | | | | | |
| 5. | Contract loans | | | | | |
| 6. | Cash, cash equivalents and short-term investments | | | | | |
| 7. | Derivative instruments | | | | | |
| 8. | Other invested assets | | | | | |
| 9. | Aggregate write-ins for capital gains (losses) | | 112,755 | 112,755 | | (14,763) |
| 10. | Total capital gains (losses) | 3,842,892 | (10,417,245) | (6,574,353) | 585,663 | 1,212,124 |
| | DETAILS OF WRITE-INS | | | | | |
| 0901. | Proceeds from Securities Litigation | | 111,600 | | | |
| 0902. | Reinsurance - Non-Affiliates | | 1 , 155 | 1 , 155 | | (14,763) |
| 0903. | | | | | | |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | | | | | |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above) | | 112,755 | 112,755 | | (14,763) |

EXHIBIT - 1 PART 1 - PREMIUMS AND ANNUITY CONSIDERATIONS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

| EXHIBIT - I FANT | 1 | 2 | Ordin | | 5 | Gro | | | Accident and Health | | 11 |
|---|-------------------|-----------------|---|-----------------|--------------------|---|-----------|---------------|------------------------|--------------|--|
| | Total | Industrial Life | 3 | 4 Individual | Credit Life (Group | 6 | 7 | 8 | 9 Credit (Group and | 10 | Aggregate of All Other Lines of Business |
| FIRST YEAR (other than single) | Total | moustrial Life | Life Insurance | Annuities | and Individual) | Life Insurance | Annuities | Group | Individual) | Other | business |
| 1. Uncollected | 16,818 | | 16,818 | | | | | | | | |
| Deferred and accrued | 214,728 | | 214,728 | | | | | | | | |
| Deferred and accrued and uncollected: | 2 14, 720 | | 214,720 | | | | | | | | |
| 3.1 Direct | 231,546 | | 231.546 | | | | | | | | |
| 3.2 Reinsurance assumed | 231,340 | | 231,340 | | | | | | | | |
| 3.3 Reinsurance ceded | | | | | | | | | | | |
| 3.4 Net (Line 1 + Line 2) | 004 540 | | 004 540 | | | | | | | | |
| 4. Advance | 231,546 | | 231,546 | | | | | | | | |
| 4. Advance | 11,866 219,680 | | 219,680 | | | | | | | | |
| 5. Line 3.4 - Line 4 | 219,000 | | 219,000 | | | | | | | | |
| Collected during year: | 1.093.204 | | 1.093.204 | | | | | | | | |
| 6.1 Direct | 1,093,204 | | 1,093,204 | | | | | | | | |
| | | | | | | | | | | | |
| 6.3 Reinsurance ceded | 4 000 004 | | 4 000 004 | | | | | | | | |
| 6.4 Net | 1,093,204 | | 1,093,204 | | | | | | | | |
| 7. Line 5 + Line 6.4 | 1,312,884 | | 1,312,884 | | | | | | | | |
| Prior year (uncollected + deferred and accrued - advance) | 130,587 | | 130,587 | | | | | | | | |
| First year premiums and considerations: | | | | | | | | | | | |
| 9.1 Direct | 1, 182, 297 | | 1, 182, 297 | | | | | | | | |
| 9.2 Reinsurance assumed | | | | | | | | | | | |
| 9.3 Reinsurance ceded | | | | | | | | | | | |
| 9.4 Net (Line 7 - Line 8) | 1, 182, 297 | | 1, 182,297 | | | | | | | | |
| SINGLE | | | | | | | | | | | |
| Single premiums and considerations: 10.1 Direct | 7,023,038 | | 7,023,038 | | | | | | | | |
| 10.2 Reinsurance assumed | | | | | | | | | | | |
| 10.3 Reinsurance ceded | | | | | | | | | | | |
| 10.4 Net | 7,023,038 | | 7,023,038 | | | | | | | | |
| RENEWAL | , , | | , , | | | | | | | | |
| 11. Uncollected | 204,346,341 | | 134,342 | 1,777 | | 66,814,502 | | 135,008,904 | | 2,386,816 | |
| 12. Deferred and accrued | 14,634,911 | | 483,333 | 730 | | 69.455 | | 15, 388, 828 | | (1,678,656) | 371.22 |
| 13. Deferred, accrued and uncollected: | , , , | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | , | | , | | , , , , | , |
| 13.1 Direct | 214,827,127 | | 2.262.630 | 2.507 | | 65.702.843 | | 140,387,726 | | 6.471.420 | |
| 13.2 Reinsurance assumed | 21,795,854 | | , | , , , , , | | | | 17, 236, 338 | | 2, 153, 146 | 2,406,37 |
| 13.3 Reinsurance ceded | 17,641,729 | | 1,644,956 | | | (1, 181, 114) | | 7,226,333 | | 7,916,406 | 2,035,149 |
| 13.4 Net (Line 11 + Line 12) | 218,981,252 | | 617,674 | 2,507 | | | | 150,397,732 | | 708, 160 | 371.22 |
| 14. Advance | 37,027,213 | | 52,786 | | | 13,100,943 | | 20,022,113 | | 3,851,371 | |
| 15. Line 13.4 - Line 14 | 181,954,039 | | 564,889 | 2,507 | | 53,783,014 | | 130,375,619 | | (3,143,211) | 371.22 |
| 16. Collected during year: | | | | | | | | | | | |
| 16.1 Direct | 4,073,768,337 | | 12,279,120 | 81,055 | | 1,203,696,353 | | 2,523,261,986 | | 334,449,823 | |
| 16.2 Reinsurance assumed | 70,505,925 | | | | | 17,008 | | 23,261,736 | | 47,890,617 | (663,43 |
| 16.3 Reinsurance ceded | 1,273,096,370 | | 9,674,894 | | | 549,737,771 | | 335,812,028 | | 378,442,972 | (652,34 |
| 16.4 Net | 2,871,177,891 | | 2,604,226 | | | | | 2,210,711,694 | | 3,897,468 | (11,08 |
| 17. Line 15 + Line 16.4 | 3,053,131,931 | | 3, 169, 115 | 2,507 | | 707,758,605 | | 2,341,087,313 | | 754,257 | 360, 13 |
| 18. Prior year (uncollected + deferred and accrued - advance) | 146,655,050 | | 660,999 | 2,507 | | 42,889,230 | | 105,879,219 | | (3,101,657) | 324,75 |
| 19. Renewal premiums and considerations: | | | | | | | | | | (0, 101,007) | |
| 19.1 Direct | 4,105,999,259 | | 12,054,642 | | | 1,214,539,262 | | 2,545,333,523 | | 333,990,777 | |
| 19.2 Reinsurance assumed | 73,561,475 | | 12,007,042 | | | 17,008 | | 24,829,950 | | 48,719,513 | (4,99 |
| 19.3 Reinsurance ceded | 1,273,083,854 | | 9.546.526 | | | 549,686,895 | | 334,955,379 | | 378,854,376 | (40,37 |
| 19.4 Net (Line 17 - Line 18) | 2.906.476.880 | | 2.508.116 | , 1,000 | | 664.869.375 | | 2.235.208.094 | | 3.855.914 | 35.38 |
| TOTAL | 2,000,410,000 | | 2,000,110 | | | 000,000,010 | | 2,200,200,034 | + | 3,000,314 | 55,50 |
| 20. Total premiums and annuity considerations: | | | | | | | | | | | |
| 20.1 Direct | 4,114,204,595 | | 20,259,977 | 81.055 | | 1,214,539,262 | | 2,545,333,523 | 1 | 333,990,777 | |
| 20.2 Reinsurance assumed | 73,561,475 | | 20,209,977 | 01,000 | | 17.008 | | 24,829,950 | | 48.719.513 | (4,99 |
| 20.2 Reinsurance assumed 20.3 Reinsurance ceded | 1.273.083.854 | | 9.546.526 | 81.055 | | | | 334,955,379 | | 48,719,513 | (40,37 |
| | | | | | | | | | | | |
| 20.4 Net (Lines 9.4 + 10.4 + 19.4) | 2,914,682,216 | | 10,713,451 | | 1 | 664,869,375 | | 2,235,208,094 | | 3,855,914 | 35,38 |

Prior year balance in line 18, columns 1 and 8 decreased \$2,715 due to foreign currency translation.

EXHIBIT - 1 PART 2 - DIVIDENDS AND COUPONS APPLIED, REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES AND COMMISSIONS INCURRED (Direct Business Only)

| | | | 2 | _ | inary | 5 | Gro | | | Accident and Health | | 11 |
|-----|--|-------------|-----------------|----------------|-------------------------|------------------------------------|----------------|-----------|---------------|-------------------------------|------------|----------------------------|
| | | · | _ | 3 | 4 | | 6 | 7 | 8 | 9 | 10 | Aggregate of All |
| | | Total | Industrial Life | Life Insurance | Individual Annuities | Credit Life (Group and Individual) | Life Insurance | Annuities | Group | Credit (Group and Individual) | Other | Other Lines of Business |
| | DIVIDENDS AND COUPONS APPLIED | | | | | | | | | | | |
| | (included in Part 1) | | | | | | | | | | | |
| 21. | To pay renewal premiums | 1,529,421 | | 1,529,421 | | | | | | | | |
| 22. | All other | 6,182,691 | | 6,182,691 | | | | | | | | |
| | REINSURANCE COMMISSIONS AND | | | | | | | | | | | |
| | EXPENSE ALLOWANCES INCURRED | | | | | | | | | | | |
| 23. | First year (other than single): | | | | | | | | | | | |
| | 23.1 Reinsurance ceded | | | | | | | | | | | |
| | 23.2 Reinsurance assumed | | | | | | | | | | | |
| | 23.3 Net ceded less assumed | | | | | | | | | | | |
| 24. | Single: | | | | | | | | | | | |
| | 24.1 Reinsurance ceded | | | | | | | | | | | |
| | 24.2 Reinsurance assumed | | | | | | | | | | | |
| | 24.3 Net ceded less assumed | | | | | | | | | | | |
| 25. | Renewal: | | | | | | | | | | | |
| | 25.1 Reinsurance ceded | 228,635,803 | | 195,675 | | | 71,138,739 | | 75,595,391 | | 81,705,998 | |
| | 25.2 Reinsurance assumed | 15,842,080 | | | | | 33,532 | | 3,143,756 | | 12,664,792 | |
| | 25.3 Net ceded less assumed | 212,793,723 | | 195,675 | | | 71,105,207 | | 72,451,636 | | 69,041,206 | |
| 26. | Totals: | | | | | | | | | | | |
| | 26.1 Reinsurance ceded (Page 6, Line 6) | 228,635,803 | | 195,675 | | | 71,138,739 | | 75,595,391 | | 81,705,998 | |
| | 26.2 Reinsurance assumed (Page 6, Line 22) | 15,842,080 | | | | | 33,532 | | 3,143,756 | | 12,664,792 | |
| | 26.3 Net ceded less assumed | 212,793,723 | | 195,675 | | | 71,105,207 | | 72,451,636 | | 69,041,206 | |
| | COMMISSIONS INCURRED | | | | | | | | | | | |
| | (direct business only) | | | | | | | | | | | |
| 27. | First year (other than single) | 6,434 | | 6,434 | | | | | | | | |
| 28. | Single | 706,268 | | 706,268 | | | | | | | | |
| | Renewal | 394,268,458 | | 105,642 | | | 97,443,114 | | 276, 178, 987 | ļ | 20,540,715 | |
| 30. | Deposit-type contract funds | | | | | | | | | | | |
| | Totals (to agree with Page 6, Line 21) | 394,981,159 | | 818,344 | | | 97,443,114 | | 276, 178, 987 | | 20,540,715 | |

ANNUAL STATEMENT FOR THE YEAR 2014 OF THE UNUM LIFE INSURANCE COMPANY OF AMERICA **EXHIBIT 2 - GENERAL EXPENSES**

| | | Insura | | | 5 | 6 |
|--|-----------------|---------------------------|--------------|--------------------|------------|----------------|
| | 1 | Accident a | nd Health | 4 | | |
| | | 2 | 3 | All Other Lines of | | |
| | Life | Cost Containment | All Other | Business | Investment | Total |
| 1. Rent | 7,831,796 | | 31,873,947 | | 1,033,854 | 40,739,597 |
| Salaries and wages | 91,225,877 | 50, 174, 709 | 321,097,555 | | 27,096,309 | 489,594,450 |
| | 17,696,069 | 8, 180, 682 | 63,839,012 | | 3,432,219 | 93, 147, 982 |
| 3.12 Contributions for benefit plans for agents | | | | L | | |
| , , | | | | | | |
| | | | | | | |
| | 344 , 168 | 2.834 | 1.397.866 | | 51, 165 | 1.796.033 |
| | , | , , | | | , , | |
| | 490,007 | 68.534 | 763.987 | | 490.083 | 1,812,61 |
| | 180,603 | (1,873) | 736,895 | | | 915,626 |
| | | | | | | |
| 4.4 Fees of public accountants and consulting actuaries | 1,098,706 | | 4.471.528 | | 253.091 | 5,823,325 |
| | 2,286,797 | 14,095,754 | ,, 020 | | | 16,382,55 |
| . , | 3.068.611 | 262.753 | 12.225.921 | Γ | 681.458 | 16,238,74 |
| | 660.872 | 419 | 2,689,208 | | 12.057 | 3.362.55 |
| o.z /tavortonig | 2,580,220 | 145.749 | 10.355.263 | | 244 . 161 | 13,325,39 |
| 3 , , , , , , , , , , , , , , , , , , , | 793,593 | 3,385 | 3.226.391 | | 54.330 | 4,077,699 |
| | 1,020,874 | | 4.154.764 | | 182.018 | 5.357.65 |
| | 1,789,550 | | 7.283.134 | | 298.810 | 9,371,494 |
| | 5,573,133 | | 22.681.610 | | 457.887 | 28.712.63 |
| | | 15.983 | 918,626 | | | , , , |
| | 229,644 | | | ······ | 2,660,156 | 3,824,409 |
| | 301,318 | 59,259 | 1, 167, 049 | | 180,990 | 1,708,610 |
| | 728,568 | 70 540 | 2,965,135 | | 116,568 | 3,810,272 |
| | 97, 157 | 72,546 | 979,719 | | 2,087 | 1, 151, 509 |
| | 944,435 | | 3,843,676 | | 691,853 | 5,479,96 |
| | 1,974,730 | 99,606 | 7,937,177 | [| 317,219 | 10,328,73 |
| | 44 , 106 | | 1, 152,300 | | | 1, 196, 40 |
| | | | (52,570,140) | | | (52,570,14 |
| 7.1 Agency expense allowance | | | | ļ. | | |
| 7.2 Agents' balances charged off (less \$ | | | | | | |
| | | | 19,335 | | | 19,33 |
| 7.3 Agency conferences other than local meetings | 77 , 108 | (62) | 313,879 | | 128,837 | 519,76 |
| 9.1 Real estate expenses | | | | | 5,485,599 | 5 , 485 , 599 |
| 9.2 Investment expenses not included elsewhere | | | | | | |
| 9.3 Aggregate write-ins for expenses | 13,062,435 | 3,971,537 | 49,218,932 | | 5,450,288 | 71,703,19 |
| General expenses incurred | 154, 100, 379 | 77 , 151 , 814 | 502,742,766 | | 49,321,041 | (a)783,316,000 |
| 11. General expenses unpaid December 31, prior year | 10,295 | | 37,280 | | | 47,579 |
| 12. General expenses unpaid December 31, current year | 3,556 | | 563,383 | | | 566,939 |
| | | | 7.656.117 | | | 7 . 656 . 117 |
| 14. Amounts receivable relating to uninsured plans, current year | | | 9,001,270 | | | 9,001,270 |
| 15. General expenses paid during year (Lines 10+11-12-13+14) | 154 . 107 . 118 | 77, 151, 814 | 503,561,816 | | 49.321.041 | 784, 141, 788 |
| DETAILS OF WRITE-INS | , 101 , 110 | . , , , , , , , , , , , , | 550,001,010 | + | .0,021,011 | . 31, 111,700 |
| | 5,378,519 | | 21,889,567 | | 3.680.267 | 30.948.353 |
| | 7.683.916 | 3.971.537 | 21,889,367 | r | 1.770.020 | 40,754,838 |
| • | , ,,, | , , , , , , | 21,329,300 | | 1,770,020 | 40,734,838 |
| * . * * * | | | | | | |
| record the second secon | 12 062 425 | 2 071 527 | 40 210 022 | | E 4E0 200 | 74 700 40 |
| 09.399. Totals (Lines 09.301 thru 09.303 plus 09.398) (Line 9.3 above)) Includes management fees of \$ | 13,062,435 | 3,971,537 5,576 t | 49,218,932 | | 5,450,288 | 71,703,191 |

EXHIBIT 3 - TAXES, LICENSES AND FEES (EXCLUDING FEDERAL INCOME TAXES)

| | EXHIBIT 3 - TAXES, LICENSES AND FEES (EXCLUDING FEDERAL INCOME TAXES) | | | | | | | | | | |
|-----|---|------------|---------------------|--------------------|------------|-------------|--|--|--|--|--|
| | | | Insurance | | 4 | 5 | | | | | |
| | | 1 | 2 | 3 | | | | | | | |
| | | | | All Other Lines of | | | | | | | |
| | | Life | Accident and Health | Business | Investment | Total | | | | | |
| 1. | Real estate taxes | | | | 2,741,226 | 2,741,226 | | | | | |
| 2. | State insurance department licenses and fees | 1,444,529 | 4, 180, 862 | | | 5,625,391 | | | | | |
| 3. | State taxes on premiums | 21,697,381 | 37,837,393 | | | 59,534,774 | | | | | |
| 4. | Other state taxes, including \$ | | | | | | | | | | |
| | for employee benefits | 123,844 | 602,263 | | | 726, 107 | | | | | |
| 5. | U.S. Social Security taxes | 5,871,460 | 24,782,593 | | 72,424 | 30,726,477 | | | | | |
| 6. | All other taxes | | 3,049,901 | | | 4,339,953 | | | | | |
| 7. | Taxes, licenses and fees incurred | 30,427,267 | 70,453,011 | | 2,813,649 | 103,693,927 | | | | | |
| 8. | Taxes, licenses and fees unpaid December 31, prior year | 1,880,606 | 4,487,930 | | | 6,368,536 | | | | | |
| 9. | Taxes, licenses and fees unpaid December 31, current | | | | | | | | | | |
| | year | 3,473,398 | 8, 152, 143 | | | 11,625,540 | | | | | |
| 10. | Taxes, licenses and fees paid during year (Lines 7 + 8 - 9) | 28,834,475 | 66,788,798 | | 2,813,649 | 98,436,923 | | | | | |

EXHIBIT 4 - DIVIDENDS OR REFUNDS

| | | 1 | 2 |
|------|---|------------|---------------------|
| | | Life | Accident and Health |
| 1. | Applied to pay renewal premiums | 1,529,421 | |
| 2. | Applied to shorten the endowment or premium-paying period | | |
| 3. | Applied to provide paid-up additions | 6, 182,691 | |
| 4. | Applied to provide paid-up annuities | | |
| 5. | Total Lines 1 through 4 | | |
| 6. | Paid in cash | 2,287,192 | |
| 7. | Left on deposit | 1,677,996 | |
| 8. | Aggregate write-ins for dividend or refund options | | |
| 9. | Total Lines 5 through 8 | | |
| 10. | Amount due and unpaid | | |
| 11. | Provision for dividends or refunds payable in the following calendar year | | |
| 12. | Terminal dividends | | |
| 13. | Provision for deferred dividend contracts | | |
| 14. | Amount provisionally held for deferred dividend contracts not included in Line 13 | | |
| 15. | Total Lines 10 through 14 | 11,080,000 | |
| 16. | Total from prior year | 11,480,000 | |
| 17. | Total dividends or refunds (Lines 9 + 15 - 16) | 11,277,300 | |
| | DETAILS OF WRITE-INS | | |
| 801. | | | |
| 802. | | | |
| 803. | | | |
| 898. | Summary of remaining write-ins for Line 8 from overflow page | | |
| 899. | Totals (Lines 0801 thru 0803 plus 0898) (Line 8 above) | | |

EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

| 1 | 2 | 3 | 4 | 5 Credit | 6 |
|--|----------------------------|-------------|----------------------------|---------------------------|------------------------|
| Valuation Standard | Total | Industrial | Ordinary | (Group and Individual) | Group |
| LIFE INSURANCE: | | ilidustilai | į | iliuividuai) | Group |
| 0100001. AE 3% NLP ANB 24-97 0100002. AE 3-1/2% NLP ANB 30-41 | | | 2,819,403 95,852 | | |
| 0100003. 1941 CS0 2-1/2% NLP 48-77 | 37,255,825 | | 37,255,825 | | |
| 0100004. 1958 CET 2-1/2% NLP 64-79 0100005. 1958 CET 3-1/2% NLP ALB 70-89 | 15,085 | | 15,085 | | |
| 0100005. 1958 CET 3-1/2% NLP ALB 70-89 | 3. 122 | | 227,207 3,122 | | |
| 0100007. 1958 CET 4% NLP ANB 76-88 | 143,375 | | 143,375 | | |
| 0100008. 1958 CSO 2-1/2% NLP 56-85 0100009. 1958 CSO 3% CRVM ANB 66-89 | . , . , | | 125,348,042 128,564 | | |
| 0100010. 1958 CSO 3% NLP ALB 69-88 | 98,065 | | 98,065 | | |
| 0100011. 1958 CSO 3% NLP ANB 67-88 0100012. 1958 CSO 3-1/2% CRVM ALB 72-88 | | | 8,696 1.570.705 | | |
| 0100013. 1958 CSO 3-1/2% CRVM ANB 74-91 | 113,552 | | 1,370,703 | | |
| 0100014. 1958 CS0 3-1/2% NLP ALB 70-89 | | | 6,656,343 | | |
| 0100015. 1958 CS0 3-1/2% NLP ANB 74-95 0100016. 1958 CS0 3-1/2%/20/2-1/2% NLP 68-81 | | | 1,588,378 25.837.678 | | |
| 0100017. 1958 CSO 4% CRVM ALB 77 | 3,315,101 | | | | 3,315,101 |
| 0100018. 1958 CSO 4% CRVM ANB 76-88 | 410,370 | | 410,370 | | |
| 0100020. 1958 CSO 4% NLP ANB 76-88 | 5,635 | | 5,635 | | |
| 0100021. 1958 CS0 4-1/2% CRVM ALB 79-91 | | | 38, 169, 509 | | |
| 0100022. 1958 CS0 4-1/2% CRVM ANB 0100023. 1958 CS0 4-1/2% NLP ANB 83-88 | 28 | | 968 28 | | |
| 0100024. 1958 CS0 4-1/2%/20/3 1/2% NLP 81-82 | 250,539 | | 250,539 | | |
| 0100025. 1958 CS0 5-1/2% CRVM ALB 87-93 0100026. 1958 CS0 6% CRVM ALB 83-94 | 663,841 | | 663,841 | | |
| 0100027. 1960 CSG 5% CRVM ALB | 742,313 | | | | 742,313 |
| 0100028. 1980 CET 4% NL ALB 88-05 | 9,085,828 | | 31,883 | | 9,053,945 |
| 0100029. 1980 CET 4-1/2% NLP ALB 79-05 0100030. 1980 CET 4-1/2% NLP ANB 95-96 | 445,204 48 260 | | 445,204 48,269 | | |
| 0100031. 1980 CET 5% NLP ANB 93-94 | 28,875 | | 28,875 | | |
| 0100032. 1980 CET 5-1/2% NLP ANB 89-92 | 47,394 | | 47,394 | | FOA 644 |
| 0100033. 1980 CSO 3% CRVM ALB 62-90 0100034. 1980 CSO 6% CRVM ALB 85-86 | | | 54,603 | | 504,641 |
| 0100035. 1980 CSO 5-1/2% CRVM ALB 87-92 | 1, 188, 952 | | 1,188,952 | | |
| 0100036. 1980 CS0 5-1/2% CRVM ANB 87-92 0100037. 1980 CS0 5-1/2% NLP ANB 89-92 | | | 2,153,604 112.460 | | |
| 0100037. 1980 CS0 3-1/2% NLF AND 63-92 | 35,594,364 | | 34,072,559 | | 1,521,805 |
| 0100039. 1980 CS0 4-1/2% CRVM ANB 89-96 | | | 1,900,117 | | |
| 0100040. 1980 CS0 4-1/2% NLP ALB 86-02 0100041. 1980 CS0 4-1/2% NLP ANB 95-96 | | | 459,698 15,222 | | |
| 0100042. 1980 CSO 5% CRVM ALB 91-02 | 1,930,375 | | 332 , 167 | | 1,598,208 |
| 0100043. 1980 CSO 5% CRVM ANB 93-94 | | | 2,171,067 | | |
| 0100044. 1980 CSO 3% NLF AND 93 | | | 30,993 4,116,963 | | |
| 0100046. 2001 CSO 4% CRVM ALB 08-12 | 2,972,537 | | 2,972,537 | | |
| 0100047. 2001 CSO 4% NLP ALB 08-12 0100048. 2001 CSO 3-1/2% CRVM ALB NB | | | 27,993 451,559 | | |
| 0100049. Excess Mortality Reserve | 9,306,790 | | 9,306,790 | | |
| 0100050. Unearned Premium | | | 22 , 195 | | 6,239,670 |
| 0100051. Unearned Premium MAT 0100052. Substandard Extra Reserve | 2,393 | | 2,393 | | |
| 0199997. Totals (Gross) | 361,068,651 | | 338,086,055 | | 22,982,596 |
| 0199998. Reinsurance ceded 0199999. Life Insurance: Totals (Net) | 113,625,223 247,443,428 | | 113,618,310 224,467,745 | | 6,913 22,975,683 |
| ANNUITIES (excluding supplementary contracts with life | 247,443,426 | | 224,407,745 | | 22,973,063 |
| contingencies): 0200001. FPDA 3.50% | 272 050 | NAV. | 373,058 | XXX | |
| 0200001. FPDA 3.50% | 8,023,887 | | 8,023,887 | XXX | |
| 0200003. FPDA 4.50% | 950,114 | XXX | 950 , 114 | XXX | |
| 0200004. FPDA 5.25% | | | 4,012 10,988,049 | XXXXXX | |
| 0200006. SPDA 4.00% | 220,486 | XXX | 220,486 | XXX | |
| 0200007. 1971 IAM 6.00% | | | 2,652 60,053 | XXXXXX | |
| 0200008. 1971 IAM 6.50% | 29,208 | | 29,208 | XXX | |
| 0200010. 1971 IAM 7.50% | 9,404 | XXX | 9,404 | XXX | |
| 0200011. 1971 IAM 7.75% 0200012. 1971 IAM 8.25% | 106,958 45 544 | XXX | 106,958 45,544 | XXXXXX | |
| 0200013. 1983 -a 11.00% | 1,147 | XXX | 1,147 | XXX | |
| 0200014. 1983 -a 6.63% | 110,472 | XXX | 110,472 | XXX | |
| 0200015. 1983 -a 6.25% | 29,935 79,791 | | 29,935 79,791 | XXXXXX | |
| 0200017. 1983 -a 8.75% | 9,699 | XXX | 9,699 | XXX | |
| 0200018. 1951 GAM 3.50%; Imm | | XXX | 950 | XXXXXX | 347,082 |
| 0200020. 1971 GAM 6.90%; Imm & Def | 929,244 | XXX | | XXX | 929,244 |
| 0200021. 1971 GAM 8.90%; Imm & Def | 5,601,747 | XXX | | XXX | 5,601,747 |
| 0200022. 1971 GAM 9.90%; Imm | | XXX | | XXXXXX | 2,623,529 3 714 503 |
| 0200024. 1983 GAM 4.90%; Imm & Def | 99,788 | XXX | | XXX | 99,788 |
| 0200025. 1983 GAM 5.15%; Imm & Def | | | | | |
| 0200026. 1983 GAM 5.40%; Imm & Def | 5,983.593 | XXX | | XXX | |
| 0200028. 1983 GAM 5.90%; Imm & Def | 5,705,683 | XXX | | XXX | 5,705,683 |
| 0200029. 1983 GAM 6.15%; Def 0200030. 1983 GAM 6.40%; Imm & Def | | | | | |
| 0200030. 1983 GAM 6.40%; Imm & Def | | XXX | | XXX | 3, 166, 171 |
| 0200032. 1983 GAM 6.90%; Imm | 7, 175, 149 | XXX | | XXX | 7 , 175 , 149 |
| 0200033. 1983 GAM 7.15%; Imm | 3,937,956 | XXX | | XXXXXX | 3,937,956 8 102 176 |
| 0200034. 1303 UANI 1.4U%; IIIIII | Jō, 193, 1/b | XXX | | XXX | Jō, 193, 1/b |

EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

| 1 | 2 | 3 | 4 | 5 | 6 |
|---|-----------------------|------------|-------------|---------------------------|-------------|
| | | | | Credit | |
| Valuation Standard | Total | Industrial | Ordinary | (Group and Individual) | Group |
| 0200035. 1983 GAM 7.65%; Imm | | XXX | Ordinary | XXX | 350.114 |
| 0200036. 1983 GAM 7.90%; Imm | | XXX | | XXX | 5.710.963 |
| 0200037. 1983 GAM 8.40%; Imm | , , | XXX | | XXX | 2,233,997 |
| 0200038. 1983 GAM 8.65%; Imm & Def | | XXX | | XXX | 3,713,028 |
| 0200039. 1983 GAM 9.65%; Imm | , | XXX | | XXX | 892,575 |
| 0200040. 1983 GAM 10.15%; Imm | 2,780,634 | XXX | | XXX | 2,780,634 |
| 0299997. Totals (Gross) | 111,645,883 | XXX | 21,045,419 | XXX | 90,600,464 |
| 0299998. Reinsurance ceded | 21,014,534 | XXX | 21.014.534 | XXX | 30,000,404 |
| 0299999. Annuities: Totals (Net) | 90,631,349 | | 30.885 | XXX | 90,600,464 |
| SUPPLEMENTARY CONTRACTS WITH LIFE | 30,031,343 | XXX | 30,003 | *** | 30,000,404 |
| CONTINGENCIES: | | | | | |
| 0300001. 1937 SA 6.00% | 473 | | 473 | | |
| 0300002. a- 1949 6.00% | | | 22.220 | | |
| 0300003. 71 IAM 6.00% | | | 115,138 | | |
| 0300004. 71 IAM 6.50% | , | | 45.033 | | |
| 0300005. 71 IAM 6.63% | | | 9.612 | | |
| 0300006. 71 IAM 6.99% | 7 032 | | 7,032 | | |
| 0300007. 71 IAM 7.50% | | | 6.817 | | |
| 0300008. 71 IAM 8.25% | | | 23,239 | | |
| 0300009. 71 IAM 8.75% | | | 17,606 | | |
| 0300010. 71 IAM 9.25% | | | 3,791 | | |
| 0300010. 71 IAM 9.23% | 50.700 | | | | |
| 0300011. 71 IAM 11.00% | | | 50,780 | | |
| 0300012. 83a 11.25% | | | 740 | | |
| | | | 18,897 | | |
| 0300014. 83a 9.25% | | | 6,478 | | |
| 0300015. 83a 8.75% | 14,317 | | 14,317 | | |
| 0300016. 83a 8.25% | | | 66,548 | | |
| 0300017. 83a 8.00% | 594 | | 594 | | |
| 0300018. 83a 7.75% | | | 37,255 | | |
| 0300019. 83a 7.25% | , | | 41,557 | | |
| 0300020. 83a 7.00% | | | 22,604 | | |
| 0300021. 83a 6.75% | | | 25,760 | | |
| 0300022. 83a 6.25% | | | 231,345 | | |
| 0300023. 2000a 4.00% | 122,421 | | 122,421 | | |
| 0300024. 2000a 4.25% | 231,565 | | 231,565 | | |
| 0300025. 2000a 5.25% | | | 109,856 | | |
| 0300026. 2000a 5.50% | | | 419,888 | | |
| 0300027. 2000a 6.00% | 124,977 | | 124,977 | | |
| 0300028. 2000a 6.50% | 125,212 | | 125,212 | | |
| 0300029. 2000a 6.75% | 26,783 | | 26,783 | | |
| 0300030. 2000a 7.00% | 220, 179 | | 220, 179 | | |
| 0300031. 51 GAM 3.50% | | | | | 551,687 |
| 0300032. 83 GAM 6.00% | 1,791,744 | | | | 1,791,744 |
| 0399997. Totals (Gross) | 4,492,148 | | 2,148,717 | | 2.343.431 |
| 0399998. Reinsurance ceded | 1,774,691 | | 1.774.691 | | , , , , , |
| 0399999. SCWLC: Totals (Net) | 2,717,457 | | 374,026 | | 2,343,431 |
| ACCIDENTAL DEATH BENEFITS: | 2,111,401 | | 014,020 | | 2,040,401 |
| 0400001. 1959 ADB TABLE 3% WITH 1958 CS0 | 4 517 | | 4,517 | | |
| 0400002. 1959 ADB TABLE 4-1/2% WITH 1958 CS0 | 4,517 | | 4,317 | | |
| 0400002. 1999 ADB TABLE 4-1/2% WITH 1998 CSU | 7 607 | | 7.607 | | |
| 0400003. INTERCO DISABILITY 2-1/2% | 32,949 | | , | | |
| | | | 32,949 | | |
| 0499997. Totals (Gross) | 45,235 | | 45,235 | | |
| 0499998. Reinsurance ceded | 4,679 | | 4,679 | | |
| 0499999. Accidental Death Benefits: Totals (Net) | 40,556 | | 40,556 | | |
| DISABILITY-ACTIVE LIVES: | | | | | |
| 0500001. 26 CLASS (3) 2 1/2 % 48-54 | 39 | | | | |
| 0500002. 52 INTERCO DISA 41 CSO 2 1/2% 55-64 | 1,583 | | 1,583 | | |
| 0500003. 52 INTERCO DISA 58 CSO 2 1/2% 64-80 | | | 58,236 | | |
| 0500004. 52 INTERCO DI PERIOD 2 BEN 5 1958 CSO 3-1/2% | | | | | |
| | 3, 173 | | 3, 173 | | |
| 0500005. 52 INTERCO DI PERIOD 2 BEN 5 1980 CSO 3-1/2% | | | | | |
| 0500000 4050 5101511 574 575 775 775 775 775 | 368 | | 368 | | |
| 0500006. 1952 DISABILITY STUDY 3% WITH 1958 CS0 | | | 6,289 | | |
| 0599997. Totals (Gross) | 69,688 | | 69,688 | | |
| 0599998. Reinsurance ceded | 9,830 | | 9,830 | | |
| 0599999. Disability-Active Lives: Totals (Net) | 59,858 | | 59,858 | | |
| DISABILITY-DISABLED LIVES: | | | | | |
| 0600001. 52 INTERCO DISABILITY 3 1/2% | 427,935 | | , | | |
| 0600002. 52 INTERCO DISABILITY 3 % | | | 44,104 | | |
| 0600003. 52 INTERCO DISABILITY - 58 CSO 3% | | | 1,935,681 | | |
| 0600004. 2005 GTLW 4.0% MODIFIED FOR CO EXPERIENCE | 265,734,745 | | | | 265,734,745 |
| 0600005. 2005 GTLW 4.5% MODIFIED FOR CO EXPERIENCE | | | 86,027 | | 122,302,492 |
| 0600006. 2005 GTLW 3.5% MODIFIED FOR CO EXPERIENCE | | | | | 265,075,454 |
| 0699997. Totals (Gross) | 655,606,438 | | 2,493,747 | | 653,112,691 |
| 0699998. Reinsurance ceded | 2,485,937 | | 1,979,785 | | 506,152 |
| 0699999. Disability-Disabled Lives: Totals (Net) | 653, 120, 501 | | 513,962 | | 652,606,539 |
| MISCELLANEOUS RESERVES: | ,, | | , | | . ,, |
| 0700001. For excess of valuation net premiums over | | | | | |
| corresponding gross premiums on respective | | | | | |
| policies, computed according to the standard | | | | | |
| of valuation required by this state. | 480,061 | | 480,061 | | |
| 0700002. For non-deduction of deferred fractional | 400,001 | | 400,001 | | |
| premiums or return of premiums at the death of | | | | | |
| 1 ' | | | 040 500 | | |
| the insured. | | | 243,506 | | |
| 0799997. Totals (Gross) | 723,567 | | 723,567 | | |
| 0799998. Reinsurance ceded | 655,906 | | 655,906 | | |
| 0799999. Miscellaneous Reserves: Totals (Net) | 67,661 994,080,810 | | 67,661 | | |
| 9999999. Totals (Net) - Page 3, Line 1 | | | 225.554.693 | · | 768,526,117 |

EXHIBIT 5 - INTERROGATORIES

| 1.1 | Has the reporting entity ever issued both participating and non-participating contracts? | Yes | [X] |] No | [] |
|-----|--|-----|-------|------|-------|
| 1.2 | If not, state which kind is issued. | | | | |
| 2.1 | Does the reporting entity at present issue both participating and non-participating contracts? | Yes | [] | l No | [X] |
| 2.2 | If not, state which kind is issued. | | | | |
| | Non-participating | | | | |
| 3. | Does the reporting entity at present issue or have in force contracts that contain non-guaranteed elements? | Yes | [X] |] No | [] |
| | If so, attach a statement that contains the determination procedures, answers to the interrogatories and an actuarial opinion as described in the instructions. | | | | |
| 4. | Has the reporting entity any assessment or stipulated premium contracts in force? | Yes | [] |] No | [X] |
| | If so, state: | | | | |
| | 4.1 Amount of insurance? | | | | |
| | 4.2 Amount of reserve?\$ | | | | |
| | 4.3 Basis of reserve: | | | | |
| | 4.4 Basis of regular assessments: | | | | |
| | 4.5 Basis of special assessments: | | | | |
| | 4.6 Assessments collected during the year | | | | |
| 5. | If the contract loan interest rate guaranteed in any one or more of its currently issued contracts is less than 5%, not in advance, state the contract loan rate guarantees on any such contracts. | | | | |
| 6. | Does the reporting entity hold reserves for any annuity contracts that are less than the reserves that would be held on a standard basis? | | | | [X] |
| | 6.1 If so, state the amount of reserve on such contracts on the basis actually held: | | | | |
| | 6.2 That would have been held (on an exact or approximate basis) using the actual ages of the annuitants; the interest rate(s) used in 6.1; and the same mortality basis used by the reporting entity for the valuation of comparable annuity benefits issued to standard lives. If the reporting entity has no comparable annuity benefits for standard lives to be valued, the mortality basis shall be the table most recently approved by the state of domicile for valuing individual annuity benefits: \$ | | | | |
| | Attach statement of methods employed in their valuation. | | | | |
| 7. | Does the reporting entity have any Synthetic GIC contracts or agreements in effect as of December 31 of the current year? | | | | |
| | 7.1 If yes, state the total dollar amount of assets covered by these contracts or agreements\$ | | | | |
| | 7.2 Specify the basis (fair value, amortized cost, etc.) for determining the amount: | | | | |
| | 7.3 State the amount of reserves established for this business:\$ | | | | |
| | 7.4 Identify where the reserves are reported in the blank: | | | | |
| 8. | Does the reporting entity have any Contingent Deferred Annuity contracts or agreements in effect as of December 31 of the current year? | Yes | [] | 1 No | [X] |
| | 8.1 If yes, state the total dollar amount of account value covered by these contracts or agreements: | | | | |
| | 8.2 State the amount of reserves established for this business: \$ | | | | |
| | 8.3 Identify where the reserves are reported in the blank: | | | | |
| 9. | Does the reporting entity have any Guaranteed Lifetime Income Benefit contracts, agreements or riders in effect as of December 31 of the current year? | | | | [X] |
| | 9.1 If yes, state the total dollar amount of any account value associated with these contracts, agreements or riders:\$ | | | | |
| | 9.2 State the amount of reserves established for this business: | | | | |
| | 9.3 Identify where the reserves are reported in the blank: | | | | |

EXHIBIT 5A - CHANGES IN BASES OF VALUATION DURING THE YEAR

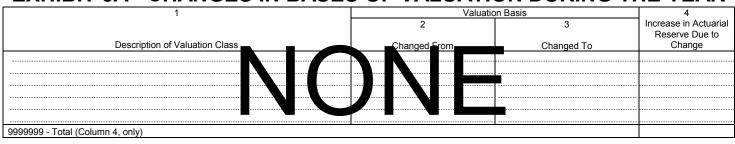


EXHIBIT 6 - AGGREGATE RESERVES FOR ACCIDENT AND HEALTH CONTRACTS

| | | 1 | 2 | 3 | 4 | | | Other Individual Contract | re . | |
|---------|---|---------------|----------------|------------------------|--------------|----------------|------------------|---------------------------|---------------------|-----------|
| | | ' | 2 | Credit Accident | 7 | 5 | 6 | 7 | 8 | 9 |
| | | | Group Accident | and Health | Collectively | | Guaranteed | Non-Renewable for | | - |
| | | Total | and Health | (Group and Individual) | Renewable | Non-Cancelable | Renewable | Stated Reasons Only | Other Accident Only | All Other |
| Α | ACTIVE LIFE RESERVE | | | | | | | | | |
| 1. U | Jnearned premium reserves | | 16,421,254 | | 297,174 | 9,956,881 | 50,273,573 | | 267 | 126 |
| 2. A | Additional contract reserves (a) | 5,967,708,150 | 2,650,326,007 | | | 145,342,512 | 3, 168, 735, 900 | 3,302,170 | | 1,561 |
| 3. A | Additional actuarial reserves-Asset/Liability analysis | | | | | | | | | |
| 4. R | Reserve for future contingent benefits | | | | | | | | | |
| 5. R | Reserve for rate credits | | | | | | | | | |
| 6. A | Aggregate write-ins for reserves | | | | | | | | | |
| 7. T | Totals (Gross) | 6,044,840,817 | 2,666,747,261 | | 297,174 | 155,299,393 | 3,219,009,473 | 3,485,562 | 267 | 1,687 |
| 8. R | Reinsurance ceded | 5,818,958,052 | 2,638,249,893 | | 297, 174 | 1,417,491 | 3,178,802,339 | 189,201 | 267 | 1,687 |
| 9. T | Totals (Net) | 225,882,765 | 28,497,368 | | | 153,881,902 | 40,207,134 | 3,296,361 | | |
| С | CLAIM RESERVE | | | | | | | | | |
| 10. P | Present value of amounts not yet due on claims | 9,279,195,484 | 6,485,839,231 | | 41,493,982 | 1,824,566,419 | 925,916,144 | 1,379,708 | | |
| 11. A | Additional actuarial reserves-Asset/Liability analysis | | | | | | | | | |
| | Reserve for future contingent benefits | | | | | | | | | |
| | Aggregate write-ins for reserves | 192,511,962 | 157,834,534 | | 159,265 | 21,766,130 | 12,718,299 | 33,734 | | |
| | Totals (Gross) | 9,471,707,447 | 6,643,673,765 | | 41,653,247 | 1,846,332,549 | 938,634,443 | 1,413,442 | | |
| 15. R | Reinsurance ceded | 1,654,386,065 | 668,734,687 | | 34,934,237 | 83,731,560 | 866,942,177 | 43,403 | | |
| 16. T | Totals (Net) | 7,817,321,381 | 5,974,939,078 | | 6,719,010 | 1,762,600,989 | 71,692,266 | 1,370,039 | | |
| 17. T | TOTAL (Net) | 8,043,204,146 | 6,003,436,446 | | 6,719,010 | 1,916,482,891 | 111,899,400 | 4,666,400 | | |
| 18. T | TABULAR FUND INTEREST | 363,688,049 | 253, 119, 090 | | 461,936 | 104,685,335 | 5, 194, 167 | 227,521 | | |
| D | DETAILS OF WRITE-INS | | | | | | | | | |
| 0601 | | | | | | | | | | |
| 0602 | | | | | | | | | | |
| 0603 | | | | | | | | | | |
| 0698. S | Summary of remaining write-ins for Line 6 from overflow page | | | | | | | | | |
| | TOTALS (Lines 0601 thru 0603 plus 0698) (Line 6 above) | | | | | | | | | |
| | Inpaid Loss Adjustment Expense | 192,511,962 | 157,834,534 | | 159,265 | 21,766,130 | 12,718,299 | 33,734 | | |
| | , | , , , | , , , , | | , | , , | , , , | | | |
| 1303 | | | | | | | | | | |
| | Summary of remaining write-ins for Line 13 from overflow page | | | | | | | | | |
| | FOTALS (Lines 1301 thru 1303 plus 1398) (Line 13 above) | 192.511.962 | 157,834,534 | | 159,265 | 21,766,130 | 12,718,299 | 33.734 | | |

⁽a) Attach statement as to valuation standard used in calculating this reserve, specifying reserve bases, interest rates and methods.

EXHIBIT 6 – ATTACHMENT

- (a) RESERVE BASIS, INTEREST RATES AND METHODS EXHIBIT 6, LINE 2
- 1) Long-Term Care Benefits

Method

One year preliminary term method. All additional reserves are mid-terminal.

The assumptions are based on the Company's experience with the exceptions of

a) the interest rate assumption is based on the effective date of coverage and is equal to the whole life rate as specified in the Standard Valuation Law

(2) Loss of Time Benefits

Method

Two year preliminary term method. All additional reserves are mid-terminal.

Basis

Reserves for 1988 and prior issues are based on claim costs taken from the 1964 Commissioners Disability Table (CDT) combined with the 1958 CSO Mortality Table. Reserves for 1989 through 2008 issues are based upon claim costs taken from the 1985 Commissioners Disability Table A (CIDA) combined with the 1980 CSO Mortality Table. Reserves for 2009 and later issues are based upon claim costs taken from the 1985 Commissioners Disability Table A (CIDA) combined with the 2001 CSO Mortality Table. All issue years use NAIC Model Standard Valuation Law minimum standard valuation interest rates. Rates range from 3-1/2% to 6% depending on the year of issue.

(3) Critical Illness Policies

Method

Two year preliminary term method. All additional reserves are mid-terminal.

<u>Basis</u>

Morbidity and lapse rates are based on pricing assumptions. The interest rate is the whole life rate for the issue year determined according to the Standard Valuation Law. Mortality rates are based on the 1980 CSO Mortality Table for policies issued prior to 2008 and the 2001 CSO Mortality Table for policies issued 2008 and later.

(4) Accident Policies

Method

Two year preliminary term method. All additional reserves are mid-terminal.

Basis

Additional reserves for the hospital confinement sickness, and wellness rider benefits are calculated using claim costs based on experience. Statutory maximum valuation interest rates are determined by year of issue. Mortality rates are based on the 2001 CSO Mortality Table.

(5) Hospital Indemnity Policies

Method

Two year preliminary term method. All additional reserves are mid-terminal.

Basis

Morbidity and lapse rates are based on pricing assumptions. The interest rate is the whole life rate for the issue year determined according to the Standard Valuation Law. Mortality rates are based on the 2001 CSO Mortality Table.

(b) RESERVE BASIS, INTEREST RATES AND METHODS - EXHIBIT 6, LINE 10

(1) Long-Term Care Benefits

The morbidity assumptions are based on the Company's experience, supplemented by data from the 2000-2011 Society of Actuaries Intercompany Experience Study.

(i) the interest rate assumption is based on the date of disability and is equal to the whole life rate as specified in the Standard Valuation Law

(2) Loss of Time Benefits

(i) Group Policies:

LTD reserves are calculated on a seriatim basis. For each claim the reserve is equal to the present value of the future gross monthly benefits less any current or prospective offsets from other sources. Reserves are based on assumptions reflecting the Company's experience. For claims incurred after 1998, reserves are discounted using the single premium immediate annuity discount rate less 100 basis points varying by claim incurred year. For claims incurred before 1999, reserves are discounted using various interest rates by claim incurred year.

(ii) Individual Policies:

Reserves are calculated using the 1985 CIDA table (after modification to recognize company experience by duration and the existence of certain riders/provisions) combined with interest rates that range from 4.44% to 8.42% depending on year of incurral.

EXHIBIT 7 - DEPOSIT TYPE CONTRACTS

| | 1 | 2 Guaranteed | 3 | 4 Supplemental | 5 Dividend Accumulations or | 6 Premium and Other |
|--|---------------|--------------------|-------------------|-------------------|-----------------------------------|---------------------------|
| | Total | Interest Contracts | Annuities Certain | Contracts | Refunds | Deposit Funds |
| Balance at the beginning of the year before reinsurance | | | | 516,274,826 | 74,094,552 | 171,562,249 |
| Deposits received during the year | | | | 531,142,815 | 1,710,401 | 32,122,746 |
| Investment earnings credited to the account | 13,606,002 | | | 5,455,099 | 2,141,576 | 6,009,327 |
| Other net change in reserves | (15,534,374) | | | 717,656 | | (16,252,030) |
| Fees and other charges assessed | | | | | | |
| 6. Surrender charges | | | | | | |
| 7. Net surrender or withdrawal payments | 514,337,680 | | | 495,618,476 | 5,579,694 | 13,139,511 |
| Other net transfers to or (from) Separate Accounts | | | | | | |
| 9. Balance at the end of current year before reinsurance (Lines 1+2+3+4-5-6-7-8) | | | | 557,971,920 | 72,366,835 | 180,302,782 |
| 10. Reinsurance balance at the beginning of the year | (147,528,374) | | | (2,091,590) | | (145,436,784) |
| 11. Net change in reinsurance assumed | | | | | | |
| 12. Net change in reinsurance ceded | (3,973,608) | | | 201,889 | | (4,175,496 |
| 13. Reinsurance balance at the end of the year (Lines 10+11-12) | (143,554,767) | | | (2,293,479) | | (141,261,288) |
| 14. Net balance at the end of current year after reinsurance (Lines 9 + 13) | 667,086,771 | | | 555,678,441 | 72,366,835 | 39,041,494 |

EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

PART 1 - Liability End of Current Year

| | | 1 | 2 | | Ordinary | | 6 | 6 Group | | | Accident and Health | |
|-------------------------------------|--------------------------|-------------|-----------------|----------------|----------------------|--------------------|--------------------|-----------------|-----------|----------------|-------------------------|--------------|
| | | | | 3 | 4 | 5 Supplementary | Credit Life (Group | 7 | 8 | 9 | 10 Credit (Group and | 11 |
| | | Total | Industrial Life | Life Insurance | Individual Annuities | Contracts | and Individual) | Life Insurance | Annuities | Group | Individual) | Other |
| Due and unpaid: | | | | | | | | | | | | |
| | 1.1 Direct | | | | | | | | | | | |
| | 1.2 Reinsurance assumed | 6,565,845 | | | | | | | | 6,565,845 | | |
| | 1.3 Reinsurance ceded | 601,901 | | | | | | | | 601,901 | | |
| | 1.4 Net | 5,963,944 | | | | | | | | 5,963,944 | | |
| 2. In course of settlement: | | | | | | | | | | | | |
| 2.1 Resisted | 2.11 Direct | 5,864,850 | | | | | | 5,864,850 | | | | |
| | 2.12 Reinsurance assumed | | | | | | | | | | | |
| | 2.13 Reinsurance ceded | | | | | | | | | | | |
| | 2.14 Net | 5,864,850 | | (b) | (b) | | (b) | (b)5,864,850 | | | | |
| 2.2 Other | 2.21 Direct | 513,545,273 | | 4,612,507 | | 6,323 | | 48,238,609 | | 451,953,937 | | 8,733,897 |
| | 2.22 Reinsurance assumed | 36,262,914 | | | | | | | | 25,943,328 | | 10,319,586 |
| | 2.23 Reinsurance ceded | 57,391,563 | | 1,725,310 | | 6,323 | | 1,915,870 | | 43,726,186 | | 10,017,874 |
| | 2.24 Net | 492,416,624 | | (b)2,887,197 | (b) | | (b) | (b)46,322,739 | | (b)434,171,079 | (b) | (b)9,035,609 |
| 3. Incurred but unreported: | | | | | | | | | | | | |
| | 3.1 Direct | 293,415,675 | | 1,381,587 | | | | 190,640,231 | | 91,310,621 | | 10,083,237 |
| | 3.2 Reinsurance assumed | 9,213,189 | | | | | | 1,870 | | 7,694,979 | | 1,516,340 |
| | 3.3 Reinsurance ceded | 15,998,412 | | 838,587 | | | | 979,068 | | 6, 109,712 | | 8,071,045 |
| | 3.4 Net | 286,630,452 | | (b)543,000 | (b) | | (b) | (b)189,663,033 | | (b)92,895,888 | (b) | (b)3,528,532 |
| 4. TOTALS | 4.1 Direct | 812,825,798 | | 5,994,094 | | 6,323 | | 244,743,690 | | 543,264,558 | | 18,817,134 |
| | 4.2 Reinsurance assumed | 52,041,948 | | | | | | 1,870 | | 40,204,153 | | 11,835,926 |
| | 4.3 Reinsurance ceded | 73,991,875 | | 2,563,897 | | 6,323 | | 2,894,938 | | 50,437,799 | | 18,088,919 |
| | 4.4 Net | 790,875,871 | (a) | (a) 3,430,197 | | | | (a) 241,850,622 | | 533,030,912 | | 12,564,140 |

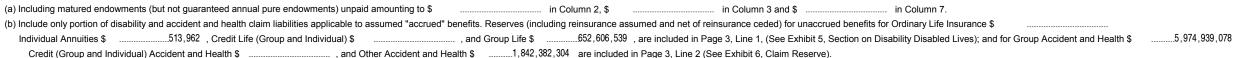


EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

PART 2 - Incurred During the Year

| | 1 | Cadinan | | | 6 Group | | | | A 2 1 1 1 1 1 10 b | | |
|---|------------------|---------------------|-----------------------|----------------------|----------------------------|--------------------|-----------------------|--------------|--------------------|----------------------------------|---|
| | 1 | 2 | - | Ordinary | | ь | | oup | | Accident and Health | 44 |
| | | Industrial Life | 3 | 4 | 5 Cumplementer: | Credit Life (Group | 7 | 8 | 9 | 10 | 11 |
| | Total | industrial Life (a) | Life Insurance (b) | Individual Annuities | Supplementary Contracts | and Individual) | Life Insurance (c) | Annuities | Group | Credit (Group and Individual) | Other |
| Settlements During the Year: | Total | (α) | (5) | individual Aimuites | Contracts | and marvidual) | (0) | Aimulues | Огоир | and marvidual) | Other |
| 1.1 Direct | 3,305,502,550 | | 41,258,807 | 693,095 | 482,764 | | 860,895,849 | 15, 164, 713 | 1,892,831,217 | | 494 , 176 , 105 |
| 1.2 Reinsurance assumed | 200.415.559 | | | | | | 355.381 | | 93.147.625 | | 106,912,553 |
| 1.3 Reinsurance ceded | 1.764.629.274 | | 13,936,758 | 693,095 | 386.038 | | 469.076.158 | | 686.846.219 | | 593,691,004 |
| 1.4 Net | (d)1,741,288,836 | | 27.322.049 | | 96.726 | | 392.175.072 | 15.164.713 | 1,299,132,623 | | 7,397,653 |
| Liability December 31, current year from Part 1: | (u)1,741,200,000 | | | | 50,720 | | | | 1,200,102,020 | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 2.1 Direct | 812,825,798 | | 5,994,094 | | 6,323 | | 244,743,690 | | 543,264,558 | | 18,817,134 |
| 2.2 Reinsurance assumed | 52,041,948 | | | | | | 1,870 | | 40,204,153 | | 11,835,926 |
| 2.3 Reinsurance ceded | 73,991,875 | | 2,563,897 | | 6,323 | | 2,894,938 | | 50,437,799 | | 18,088,919 |
| 2.4 Net | 790,875,871 | | 3,430,197 | | | | 241,850,622 | | 533,030,912 | | 12,564,140 |
| Amounts recoverable from reinsurers December 31, current year | 71,568,253 | | | | | | 951,341 | | 20,061,600 | | 50,555,312 |
| 4. Liability December 31, prior year: | | | | | | | | | | | |
| 4.1 Direct | 791,794,394 | | 6,315,151 | | 3,728 | | 237, 132,804 | | 529,609,648 | | 18,733,062 |
| 4.2 Reinsurance assumed | 55,663,605 | | | | | | 536 | | 44,521,132 | | 11, 141, 936 |
| 4.3 Reinsurance ceded | 78,350,320 | | 2,983,505 | | 3,728 | | 2,059,587 | | 57,765,481 | | 15,538,018 |
| 4.4 Net | 769, 107, 678 | | 3,331,646 | | | | 235,073,752 | | 516,365,300 | | 14,336,980 |
| Amounts recoverable from reinsurers December 31, prior year | 68,820,350 | | | | | | 377,425 | | 21,264,086 | | 47,178,839 |
| 6. Incurred Benefits | | | | | | | ŕ | | | | |
| 6.1 Direct | 3,326,533,954 | | 40,937,750 | 693,095 | 485,359 | | 868,506,735 | 15, 164, 713 | 1,906,486,126 | | 494,260,176 |
| 6.2 Reinsurance assumed | 196,793,903 | | | , | | | 356,715 | | 88,830,646 | | 107,606,542 |
| 6.3 Reinsurance ceded | 1,763,018,731 | | 13,517,150 | 693,095 | 388,633 | | 470,485,425 | | 678,316,052 | | 599,618,377 |
| 6.4 Net | 1,760,309,126 | | 27,420,600 | | 96,726 | | 398,378,026 | 15, 164, 713 | 1,317,000,720 | | 2,248,341 |

| (a) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ | | in Line 1.1, \$ | in Line 1.4. |
|--|-----------|----------------------------|--------------|
| | \$ | in Line 6.1, and \$ | in Line 6.4. |
| (b) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ | 773,918 | in Line 1.1, \$777,912 | in Line 1.4. |
| | \$773,918 | in Line 6.1, and \$777,912 | in Line 6.4. |
| (c) Including matured endowments (but not guaranteed annual pure endowments) amounting to \$ | | in Line 1.1, \$ | in Line 1.4. |
| | \$ | in Line 6.1, and \$ | in Line 6.4. |

⁽d) Includes \$163,298 premiums waived under total and permanent disability benefits.

Prior year balances in line 4.2, columns 1 and 9 increased \$74,607 due to foreign currency translation.

Prior year balances in line 4.3, columns 1 and 9 increased \$33,345 due to foreign currency translation and \$101,009 due to a ceded reinsurance agreement.

EXHIBIT OF NON-ADMITTED ASSETS Change in Total Nonadmitted Assets (Col. 2 - Col. 1) Current Year Total Prior Year Total Nonadmitted Assets Nonadmitted Assets 1. Bonds (Schedule D) 2. Stocks (Schedule D): 3. Mortgage loans on real estate (Schedule B): 3.1 First liens 3.2 Other than first liens... Real estate (Schedule A): 4.1 Properties occupied by the company. 4.2 Properties held for the production of income... 4.3 Properties held for sale Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2) and short-term investments (Schedule DA) Contract loans . 6. 7. Derivatives (Schedule DB) ... 8. Other invested assets (Schedule BA) ... 10. Securities lending reinvested collateral assets (Schedule DL) 11. Aggregate write-ins for invested assets ... 12. Subtotals, cash and invested assets (Lines 1 to 11). 13. Title plants (for Title insurers only). 14. Investment income due and accrued 15. Premiums and considerations: ..8,236,918 ..8,440,572 203,654 15.1 Uncollected premiums and agents' balances in the course of collection 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due 0 .0 15.3 Accrued retrospective premiums 16. 16.1 Amounts recoverable from reinsurers 29.168 .17.818 (11.350) 16.2 Funds held by or deposited with reinsured companies 16.3 Other amounts receivable under reinsurance contracts .254,426 ..166,148 ..(88,278) 17. Amounts receivable relating to uninsured plans 18.1 Current federal and foreign income tax recoverable and interest thereon ..199,537,166 .202,909,060 .3,371,894 18.2 Net deferred tax asset 19. Guaranty funds receivable or on deposit ... 20. Electronic data processing equipment and software ... 21. Furniture and equipment, including health care delivery assets .3,744,829 ..3,786,827 41,997 22. Net adjustment in assets and liabilities due to foreign exchange rates 23. Receivables from parent, subsidiaries and affiliates . 24. Health care and other amounts receivable .2.974.858 3.014.149 .39.291 (129.710)2.639.519 2.509.809 25 Aggregate write-ins for other than invested assets. 26. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts 217.416.884 (Lines 12 to 25). 220.844.382 3.427.498 27. From Separate Accounts, Segregated Accounts and Protected Cell Accounts. 3,427,498 28. Total (Lines 26 and 27) 217.416.884 220.844.382 **DETAILS OF WRITE-INS** 1101. 1102. 1103. 1198. Summary of remaining write-ins for Line 11 from overflow page Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above) 1199. Other miscellaneous assets 2,639,519 2,509,809 .(129,710) 2501.

Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) Prior year balances in column 2, lines 18.2, 26, and 28 decreased \$9,790,657 due to a change in accounting principle. See Note 2 in Notes to Financial Statements

2,639,519

2,509,809

(129,710)

2502. 2503. 2598.

Summary of remaining write-ins for Line 25 from overflow page

1. Summary of Significant Accounting Policies

A. Accounting Practices

The financial statements of Unum Life Insurance Company of America (the Company) have been completed in accordance with Statutory Accounting Principles (SAP) prescribed in the National Association of Insurance Commissioners' (NAIC) *Accounting Practices and Procedures* manual. The Maine Bureau of Insurance (the Bureau) has adopted no accounting practices that differ materially from SAP.

| | State of Domicile | 12/31/2014 | 12/31/2013 |
|--|-------------------|------------------|------------------|
| <u>NET INCOME</u> | | | |
| (1) The Company's state basis (Page 4, Line 35, columns 1 & 2) | Maine | \$ 195,008,737 | \$ 176,184,767 |
| (2) State Prescribed Practices that increase/(decrease) NAIC SAP | | - | - |
| (3) State Permitted Practices that increase/(decrease) NAIC SAP | | - | - |
| (4) NAIC SAP (1-2-3=4) | Maine | \$ 195,008,737 | \$ 176,184,767 |
| SURPLUS | | | |
| (5) The Company's state basis (Page 3, Line 38, Columns 1 & 2) | Maine | \$ 1,546,131,234 | \$ 1,557,867,048 |
| (6) State Prescribed Practices that increase/(decrease) NAIC SAP | | - | - |
| (7) State Permitted Practices that increase/(decrease) NAIC SAP | | - | - |
| (8) NAIC SAP (5-6-7=8) | Maine | \$ 1,546,131,234 | \$ 1,557,867,048 |

B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with SAP requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Such estimates and assumptions could change in the future as more information becomes known, which could impact the amounts reported and disclosed herein.

C. Accounting Policy

Life and accident and health premiums are recognized as revenue when due from policyholders. Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred.

Real estate other than properties held for sale is carried at cost less accumulated depreciation and less encumbrances. Real estate held for sale is carried at the lower of book value or fair value less selling costs

Contract loans are stated at the aggregate unpaid balance.

Surplus debentures are carried at amortized cost.

In addition, the Company uses the following accounting policies:

- (1) Short-term investments and cash equivalents are carried at cost.
- (2) Long-term bonds classified as issuer obligations are generally carried at amortized cost unless they have a NAIC rating of 6, in which case they are stated at the lower of amortized cost or fair value. Issuer obligations are amortized using the interest method.
- (3) Common stocks of unaffiliated companies are stated at fair value.
- (4) Redeemable and perpetual preferred stocks are generally stated at cost unless they have a NAIC rating of 4, 5, or 6, in which case they are stated at the lower of cost or fair value.
- (5) Mortgage loans are stated at the aggregate unpaid principal balance, less an allowance for credit losses.
- (6) Loan-backed and structured securities are stated at either amortized cost or the lower of amortized cost or fair value.

 Amortization of mortgage-backed and loan-backed securities considers the estimated timing and amount of prepayments of the underlying loans at the date of purchase. Actual prepayment experience is periodically reviewed with significant changes in estimated cash flows from the original purchase assumptions accounted for using the retrospective method.

- (7) The Company's investment in Provident Life and Accident Insurance Company, an affiliate, is carried at the Company's equity ownership in the underlying statutory-basis net assets of Provident Life and Accident Insurance Company. The change in the carrying value is recorded as a change in net unrealized gains (losses), a component of unassigned surplus.
- (8) Investments in joint ventures, partnerships, and limited liability entities, excluding limited liability companies invested in low income housing tax credit (LIHTC) properties, are accounted for using the equity method and are carried at values based on the underlying audited GAAP equity of the investee. Investments in limited liability companies that invest in LIHTC properties are accounted for in accordance with SSAP No. 93, *Accounting for Low Income Housing Tax Credit Property Investments*.
- (9) Derivatives hedging items carried at cost are generally carried at amortized cost. Derivatives hedging items carried at fair value are carried at fair value. Derivatives hedging foreign currency exposure on long-term bonds denominated in a foreign currency are generally carried at cost plus the cumulative unrealized foreign currency gain or loss. Derivatives that do not qualify for hedge accounting or cease to be effective hedges are carried at fair value.
- (10) The Company considers anticipated investment income in its review of reserves for potential premium deficiencies.
- (11) Liabilities for losses and loss/claim adjustment expenses for accident and health contracts are estimated using statistical claim development models and tabular reserves employing assumptions concerning mortality, morbidity, and social security as well as appropriate discount rates for accident and health business.
- (12) The Company's fixed asset capitalization policy has not changed from the prior period.
- (13) Not applicable

2. Accounting Changes and Corrections of Errors

During 2014, the Company implemented a new income tax provision software system that provides the Company the administrative capability of grouping its deferred tax assets and liabilities on a gross rather than a net basis, thereby allowing the Company to consider additional deferred tax assets for admission under the provisions of Statement of Statutory Accounting Principles No. 101 (SSAP 101), *Income Taxes*, a *Replacement of SSAP No. 10R and SSAP No. 10*. SSAP 101 permits a company to modify its groupings when there is a change in events or circumstances, one of which is a change in computer systems that allows more specificity. The impact of the change increased the Company's net admitted deferred tax asset \$7,383,315 and \$9,790,657 at December 31, 2014 and January 1, 2014, respectively, with a commensurate increase in capital and surplus. There was no impact on net income

3. Business Combinations and Goodwill

Not applicable

4. Discontinued Operations

Not applicable

5. Investments

A. Mortgage Loans

- (1) The maximum and minimum lending rates for commercial mortgage loans during 2014 were 5.50% and 3.95%, respectively, including one purchase money mortgage issued at 4.50%.
- (2) The maximum percentage of any one loan to the value of security at the time of the loan, exclusive of insured or guaranteed or purchase money mortgages is 75%.
- (3) Not applicable

(4) Age Analysis of Mortgage Loans:

| | | Г | | | Resid | enti | ial | | Co | omn | nercial | | | | |
|-------|---|-----|------|------|-------|------|-------|-------|-------|------------|-------------|------|---------|-------|-------------|
| | | | Farm | Ins | sured | Al | Other | In | sured | | All Other | М | ezzanir | ne | Total |
| a. C | urrent Year | _ | | | | | | | | | | | | | |
| 1. | Recorded Investment (All) | | | | | | | | | | | | | | |
| | (a) Current | \$_ | - | _\$ | - | \$_ | - | \$_ | - | _\$_ | 793,344,178 | \$_ | - | \$_ | 793,344,178 |
| | (b) 30-59 Days Past Due | | - | | - | | - | | - | | - | | - | | - |
| | (c) 60-89 Days Past Due | _ | - | | - | | - | | - | | - | | - | | - |
| | (d) 90-179 Days Past Due | _ | - | | - | | - | | - | | - | | - | | - |
| | (e) 180+ Days Past Due | _ | - | | | | - | - | - | | - | | - | | - |
| 2. | Accruing Interest 90-179 Days Past Due | | | | | | | | | | | | | | |
| | (a) Recorded Investment | \$_ | - | _\$ | - | \$_ | - | \$_ | - | _\$_ | - | \$_ | - | \$ | - |
| | (b) Interest Accrued | _ | - | | - | | - | | - | | - | | - | | _ |
| 3. | Accruing Interest 180+ Days Past Due | | | | | | | | | | | | | | |
| | (a) Recorded Investment | \$_ | - | \$_ | - | \$_ | - | \$_ | - | _\$_ | - | \$_ | - | \$ | - |
| | (b) Interest Accrued | _ | - | | - | | - | _ | - | | - | | - | | |
| 4. | Interest Reduced | | | | | | | | | | | | | | |
| | (a) Recorded Investment | \$_ | - | \$_ | - | \$_ | - | \$ | - | \$ | - | \$_ | - | \$ | - |
| | (b) Number of Loans | | - | _ | - | | - | _ | - | | - | | - | | - |
| | (c) Percent Reduced | _ | 0% | | 0% | | 0% | | 0% | <u> </u> | 0% | | 0% | | 0% |
| b. Pr | rior Year | | | | | | | | | | | | | | |
| | Recorded Investment (All) | | | | | | | | | | | | | | |
| | (a) Current | \$_ | - | \$_ | - | \$_ | - | \$_ | - | \$ | 816,847,912 | \$_ | - | \$ | 816,847,912 |
| | (b) 30-59 Days Past Due | | - | | - | | - | | - | | - | | - | | - |
| | (c) 60-89 Days Past Due | | - | | - | | - | _ | - | | - | | - | | - |
| | (d) 90-179 Days Past Due | _ | - | | - | | - | | - | | - | | - | | - |
| | (e) 180+ Days Past Due | _ | - | | - | | - | _ | - | | - | | - | | - |
| 2. | Accruing Interest 90-179 Days Past Due | | | | | | | | | | | | | | |
| | (a) Recorded Investment | \$_ | - | \$ | - | \$_ | - | \$_ | - | \$ | - | \$_ | - | \$ | - |
| | (b) Interest Accrued | | - | _ | - | | - | _ | - | | - | - | - | - | - |
| 3. | Accruing Interest 180+ Days Past Due | | | | | | | | | | | | | | |
| | (a) Recorded Investment | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ |
| | (b) Interest Accrued | _ | - | | - | - | - | · – | - | _ | - | · - | - | | - |
| 4. | Interest Reduced | | | | | | | | | | | | | | |
| τ. | (a) Recorded Investment | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ |
| | (b) Number of Loans | T — | _ | -~ — | _ | -~ - | _ | · ~ — | _ | _ * - | - | -~ - | _ | - ~ - | - |
| | (c) Percent Reduced | - | 0% | | 0% | | 0% | _ | 0% | - - | 0% | - | 0% | | 0% |
| | | _ | | | | | | - | | | - , , | | | | |

- (5) Not applicable
- (6) Not applicable
- (7) Not applicable
- (8) The Company recognizes interest income on impaired loans when the income is received or deemed collectible.
- B. Not applicable
- C. Not applicable
- D. Loan-Backed Securities
 - (1) Prepayment assumptions for loan-backed/mortgage-backed and structured securities were obtained from broker dealer survey values and internal estimates.
 - (2) Not applicable

- (3) Not applicable
- (4) At December 31, 2014, impaired securities (fair value is less than cost or amortized cost) for which an other-than-temporary impairment had not been recognized in earnings as a realized loss (including securities with a recognized other-than-temporary impairment for non-interest related declines when a non-recognized interest related impairment remains) were as follows:
 - a. The aggregate amount of unrealized losses:

| 1. | Less than 12 months | \$ 306,615 |
|----|---------------------|-----------------|
| 2. | 12 months or longer | \$ 3,077,022 |

b. The aggregate related fair value of securities with unrealized losses:

| 1. | Less than 12 months | \$ 45,994,902 |
|----|---------------------|------------------|
| 2. | 12 months or longer | \$ 17,085,196 |

- (5) In determining when a decline in fair value below amortized cost of a security is other than temporary, the Company evaluates the following factors:
 - Whether the Company expects to recover the entire amortized cost basis of the security.
 - Whether the Company intends to sell the security or will be required to sell the security before the recovery of its amortized cost basis.
 - Whether the security is current as to principal and interest payments.
 - The significance of the decline in value.
 - The time period during which there has been a significant decline in value.
 - Current and future business prospects and trends of earnings.
 - The valuation of the security's underlying collateral.
 - Relevant industry conditions and trends relative to their historical cycles.
 - Market conditions.
 - Rating agency and governmental actions.
 - Bid and offering prices and the level of trading activity.
 - Adverse changes in estimated cash flows for securitized investments.
 - Changes in fair value subsequent to the balance sheet date.
 - Any other key measures for the related security.

The Company evaluates available information, including the factors noted above, both positive and negative, in reaching its conclusions. In particular, the Company also considers the strength of the issuer's balance sheet, its debt obligations and near term funding requirements, cash flow and liquidity, the profitability of its core businesses, the availability of marketable assets which could be sold to increase liquidity, its industry fundamentals and regulatory environment, and its access to capital markets. Although available and applicable factors are considered in the analysis, the expectation of recovering the entire amortized cost basis of the security, whether the Company intends to sell the security, whether it is more likely than not the Company will be required to sell the security before recovery of its amortized cost, and whether the security is current on principal and interest payments are the most critical factors in determining whether impairments are other than temporary. The significance of the decline in value and the length of time during which there has been a significant decline are also important factors, but the Company does not record an impairment loss based solely on these two factors, since often other factors will impact the evaluation of a security.

While determining other-than-temporary impairments is a judgmental area, the Company utilizes a formal, well-defined, and disciplined process to monitor and evaluate its investments, supported by issuer specific research and documentation as of the end of each period. The process results in a thorough evaluation of problem investments and the recording of realized losses on a timely basis for investments determined to have an other-than-temporary impairment.

- E. Repurchase Agreements and/or Securities Lending Agreements
 - (1) For repurchase agreements, the Company requires the counterparty to post a minimum cash collateral amount of 102% of the fair value of securities purchased under the repurchase agreements. For securities lending agreements, the Company requires a minimum collateral amount of 102% of the fair value of the securities loaned. Cash collateral received is invested in cash equivalents, and the offsetting collateral liability is reported as a miscellaneous liability. In the event securities are received as collateral, the Company is not permitted to sell or re-pledge them.
 - (2) The Company has a securities lending program whereby it had pledged securities with a statement value of \$17,683,808 at December 31, 2014. These securities are reported as an asset and included in "bonds." The Company recorded a liability of \$18,711,800 as of December 31, 2014 for cash collateral received from its securities lending program. The cash collateral is reported as a liability as "payable for securities lending." The liability will be satisfied when the Company returns the cash to the counterparty and the borrowed security is returned to the Company.

(3) Collateral Received

a. Aggregate Amount Cash Collateral Received

| | | | Fair Value |
|----|-------------------------------|----|------------|
| 1. | Repurchase Agreement | | |
| | (a) Open | \$ | - |
| | (b) 30 Days or less | | - |
| | (c) 31 to 60 Days | | - |
| | (d) 61 to 90 Days | | - |
| | (e) Greater Than 90 Days | | - |
| | (f) Sub-Total | \$ | - |
| | (g) Securities Received | | - |
| | (h) Total Collateral Received | \$ | - |
| | | | |
| 2. | Securities Lending | | |
| | (a) Open | \$ | 18,711,800 |
| | (b) 30 Days or less | | - |
| | (c) 31 to 60 Days | | - |
| | (d) 61 to 90 Days | | |
| | (e) Greater Than 90 Days | | |
| | (f) Sub-Total | \$ | 18,711,800 |
| | (g) Securities Received | | 3,123,875 |
| | (h) Total Collateral Received | \$ | 21,835,675 |
| _ | | | |
| 3. | Dollar Repurchase Agreement | _ | |
| | (a) Open | \$ | _ |
| | (b) 30 Days or less | | - |
| | (c) 31 to 60 Days | | |
| | (d) 61 to 90 Days | | _ |
| | (e) Greater Than 90 Days | | - |
| | (f) Sub-Total | \$ | - |
| | (g) Securities Received | | - |
| | (h) Total Collateral Received | \$ | - |
| | | | |

- a. As of December 31, 2014 and 2013, the aggregate fair value of cash collateral received from securities lending transactions was \$18,711,800 and \$38,215,203, respectively. The Company reinvests this cash collateral into cash equivalents. The Company has not sold or re-pledged any securities collateral received from securities lending transactions.
- b. The Company generally receives cash and securities collateral in an amount in excess of the fair value of the securities loaned under its securities lending agreements and reinvests the cash into cash equivalents.
- (4) Not applicable

- (5) Collateral Reinvestment
 - a. Aggregate Amount Cash Collateral Reinvested

| | | _ | Amortized Cost | _ | Fair Value |
|----|--|-----|-------------------|-----|----------------|
| 1. | Repurchase Agreement | _ | | | |
| | (a) Open | \$_ | - | \$_ | |
| | (b) 30 Days or less | - | - | - | |
| | (c) 31 to 60 Days | - | - | _ | |
| | (d) 61 to 90 Days | - | | - | |
| | (e) 91 to 120 Days | - | | - | |
| | (f) 121 to 180 Days | - | - | _ | |
| | (g) 181 to 365 Days | - | - | _ | |
| | (h) 1 to 2 Years | - | - | - | |
| | (i) 2 to 3 Years | - | | - | |
| | (j) Greater Than 3 Years | _ | | Φ- | |
| | (k) Sub-Total | \$_ | - | \$_ | |
| | (l) Securities Received | _ | - | _ | |
| | (m) Total Collateral Received | \$_ | | \$_ | |
| 2. | | ¢. | | ď | |
| | (a) Open | \$_ | 10.711.000 | \$_ | 18,711,800 |
| | (b) 30 Days or less | - | 18,711,800 | - | 18,/11,800 |
| | (c) 31 to 60 Days | - | <u>-</u> | - | - _ |
| | (d) 61 to 90 Days | - | - | - | |
| | (e) 91 to 120 Days | - | | - | |
| | (f) 121 to 180 Days | - | | - | - _ |
| | (g) 181 to 365 Days | - | | - | - _ |
| | (h) 1 to 2 Years | - | | - | - _ |
| | (i) 2 to 3 Years | - | | - | - _ |
| | (j) Greater Than 3 Years | φ- | 10.711.000 | Φ- | 10.711.000 |
| | (k) Sub-Total | \$_ | 18,711,800 | \$_ | 18,711,800 |
| | (l) Securities Received | Φ- | 10.711.000 | Φ- | 10.711.000 |
| | (m) Total Collateral Received | \$_ | 18,711,800 | \$_ | 18,711,800 |
| 3. | Dollar Repurchase Agreement | ¢. | | ¢ | |
| | (a) Open | \$_ | | \$_ | |
| | (b) 30 Days or less | - | | - | - _ |
| | (c) 31 to 60 Days | - | | - | <u>-</u> |
| | (d) 61 to 90 Days | - | <u> </u> | - | - _ |
| | (e) 91 to 120 Days | - | <u> </u> | - | - _ |
| | (f) 121 to 180 Days | - | <u>-</u> | - | |
| | (g) 181 to 365 Days | - | <u> </u> | - | |
| | (h) 1 to 2 Years | - | | - | |
| | (i) 2 to 3 Years | - | - | - | |
| | (j) Greater Than 3 Years | φ- | - | φ- | - |
| | (k) Sub-Total | \$_ | - | \$_ | |
| | (l) Securities Received (m) Total Collateral Received | \$ | <u>-</u> - | \$ | - |
| | | - | | = | |

- b. The Company will generally have no more than a 30 day mismatch between the weighted average maturities of its securities lending liabilities and its reinvested collateral. If necessary, the Company may sell its reinvested cash equivalents to pay for any collateral calls that come due.
- (6) At December 31, 2014, the Company held securities with a fair value of \$3,123,875 as collateral under its securities lending agreements. The Company is not permitted to sell or re-pledge these securities.
- (7) Not applicable
- F. Real Estate
 - (1) Not applicable
 - (2) During 2013, the Company sold a portion of a real estate property classified as held for sale and recognized a gain of \$4,620,365 on the sale. The gain on sale is reported as a component of net realized capital gains (losses) in the summary of operations. During 2013, the Company reclassified a real estate property from company occupied to held for sale and is currently exploring potential sales opportunities for the property. As of December 31, 2014, the timing of the disposal was uncertain.

- (3) Not applicable
- (4) Not applicable
- (5) Not applicable

G. Low Income Housing Tax Credits

- (1) The Company owned ten tax credit partnerships at December 31, 2014. The number of years of unexpired credits ranges from one to ten years, and the remaining required holding period ranges from two to fourteen years.
- (2) Not applicable
- (3) Not applicable
- (4) Not applicable
- (5) Not applicable

H. Restricted Assets

(1) Restricted Assets (Including Pledged)

| _ | | | | - | D 1 | | | | 0 | D. | |
|----|----------------------------------|----------------|------------------|----------------|----------------|---------------|---------------|---------------|----------------|---------------|---------------|
| | | | | | oss Restricted | | | _ | 8 | Percen | |
| | | | 2 | Current Year | | - | 6 | 7 | | 9 | 10 |
| | | 1 | 2 | 3 | 4 | 5 | | | | | A 1 |
| | | | | T . 10 . | | | | | | | Admitted |
| | | | | Total Separate | a | | | | | | Restricted to |
| | | | a | Account (S/A) | | | | Increase/ | Total Current | Gross | Total |
| | | | G/A Supporting | Restricted | Supporting G/A | Total | Total From | (Decrease) | Year Admitted | Restricted to | Admitted |
| | Restricted Asset Category | Account (G/A) | S/A Activity (a) | Assets | Activity (b) | (1 plus 3) | Prior Year | (5 minus 6) | Restricted | Total Assets | Assets |
| a. | Subject to contractual | | | | | | | | | | |
| | obligation for which | _ | _ | | _ | | _ | _ | _ | | |
| _ | liability is not shown | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0.0% | 0.0% |
| b | Collateral held under | | | | | | | | | | |
| | security lending agreements | 17,683,808 | - | - | - | 17,683,808 | 75,080,325 | (57,396,517) | 17,683,808 | 0.1% | 0.1% |
| c. | Subject to repurchase | | | | | | | | | | |
| | agreements | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| d. | Subject to reverse | | | | | | | | | | |
| | repurchase agreements | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| e. | Subject to dollar repurchase | | | | | | | | | | |
| | agreements | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| f. | Subject to dollar reverse | | | | | | | | | | |
| | repurchase agreements | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| g. | Placed under option | | | | | | | | | | |
| | contracts | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| h. | Letter stock or securities | | | | | | | | | | |
| | restricted as to sale | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| i. | FHLB Capital Stock | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| j. | On deposit with states | 261,983,517 | | | | 261,983,517 | 261,717,436 | 266,081 | 261,983,517 | 1.3% | 1.3% |
| k. | On deposit with other | | | | | | | | | | |
| | regulatory bodies | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| 1. | Pledged as collateral to FHLB | | | | | | | | | | |
| | (including asets backing funding | | | | | | | | | | |
| | agreements) | - | - | - | - | - | | - | - | 0.0% | 0.0% |
| m. | Pledged as collateral not | | | | | | | | | | |
| | captured in other categories | 263,900,602 | - | - | - | 263,900,602 | 52,709,862 | 211,190,740 | 263,900,602 | 1.3% | 1.3% |
| n. | Other restricted assets | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| 0. | Total Restricted Assets | \$ 543,567,927 | \$ - | \$ - | \$ - | \$543,567,927 | \$389,507,623 | \$154,060,304 | \$ 543,567,927 | 2.7% | 2.7% |

- (a) Subset of column 1
- (b) Subset of column 3

(2) Detail of Assets Pledged as Collateral Not Captured in Other Categories

| | | | Gr | oss Restricted | | | | 8 | Perce | entage |
|-----------------------------------|----------------|------------------|----------------|----------------|---------------|--------------|---------------|----------------|---------------|---------------|
| | | | Current Year | | | 6 | 7 | | 9 | 10 |
| | 1 | 2 | 3 | 4 | 5 | | | | | |
| | | | | | | | | | | Admitted |
| | | | Total Separate | | | | | | | Restricted to |
| | | | Account (S/A) | S/A Assets | | | Increase/ | Total Current | Gross | Total |
| | Total General | G/A Supporting | Restricted | Supporting G/A | Total | Total From | (Decrease) | Year Admitted | Restricted to | Admitted |
| Description of Assets | Account (G/A) | S/A Activity (a) | Assets | Activity (b) | (1 plus 3) | Prior Year | (5 minus 6) | Restricted | Total Assets | Assets |
| Bonds-Pledged for Reinsurance and | | | | | | | | | | |
| Derivative Agreements | \$ 263,900,602 | \$ - | \$ - | \$ - | \$263,900,602 | \$52,709,862 | \$211,190,740 | \$ 263,900,602 | 1.3% | 1.3% |
| | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| _ | - | - | - | - | - | - | - | - | 0.0% | 0.0% |
| Total | \$ 263,900,602 | \$ - | \$ - | \$ - | \$263,900,602 | \$52,709,862 | \$211,190,740 | \$ 263,900,602 | 1.3% | 1.3% |

- (a) Subset of column 1
- (b) Subset of column 3

The assets included in the preceding table have been pledged as collateral to the Company's derivative counterparties and to satisfy reinsurance trust agreements where the Company is required to hold assets equal to reserves assumed by the Company.

(3) Not applicable

- I. Not applicable
- J. Not applicable
- K. Not applicable

6. Joint Ventures, Partnerships and Limited Liability Companies

- A. The Company had no investments in joint ventures, partnerships, or limited liability companies that exceed 10% of its admitted assets.
- B. The Company did not recognize any impairment write-down for its investments in joint ventures, partnerships, and limited liability companies during the statement periods.

7. Investment Income

- A. The Company does not accrue investment income on bonds and mortgage loans where collection of interest is uncertain.
- B. The Company did not exclude any amounts from investment income due and accrued as of December 31, 2014.

8. Derivative Instruments

- A. The basic types of risks associated with derivatives are market risk (that the value of the derivative will be adversely impacted by changes in the market, primarily the change in interest rates) and credit risk (that the counterparty will not perform according to the terms of the contract). The market risk of derivatives should generally offset the market risk associated with the hedged asset or liability. The Company is exposed to credit-related losses in the event of non-performance by counterparties to the financial instruments, but it does not expect any counterparties to fail to meet their obligations given their high credit ratings. The credit exposure of derivatives is limited to the value of those contracts in a net gain position. The Company mitigates credit risk by entering into master agreements with its counterparties whereby contracts in a gain position can be offset against contracts in a loss position. Additionally, the Company typically enters into bilateral, cross-collateralization agreements with its counterparties. These agreements require the counterparty in a loss position to submit acceptable collateral with the other counterparty in the event the net loss position meets or exceeds a certain amount. See Schedule DB Part D for details of the Company's pledged collateral and counterparty exposure.
- B. The Company uses certain derivative financial instruments to hedge interest rate, foreign currency, and credit risk, and to improve the matching of its assets and liabilities. The financial instruments currently used for such purposes include interest rate swaps, forward treasury locks, foreign currency interest rate swaps, options on U.S. Treasury rates, and credit default swaps.

Interest rate swaps are used to hedge interest rate risks and to improve the matching of assets and liabilities. An interest rate swap is an agreement in which the Company agrees with other parties to exchange, at specified intervals, the difference between fixed rate and variable rate interest amounts, calculated by reference to an agreed upon notional principal amount. No cash is exchanged at the outset of the contract, and no principal payments are made by either party. Thus, the book value of these interest rate swaps is zero, and they are recorded "off-balance sheet." A single net payment is usually made by one counterparty at each due date and is recorded as a component of investment income. The Company has previously utilized certain forward interest rate swap agreements where the exchange of interest payments does not begin until a specified future date. These swaps are identified as cash flow hedges, and their purpose has been to hedge the anticipated purchase of long-term bonds. The Company settled for cash the forward interest rate swap agreements prior to the commencement of the exchange of interest payment streams. For those swaps that qualified as effective hedges, the gain or loss upon termination of the swaps was used to adjust the basis of the purchased bonds. Swaps that are not effective hedges are marked-to-market, and changes in fair value are reported in surplus as unrealized gains or losses. For those swaps that are not effective hedges, the gain or loss on termination is reported as a capital gain or loss in the summary of operations.

Forward treasury locks are designated as cash flow hedges and used to reduce the Company's exposure to interest rate and duration risk. The Company has used forward treasury locks to lock in the yield on a specific U.S. Treasury bond to minimize the interest rate risk related to the proceeds to be received upon the disposal of specific long-term bonds. Because the issuers' call or tender price for the security was partially determined by the change in the yield of a specific U.S. Treasury bond, forward treasury locks allowed the Company to hedge projected cash flows associated with the proceeds of the security at disposal. The Company terminated the treasury locks, for cash, at the same time the securities were disposed.

Foreign currency interest rate swaps are used to hedge the currency risk of certain foreign currency denominated long-term bonds owned. These derivatives are identified as cash flow hedges of the forecasted functional-currency-equivalent cash flows associated with the foreign currency denominated long-term bonds. Under these currency swaps, the Company agrees to pay, at specified intervals, fixed rate foreign currency denominated interest payments to the counterparty in exchange for fixed rate U.S. dollar (functional currency) denominated interest payments. These interest payments are calculated by reference to agreed upon notional principal amounts. The net amount received is reported as a component of investment income. At maturity date, the Company will pay the foreign currency denominated notional amount to the counterparty in exchange for the U.S. dollar denominated notional amount. By entering into this currency swap, the Company has effectively converted a foreign currency denominated asset into a U.S. dollar denominated asset. Upon termination, gains or losses will be recognized immediately in the summary of operations, in a manner consistent with the hedged item.

Options on U.S. Treasury rates are used to hedge the interest rate risk associated with the anticipated purchase of long-term bonds. These options give us the right, but not the obligation, to receive a specific interest rate for a specified period of time. These options enable the Company to lock in a minimum investment yield to hedge the potential adverse impact of declining interest rates. If interest rates rise above the option's strike rate at maturity, the Company will not exercise the options, but will instead invest cash flows at the higher rates. If interest rates fall below the option's strike rate at maturity, the Company will settle the options for cash.

For those options that qualified as effective hedges, the gain or loss upon termination of the options was used to adjust the basis of the purchased bonds. These options are identified as cash flow hedges and are accounted for similarly to the interest rate swaps described above.

Credit default swaps are used as economic hedges against credit risk but do not qualify for hedge accounting. A credit default swap is a derivative contract whereby the Company agrees with another party to pay, at specified intervals, a fixed-rate fee in exchange for insurance against a credit event on a specific investment. If the credit event as defined by the contract occurs, the counterparty may either pay the Company a net cash settlement, or the Company may surrender the specific investment to the counterparty in exchange for cash equal to the full notional amount of the swap. Credit events typically include events such as bankruptcy, failure to pay, or certain types of debt restructuring.

During 2014, the Company novated certain of its foreign currency interest rate swaps with a notional amount of \$49,471,052, statement value of \$(8,993,954), and fair value of \$(14,074,780) to a new counterparty. At the time of novation, these derivatives were effective hedges, and the Company therefore deferred the unrealized loss and will recognize the loss in earnings during the periods in which the hedged items affect earnings. Following the novation, these derivatives were de-designated as hedges and accounted for at fair value, resulting in an unrealized loss of \$5,080,826 which was reported in surplus. Subsequent changes in fair value will also be reported in surplus as unrealized gains or losses.

In conjunction with the previously discussed novation and de-designation, the Company entered into \$64,185,986 notional amount of foreign currency interest rate swaps wherein it agrees to pay fixed rate principal and interest payments in its functional currency in exchange for fixed rate foreign currency-denominated payments. The derivatives were not designated as hedges, and as such, changes in fair value related to these derivatives will be reported in surplus as unrealized gains or losses. The Company expects the changes in fair value of these derivatives to materially offset the changes in fair value related to the de-designated derivatives.

To establish a new effective hedging relationship with the long-term bonds previously hedged, the Company entered into \$63,843,594 notional amount of foreign currency interest rate swaps during 2014 whereby the Company receives fixed rate functional currency principal and interest in exchange for fixed rate payments in foreign currency.

See Schedule DB for further details of the Company's derivatives activity.

- C. For derivatives that qualify as effective hedges, the gain or loss upon termination is used to adjust the basis of the hedged item and is recognized in income in a manner consistent with the hedged item. Derivatives that do not qualify for hedge accounting or are not effective hedges are marked-to-market, and changes in fair value are reported in surplus as unrealized gains or losses. The gain or loss upon termination of hedges that do not qualify for hedge accounting or that are ineffective hedges is reported as a capital gain or loss in the summary of operations. See Note 1.C. (9) for additional discussion of derivative accounting policies.
- D. Not applicable
- E. The net change in fair value of derivatives not designated as hedges, including the initial loss on the de-designated derivatives discussed above, was \$(5,574,931) for the year ended December 31, 2014.
- F. (1) As of December 31, 2014, the Company is hedging its exposure to the variability in future cash flows for forecasted transactions through the year 2029.
 - (2) During 2014, the Company did not discontinue any cash flow hedges as a result of the forecasted transactions no longer being probable of occurring and did not exclude any component of the derivatives gain or loss from the assessment of hedge effectiveness.

9. Income Taxes

A. During 2014, the Company modified the grouping of its deferred tax assets and liabilities to a gross rather than a net basis. The impact of the accounting change increased the Company's net admitted deferred tax asset \$7,383,315 and \$9,790,657 at December 31, 2014 and January 1, 2014, respectively, with a commensurate increase in capital and surplus. There was no impact on net income. See Note 2.

The Company did not use tax planning strategies in 2014 or 2013 to admit existing deferred tax assets.

The components of the net deferred tax assets (liabilities) and change from the prior year are comprised of the following:

| 1. | | | 12/31/2014 | | | 12/31/2013 | | | Change | |
|-----|----------------------------------|---------------------|------------|---------------------|-------------|------------|---------------------|--------------|---------------------|--------------|
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| | | | | (Col 1 + 2) | | | (Col 4 + 5) | (Col 1 - 4) | (Col 2 - 5) | (Col 7 + 8) |
| | | Ordinary | Capital | Total | Ordinary | Capital | Total | Ordinary | Capital | Total |
| (a) | Gross Deferred Tax Assets | 359,705,138 | 26,916,931 | 386,622,069 | 353,758,425 | 32,329,886 | 386,088,311 | 5,946,713 | (5,412,955) | 533,758 |
| (b) | Statutory Valuation Allowance | | | | | | | | | |
| | Adjustment | | | | | | | | | |
| (c) | Adjusted Gross Deferred Tax | | | | | | | | | |
| | Assets (1a - 1b) | $\dots 359,705,138$ | 26,916,931 | 386,622,069 | 353,758,425 | 32,329,886 | 386,088,311 | 5,946,713 | $\dots (5,412,955)$ | 533,758 |
| (d) | Deferred Tax Assets Nonadmitted | $\dots 199,537,166$ | | $\dots 199,537,166$ | 212,444,169 | 255,548 | 212,699,717 | (12,907,003) | (255,548) | (13,162,551) |
| (e) | Subtotal Net Admitted Deferred | | | | | | | | | |
| | Tax Assets (1c - 1d) | 160,167,972 | 26,916,931 | 187,084,903 | 141,314,256 | 32,074,338 | $\dots 173,388,594$ | 18,853,716 | $\dots (5,157,407)$ | 13,696,309 |
| (f) | Deferred Tax Liabilities | $\dots 13,567,240$ | 42,808 | 13,610,048 | 3,663,230 | 570,698 | 4,233,928 | 9,904,010 | (527,890) | 9,376,120 |
| (g) | Net Admitted Deferred Tax Assets | | | | | | | | | |
| | (1e - 1f) | 146,600,732 | 26,874,123 | 173,474,855 | 137,651,026 | 31,503,640 | 169,154,666 | 8,949,706 | (4,629,517) | 4,320,189 |

The deferred tax asset admitted under each component of SSAP 101 is shown below.

| | | | 12/31/2014 | | | 12/31/2013 | | | Change | |
|-------------------|---|---------------|---------------------|---------------------------|---------------|--------------|---------------------------|------------------------------|-----------------------------|--------------------------|
| | | 1 Ordinary | 2 Capital | 3 (Col 1 + 2) Total | 4 Ordinary | 5 Capital | 6 (Col 4 + 5) Total | 7 (Col 1 - 4) Ordinary | 8 (Col 2 - 5) Capital | 9 (Col 7 + 8 Total |
| Admission Calcula | tion Components | Orumary | Сарнаі | Total | Olumary | Сарнаі | Total | Olumary | Сарнаі | Total |
| SSAP No. 101 | tion components | | | | | | | | | |
| (a) Federal Inco | ome Taxes Paid in Prior | | | | | | | | | |
| | verable through Loss | | | | | | | | | |
| • | ross Deferred Tax Assets | 103,211,845 | 26,079,926 | 129,291,771 | 102,446,151 | 32,074,338 | 3134,520,489 | 765,694 | (5,994,412) | (5,228,7 |
| . , | be Realized (Excluding | | | | | | | | | |
| | of Deferred Tax Assets | | | | | | | | | |
| from 2(a) A | ove) After Application | | | | | | | | | |
| | hold Limitation (the | | | | | | | | | |
| , |)1 and 2(b)2 below) Gross Deferred Tax | 43,346,079 | 837,005 | 44,183,084 | 34,634,177 | | 34,634,177 | 8,711,902 | 837,005 | 9,548, |
| | pected to be Realized | | | | | | | | | |
| | the Balance Sheet Date | 43,346,079 | 837,005 | 44,183,084 | 34,634,177 | | 34,634,177 | 8,711,902 | 837,005 | 9,548, |
| | Gross Deferred Tax | | | | | | | | | |
| | llowed per Limitation | VVV | WWW | 205 000 457 | www | VVV | 200 207 057 | VVV | VVV | (2.400 |
| | ross Deferred Tax Assets | | | 203,898,437 | | λλλ | 208,300,837 | ΑΛΛ | ΑΛΛ | (2,408,4 |
| | he Amount of Deferred | | | | | | | | | |
| | from 2(a) and 2(b) | | | | | | | | | |
| | set by Gross Deferred | 12 (10 040 | | 12 (10 0 10 | 4 222 222 | | 4 222 020 | 0.25(120 | | 0.256 |
| | esx Assets Admitted as the | 13,610,048 | | 13,610,048 | 4,233,928 | ••••• | 4,233,928 | 9,376,120 | | 9,376, |
| ` / | pplication of SSAP No. 101 | | | | | | | | | |
| | -2(b) + 2(c) | 160,167,972 | 26,916,931 | 187,084,903 | 141,314,256 | 32,074,338 | 3173,388,594 | 18,853,716 | (5,157,407) | 13,696 |
| | | | | | | | | | | |
| | | | 2014 | 2 | 013 | | | | | |
| (a) Ratio F | ercentage Used to D | etermine | | | | | | | | |
| Recov | ery Period and Thres | hold | | | | | | | | |
| Limitat | ion Amount | | 710 | 0.5% | 717.0% | | | | | |
| (b) Amour | nt of Admitted Capita | ıl and | | | | | | | | |
| Surplu | s Used to Determine | Recovery | | | | | | | | |
| Period | and Threshold Limita | ation | | | | | | | | |
| in 2(b) | 2 Above | | 1.372.656 | 379 1.388 | 712.382 | | | | | |
| 2 (0) | | | -,5 / - ,550 | ,, 1,500, | ,- 0- | | | | | |

- ing Strategies
 - (a) Not applicable
 - (b)
 - Does the Company's tax-planning strategies include the use of reinsurance? Yes [] No [X] (c)

B. Not applicable

C. The components of income tax incurred and net deferred tax assets (liabilities) are shown below.

| Current Income Tax | | | | Ye | ar En | ded December | 31 | |
|--|------------------|---|-----------|--------------|-------|-------------------|----|------------------|
| Pederal September Septem | | | | 2014 | | 2013 | | Change |
| Foreign | 1. Curre | nt Income Tax | | | | | | |
| Subtorial | (a) | Federal | \$ | 45,239,269 | \$ | 53,288,503 | \$ | (8,049,234) |
| | | | | | | | | |
| | | | | | | | | |
| Pedral Income Tax Incurred | | |) | (191,949) | | 20,236,383 | | (20,428,332) |
| | | · · · · · · · · · · · · · · · · · · · | | - | | - | | - |
| 2. Deferred Tax Assets | | · | Φ. | 45.047.220 | Φ. | - | Φ. | - (20, 477, 577) |
| Deferred Tax Assets | (g) | Federal Income Tax Incurred | <u>\$</u> | 45,047,320 | \$ | /3,524,886 | \$ | (28,477,566) |
| Deferred Tax Assets | | | | | D | a a a mala a m 21 | | |
| 2. Defierred Tax Assets (a) Ordinary | | | | 2014 | D | | | Changa |
| Ordinary (1) Discounting of Unpaid Losses \$11,563,336 \$. | 2 Defer | rad Tay Assats | | 2014 | - | 2013 | | Change |
| (1) Discounting of Unpaid Losses | | | | | | | | |
| 2 Uneamed Premium Reserve | (a) | | \$ | 11 563 336 | \$ | _ | \$ | 11 563 336 |
| 3 Policyholder Reserves | | | Ψ | | Ψ | _ | Ψ | |
| (4) Investments 145,725,964 146,742,260 (1,017,296) (5) Deferred Acquisition Costs 132,227,225 137,025,230 (4,798,205) (6) Policyholder Dividends Accrual 3,878,000 4018,000 (4,000,000) (7) Fixed Assets 1,693,136 2,698,859 (996,723) (8) Compensation and Benefits Accrual 1,732,16 1,946,332 (173,166) (9) Pension Accrual 1 1,041,496 4,448,285 (3,066,789) (11) Net Operating Loss Carryforward 2 2 2 (12) Tax Credit Carryforward 359,705,138 353,758,425 5,946,713 (b) Statutory Valuation Allowance Adjustment 2 12,444,169 (12,207,003) (c) Nonadmitted 199,537,166 212,444,169 (12,207,003) (d) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) 160,167,972 141,314,256 18,853,716 (e) Capital 1 1,414,142,56 18,853,716 (1) Investments 26,916,931 32,298,86 (5,412,955) (2) Nonadmitted Ordinary Deferred Tax Assets (2a - 2b - 2c) 26,916,931 32,298,86 (5,412,955) (3) Real Estate 2 26,916,931 32,298,86 (5,412,955) (4) Other 2 25,548 (5,412,955) | | | | | | 46 296 658 | | |
| S Deferred Acquisition Costs 132,227(025 137,025,230 (47,08,205) | | | | | | | | |
| (6) Policyholder Dividends Acerual 3,878,000 4,018,000 1(40,000) (7) Fixed Assets 1,693,136 2,689,859 996,723 (8) Compensation and Benefits Acerual 1,773,216 1,946,882 (173,166) (9) Pension Acerual - - - - (10) Receivables Nonadmitted 1,041,496 4,448,285 (3,406,789) (11) Net Operating Loss Carryforward - 1 1 (12) Tax Credit Carryforward - 1 10,590,751 21,802,993 (99) Subtotal 359,705,138 353,758,425 5,946,713 (b) Statutory Valuation Allowance Adjustment - - - - 121,802,993 (b) Statutory Valuation Allowance Adjustment - - 122,444,69 (12,907,003) (c) Capital - 1 160,167,972 141,314,256 18,853,716 (e) Capital - - - - - - - - - - - - - - - - - | | | | | | | | |
| (7) Fixed Assets (8) Compensation and Benefits Accrual (19) Pension Accrual (10) Receivables - Nonadmitted (10) Receivables - Nonadmitted (11) Net Operating Loss Carryforward (12) Tax Credit Carryforward (13) Other (29) Subtotal (29) Subtotal (30) Other (20) Subtotal (30) Statutory Valuation Allowance Adjustment (20) Konadmitted (20) Net Capital Loss Carryforward (31) Investments (32) Net Capital Loss Carryforward (33) Real Estate (34) Other (35) Subtotal (36) Subtutory Valuation Allowance Adjustment (37) Net Subtutory Valuation Allowance Adjustment (40) Other (41) Other (42) Other (43) Other (44) Other (45) Other (47) Other (48) Nonadmitted (58) Nonadmitted (58) Nonadmitted (59) Subtotal (69) Subtotal (75) Subtotal (75) Subtotal (75) Subtotal (76) Subtutory Valuation Allowance Adjustment (76) Nonadmitted (77) Subtotal (77) Subtotal (78) Nonadmitted (78) Subtotal (78) Sub | | - · · · · · · · · · · · · · · · · · · · | | | | | | |
| (8) Compensation and Benefits Accrual 1,773,216 1,946,382 (173,166) (9) Pension Accrual 1 - - (10) Receivables - Nonadmitted 1,041,496 4,448,285 (3,406,789) (11) Net Operating Loss Carryforward - - - (12) Tax Credit Carryforward - 10,590,751 21,802,993 (99) Subtotal 359,705,138 353,758,425 5,946,713 (b) Statutory Valuation Allowance Adjustment - - - (c) Nonadmitted 199,537,166 212,444,169 (12,907,003) (d) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) 160,167,972 141,314,256 18,853,716 (c) Capital - | | | | | | | | |
| (9) Pension Accrual (10) Receivables - Nonadmitted (10) Receivables - Nonadmitted (11) Net Operating Loss Carryforward (12) Tax Credit Carryforward (13) Other (13) Other (13) Other (14) Statutory Valuation Allowance Adjustment (15) Statutory Valuation Allowance Adjustment (16) Statutory Valuation Allowance Adjustment (17) Investments (18) Other (19) Subtotal (19) Investments (19) Investments (20) Nonadmitted (20) Other (20) Subtotal (20) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) (20) Not Capital (21) Investments (22) Nonadmitted (23) Real Estate (24) Other (29) Subtotal (20) Subtotal (20) Subtotal (20) Admitted Ordinary Assets (2c - 2f - 2g) (21) Admitted Ordinary Valuation Allowance Adjustment (21) Investments (22) Fixed Assets (2c - 2f - 2g) (23) Admitted Deferred Tax Assets (2c - 2f - 2g) (24) Admitted Deferred Tax Assets (2c - 2f - 2g) (25) Subtotal (26) Ordinary (27) Fixed Assets (27) Fixed Assets (28) Ordinary (29) Subtotal (20) Ordinary (21) Investments (22) Fixed Assets (23) Fixed Assets (24) Policyholder Reserves (25) Fixed Assets (26) Other (27) Fixed Assets (27) Fixed Assets (28) Other (29) Subtotal (29) Subtotal (20) Columanty Fund Assessment (20) Fixed Assets (21) Fixed Assets (22) Fixed Assets (23) Other (24) Other (25) Fixed Assets (26) Other (27) Fixed Assets (27) Fixed Assets (28) Other (29) Subtotal (29) Subtotal (20) Other (20) Fixed Assets (20) Fixed Assets (20) Fixed Assets (21) Fixed Assets (22) Fixed Assets (23) Fixed Assets (24) Fixed Assets (25) Fixed Assets (26) Fixed Assets (27) Fixed Assets (28) Fixed Assets (29) Fixed Assets (29) Fixed Assets (29) Subtotal (20) Fixed Assets (20) Fixed Assets (21) Fixed Assets (22) Fixed Assets (23) Fixed Assets (24) Fixed Assets (25) Fixed Assets (26) Fixed Assets (27) Fixed Assets (28) Fixed Assets (29) Fixed Assets (29) Subtotal (20) Fixed Assets (21) Fixed Assets (22) Fixed Assets (23) Fixed Assets (24) Fixed Assets (25) Fixed Assets (26) Fixed Assets (27) Fixed Assets (28) Fixed Assets (29) Subtotal (20) Fixed Assets (20) Fixed Assets | | (8) Compensation and Benefits Accrual | | 1,773,216 | | | | |
| (11) Net Operating Loss Carryforward (12) Tax Crédit Carryforward (13) Other (99) Subtotal (13) Other (99) Subtotal (14) Statutory Valuation Allowance Adjustment (15) Statutory Valuation Allowance Adjustment (16) Statutory Valuation Allowance Adjustment (17) Nonadmitted (18) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) (19) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) (10) Investments (11) Investments (12) Net Capital Loss Carryforward (13) Real Fstate (14) Other (15) Subtotal (15) Subtotal (16) Admitted Capital Deferred Tax Assets (2c - 2f - 2g) (17) Admitted Capital Deferred Tax Assets (2c - 2f - 2g) (18) Admitted Capital Deferred Tax Assets (2c - 2f - 2g) (19) Admitted Deferred Tax Assets (2c - 2f - 2g) (19) Deferred Tax Liabilities (10) Deferred Tax Liabilities (11) Investments (12) Fixed Assets (13) Deferred and Uncollected Premium (14) Investments (15) Other (16) Admitted Deferred Tax Assets (2c - 2f - 2g) (16) Other (17) Asset Capital Deferred Tax Asset (2c - 2f - 2g) (17) Asset Capital Capital Deferred Tax Asset (2c - 2f - 2g) (18) Deferred Tax Liabilities (19) Ordinary (10) Investments (10) Investments (11) Investments (11) Investments (12) Fixed Assets (13) Deferred and Uncollected Premium (14) Intitude Deferred Tax Assets (2c - 2f - 2g) (15) Other (16) Other (17) Asset Capital Deferred Tax Asset Capital Capita | | | | - | | _ | | - |
| 12 Tax Credit Carryforward | | (10) Receivables - Nonadmitted | | 1,041,496 | | 4,448,285 | | (3,406,789) |
| (13) Other (99) Subtotal 32,393,744 10,590,751 21,802,993 (799) Subtotal 359,705,138 353,758,425 5,946,713 (b) Statutory Valuation Allowance Adjustment (199,537,166 212,444,169 (12,907,003) (194,441) (194,007,003) (194,441) (194,007,003) (194,441) (194,007,003) (194,441) (194,007,003) (194,441) (194,007,003) (194,007,00 | | (11) Net Operating Loss Carryforward | | _ | | - | | - |
| (99) Subtotal 359,705,138 353,758,425 5,946,713 (b) Statutory Valuation Allowance Adjustment | | (12) Tax Credit Carryforward | | - | | - | | - |
| (b) Statutory Valuation Allowance Adjustment (c) Nonadmitted (d) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) (e) Capital (l) Investments (2) Net Capital Loss Carryforward (3) Real Estate (4) Other (99) Subtotal (1) Statutory Valuation Allowance Adjustment (2) Nonadmitted (3) Real Estate (4) Other (99) Subtotal (1) Statutory Valuation Allowance Adjustment (2) Fixed Assets (3) Admitted Deferred Tax Assets (2e - 2f - 2g) (1) Admitted Deferred Tax Assets (2e - 2f - 2g) (2) Nonadmitted (3) Deferred Tax Liabilities (3) Ordinary (1) Investments (3) Deferred and Uncollected Premium (4) Policyholder Reserves (5) Other (6) Other (6) Capital (6) Proving Exchange (6) Guaranty Fund Assessment (7) Subtotal (8) Ordinary (10) Foreign Exchange (11) Statutory Valuation Allowance Adjustment (11) Investments (2) Fixed Assets (3) Deferred and Uncollected Premium (4) Policyholder Reserves (5) Other (5) Other (6) Guaranty Fund Assessment (6) Other (1) Foreign Exchange (1) Statutory Valuation Allowance Adjustment (1) Statutory Valuation Allowance Adjustment (2) Fixed Assets (3) Deferred and Uncollected Premium (4) Other (5) Other (6) Capital (7) Capital (8) Capital (9) Subtotal (8) Capital (9) Subtotal (8) Capital (9) Subtotal (9) Subtotal (1) Capital (1) Capit | | (13) Other | | 32,393,744 | | 10,590,751 | | 21,802,993 |
| (c) Nonadmitted 199,537,166 212,444,169 (12,007,003) (d) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) 160,167,972 141,314,256 18,853,716 (e) Capital 26,916,931 32,329,886 (5,412,955) (1) Investments 26,916,931 32,329,886 (5,412,955) (3) Real Estate - - - - (4) Other - - - - (99) Subtotal 26,916,931 32,329,886 (5,412,955) (5) (f) Statutory Valuation Allowance Adjustment - | | (99) Subtotal | | 359,705,138 | | 353,758,425 | | 5,946,713 |
| (c) Nonadmitted 199,537,166 212,444,169 (12,007,003) (d) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) 160,167,972 141,314,256 18,853,716 (e) Capital 26,916,931 32,329,886 (5,412,955) (1) Investments 26,916,931 32,329,886 (5,412,955) (3) Real Estate - - - - (4) Other - - - - (99) Subtotal 26,916,931 32,329,886 (5,412,955) (5) (f) Statutory Valuation Allowance Adjustment - | | | | | | | | |
| (d) Admitted Ordinary Deferred Tax Assets (2a - 2b - 2c) 160,167,972 141,314,256 18,853,716 (e) Capital Capital 32,329,886 (5,412,955) (1) Investments 26,916,931 32,329,886 (5,412,955) (2) Net Capital Loss Carryforward - - - (3) Real Estate - - - (4) Other - - - (99) Subtotal 26,916,931 32,329,886 (5,412,955) (1) Statutory Valuation Allowance Adjustment - - - - (g) Nonadmitted - - 255,548 (255,548) (157,407) (j) Admitted Capital Deferred Tax Assets (2e - 2f - 2g) 26,916,931 32,074,338 (5,157,407) (i) Admitted Capital Deferred Tax Assets (2e - 2f - 2g) 26,916,931 32,074,338 (5,157,407) (i) Admitted Capital Deferred Tax Assets (2e - 2f - 2g) 26,916,931 32,074,338 (5,157,407) (i) Admitted Capital Deferred Tax Assets (2e - 2f - 2g) 26,916,931 173,388,594 13,696,309 (a) Chierred Tax Liabilities - - <td></td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>-</td> | | · · · · · · · · · · · · · · · · · · · | | - | | - | | - |
| (e) Capital (1) Investments 26,916,931 32,329,886 (5,412,955) (2) Net Capital Loss Carryforward - | | · | | | | | | |
| 1 Investments 26,916,931 32,329,886 (5,412,955) (2) Net Capital Loss Carryforward - - - - - - - | | | | 160,167,972 | | 141,314,256 | | 18,853,716 |
| (2) Net Capital Loss Carryforward - | (e) | | | | | | | |
| Column | | . / | | 26,916,931 | | 32,329,886 | | (5,412,955) |
| A Other | | | | - | | - | | - |
| (99) Subtotal 26,916,931 32,329,886 (5,412,955) (f) Statutory Valuation Allowance Adjustment -< | | | | - | | _ | | - |
| (f) Statutory Valuation Allowance Adjustment - 2 - | | ` ' | | 26.016.021 | - | 22 220 886 | | (5.412.055) |
| (g) Nonadmitted Admitted Capital Deferred Tax Assets (2e - 2f - 2g) 2 6,916,931 32,074,338 (255,548) (i) Admitted Deferred Tax Assets (2d + 2h) 187,084,903 173,388,594 13,696,309 3. Deferred Tax Liabilities (1) Investments - - - - (2) Fixed Assets - - - - (2) Fixed Assets - - - - (3) Deferred and Uncollected Premium 1,111,421 1,078,246 33,175 - | (f) | | | 20,910,931 | | 32,329,000 | | (3,412,933) |
| (h) Admitted Capital Deferred Tax Assets (2e - 2f - 2g) 26,916,931 32,074,338 (5,157,407) (i) Admitted Deferred Tax Assets (2d + 2h) 187,084,903 173,388,594 13,696,309 3. Deferred Tax Liabilities 187,084,903 173,388,594 13,696,309 3. Deferred Tax Liabilities - - - - (2) Fixed Assets - <td></td> <td></td> <td></td> <td>_</td> <td></td> <td>255 548</td> <td></td> <td>(255 548)</td> | | | | _ | | 255 548 | | (255 548) |
| (i) Admitted Deferred Tax Assets (2d + 2h) 187,084,903 173,388,594 13,696,309 3. Deferred Tax Liabilities 3. Ordinary 3. Deferred Tax Liabilities 3. Deferred Tax Liabiliti | | • | | 26 916 931 | | | | _ |
| 3. Deferred Tax Liabilities (a) Ordinary (1) Investments | * * | = · · · · · · · · · · · · · · · · · · · | | | | | | |
| (a) Ordinary (1) Investments - - - (2) Fixed Assets - - - (3) Deferred and Uncollected Premium 1,111,421 1,078,246 33,175 (4) Policyholder Reserves - - - - (5) Other - - - - - (a) Reserve Reduction 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - - 6,924,905 - - 6,924,905 - - 6,924,905 - - 6,924,905 - - 6,924,905 - <td>(-)</td> <td></td> <td></td> <td>107,000.,500</td> <td>-</td> <td>1,0,000,00</td> <td></td> <td>15,000,500</td> | (-) | | | 107,000.,500 | - | 1,0,000,00 | | 15,000,500 |
| (1) Investments - - - (2) Fixed Assets - - - (3) Deferred and Uncollected Premium 1,111,421 1,078,246 33,175 (4) Policyholder Reserves - - - - (5) Other - - - - - (5) Other - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - - 6,924,905 - - 6,924,905 - - 6,924,905 - | 3. Defen | red Tax Liabilities | | | | | | |
| (1) Investments - - - (2) Fixed Assets - - - (3) Deferred and Uncollected Premium 1,111,421 1,078,246 33,175 (4) Policyholder Reserves - - - - (5) Other - - - - - (5) Other - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - 6,924,905 - - 6,924,905 - - 6,924,905 - - 6,924,905 - | | | | | | | | |
| (3) Deferred and Uncollected Premium 1,111,421 1,078,246 33,175 (4) Policyholder Reserves - - - (5) Other - - 6,924,905 (a) Reserve Reduction 6,924,905 - 6,924,905 (b) Foreign Exchange 1,545,390 1,545,390 - (c) Guaranty Fund Assessment 2,070,252 669,311 1,400,941 (d) Other 1,915,272 370,283 1,544,989 (99) Subtotal 13,567,240 3,663,230 9,904,010 (b) Capital - - - - Investments - - - - - Real Estate - 570,698 (570,698) (570,698) Other 42,808 - 42,808 (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | . , | | | - | | _ | | - |
| (4) Policyholder Reserves - - - (5) Other (a) Reserve Reduction 6,924,905 - 6,924,905 (b) Foreign Exchange 1,545,390 1,545,390 - (c) Guaranty Fund Assessment 2,070,252 669,311 1,400,941 (d) Other 1,915,272 370,283 1,544,989 (99) Subtotal 13,567,240 3,663,230 9,904,010 (b) Capital - - - - Investments - - - - - Real Estate - 570,698 (570,698) Other 42,808 - 42,808 (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | | (2) Fixed Assets | | - | | - | | - |
| (5) Other (a) Reserve Reduction (b) Foreign Exchange (c) Guaranty Fund Assessment (d) Other (99) Subtotal Investments Real Estate Other (99) Subtotal (c) Deferred Tax Liabilities (3a99 + 3b99) (5) Other (6,924,905 (6,924,905 (1,545,390 1,545,39 | | (3) Deferred and Uncollected Premium | | 1,111,421 | | 1,078,246 | | 33,175 |
| (a) Reserve Reduction 6,924,905 - 6,924,905 (b) Foreign Exchange 1,545,390 1,545,390 - (c) Guaranty Fund Assessment 2,070,252 669,311 1,400,941 (d) Other 1,915,272 370,283 1,544,989 (99) Subtotal 13,567,240 3,663,230 9,904,010 (b) Capital - - - - Real Estate - 570,698 (570,698) Other 42,808 - 42,808 (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | | (4) Policyholder Reserves | | - | | - | | - |
| (b) Foreign Exchange 1,545,390 1,545,390 - (c) Guaranty Fund Assessment 2,070,252 669,311 1,400,941 (d) Other 1,915,272 370,283 1,544,989 (99) Subtotal 13,567,240 3,663,230 9,904,010 (b) Capital - - - - - Real Estate - 570,698 (570,698) Other 42,808 - 42,808 (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | | (5) Other | | | | | | |
| (c) Guaranty Fund Assessment 2,070,252 669,311 1,400,941 (d) Other 1,915,272 370,283 1,544,989 (99) Subtotal 13,567,240 3,663,230 9,904,010 (b) Capital Investments - - - - Real Estate - 570,698 (570,698) Other 42,808 - 42,808 (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | | | | 6,924,905 | | - | | 6,924,905 |
| (d) Other 1,915,272 370,283 1,544,989 (99) Subtotal 13,567,240 3,663,230 9,904,010 (b) Capital Investments - < | | | | 1,545,390 | | 1,545,390 | | - |
| (99) Subtotal 13,567,240 3,663,230 9,904,010 (b) Capital Investments - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>1,400,941</td></t<> | | | | | | | | 1,400,941 |
| (b) Capital Investments Real Estate Other (99) Subtotal (c) Deferred Tax Liabilities (3a99 + 3b99) Investments | | ` ' | | | | | | |
| Investments | ** * | | | 13,567,240 | | 3,663,230 | | 9,904,010 |
| Real Estate - 570,698 (570,698) Other 42,808 - 42,808 (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | (b) | - | | | | | | |
| Other 42,808 - 42,808 (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | | | | - | | - | | - / |
| (99) Subtotal 42,808 570,698 (527,890) (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | | | | 40.000 | | 570,698 | | |
| (c) Deferred Tax Liabilities (3a99 + 3b99) 13,610,048 4,233,928 9,376,120 | | · | | | | 570.000 | | |
| | (2) | | | | | | | |
| ψ 1/3,τ/τ,033 ψ 107,13τ,000 ψ τ,320,107 | () | | \$ | | \$ | | \$ | |
| | 1 tot D | 20000 (21 50) | Ψ | 110, 111,000 | Ψ | 107,10 1,000 | Ψ | 1,520,107 |

D. The provision for federal income tax incurred differs from the amount obtained by applying the federal statutory rate of 35% to pretax net income, as shown below. Prior year amounts have been reclassified to conform to the current year presentation.

| | | | Year Ended D | Dece | mber 31 | | |
|---|-------|-----------|--------------|------|--------------|--------|---|
| | | 2014 | | | 2013 | | _ |
| Provision Computed at Statutory Rate | \$ 84 | ,019,619 | 35.0 % | \$ | 87,398,379 | 35.0 % | , |
| Amortization of Reinsurance Gains | (2 | ,978,623) | (1.2) | | (4,633,483) | (1.9) | |
| Tax Exempt Income | (6 | ,961,594) | (2.9) | | (6,527,394) | (2.6) | |
| Federal Tax Credits | (18 | ,131,294) | (7.7) | | (17,996,118) | (7.2) | |
| Interest Maintenance Reserve | (2 | ,628,726) | (1.1) | | (3,670,475) | (1.5) | |
| Unauthorized Reinsurance | | (37,349) | - | | 2,662,727 | 1.1 | |
| Other | | 607,648 | 0.3 | | (1,327,602) | (0.5) | |
| Total | \$ 53 | ,889,681 | 22.4 % | \$ | 55,906,034 | 22.4 % | |
| Federal Income Tax Incurred | \$ 45 | ,047,320 | 18.8 % | \$ | 73,524,886 | 29.4 % | |
| Tax Effect of Unrealized Gains (Losses) | | (81,669) | - | | 230,163 | 0.1 | |
| Change in Net Deferred Income Tax | 8 | ,924,030 | 3.6 | | (17,849,015) | (7.1) | |
| Total Statutory Income Tax Expense | \$ 53 | ,889,681 | 22.4 % | \$ | 55,906,034 | 22.4 % | , |

E. As of December 31, 2014 and 2013, the tax related balances due from Unum Group were \$8,980,693 and \$42,488,088, respectively. Income tax expense for 2012, 2013, and 2014 that is available for recoupment in the event of future net losses is as follows:

| Year | Ore | dinary | Capital | Total |
|-------|-------|-----------|------------------|-------------------|
| 2012 | \$ | - | \$ 37,913,760 | \$ 37,913,760 |
| 2013 | 40 | 5,428,731 | 29,680,225 | 76,108,956 |
| 2014 | 42 | 2,318,719 | 6,491,915 | 48,810,634 |
| Total | \$ 88 | 8,747,450 | \$ 74,085,900 | \$ 162,833,350 |

F. The Company's federal income tax return is consolidated with the following entities:

Unum Group (ultimate parent company), First Unum Life Insurance Company, Colonial Life & Accident Insurance Company, Tailwind Reinsurance Company, Provident Life and Accident Insurance Company, Provident Life and Casualty Insurance Company, The Paul Revere Life Insurance Company, The Paul Revere Variable Annuity Insurance Company, Duncanson & Holt, Inc., Duncanson & Holt Services, Inc., and Fairwind Insurance Company.

The Company is party to a written tax sharing agreement with the consolidated group members listed above. The agreement provides that the portion of the consolidated tax liability allocated to the Company is based on its separate return tax liability. Under the agreement, additional tax benefits are allocated to the Company for its portion of net operating losses and tax credit carryforwards in the year they are used by the consolidated group.

The Internal Revenue Service (IRS) continued its examination of the Company's 2009 and 2010 tax years in 2014. The adjustments proposed by the IRS in the 2009-2010 audit thus far will not materially affect the Company's operating results or financial condition. With the exception of refund claims for research and development tax credits, tax years prior to 2009 are closed to further examination by U.S. tax authorities.

During 2013, the Company's appeal of IRS audit adjustments for tax years 2005 and 2006 was effectively settled with the approval of the Congressional Joint Committee on Taxation as part of Unum Group's settlement of its consolidated tax liability with the IRS for these years. As a result, the Company recognized a reduction in its federal income taxes of \$1,247,689.

G. The Company does not anticipate a significant increase to a loss contingency for income taxes in the next 12 months.

10. Information Concerning Parent, Subsidiaries and Affiliates

A. Nature of the Relationship: Unum Life Insurance Company of America, a wholly-owned subsidiary of Unum Group. See Schedule Y - Part 1 for a complete listing of affiliates.

B. & C.

During 2014 and 2013, the Company paid the following common stock dividends in cash to Unum Group:

| 2014 | | 201 | 13 |
|--------------|---------------|--------------|---------------|
| Date Amount | | Date | Amount |
| March 17 | \$ 65,000,000 | March 19 | \$ 60,000,000 |
| June 26 | 65,000,000 | June 20 | 60,000,000 |
| September 30 | 65,000,000 | September 20 | 60,000,000 |

During 2014 and 2013, the Company received the following common stock dividends in cash from Provident Life and Accident Insurance Company:

| 2014 | | | 2 | 013 | | |
|--------------|----|-----------|--------------|--------|-----------|--|
| Date | | Amount | Date | Amount | | |
| March 28 | \$ | 2,000,000 | March 27 | \$ | 1,600,000 | |
| June 30 | | 1,600,000 | June 28 | | 1,600,000 | |
| September 30 | | 1,600,000 | September 30 | | 1,600,000 | |
| December 29 | | 1,600,000 | December 27 | | 1,600,000 | |

The short-term, intercompany lending activities of the Company are listed below:

| | Entity | Lending Entity | Date Borrowed | Amount Borrowed | Date Repaid | Interes Paid | |
|---|-------------|-------------------|----------------------|-------------------------------|----------------|-----------------|---------------|
| _ | The Company | Unum Group | 10/31/13 11/01/13 | \$ 171,350,000 152,233,000 | | \$ | 857 13,024 |

D. At December 31, 2014, borrowed money consisted of \$4,380,000 due to Unum Group with an interest rate of 0.23% and a maturity date of January 2, 2015. The debt plus interest was repaid in full on January 2, 2015.

Amounts reported on pages 2 and 3 herein as receivables from or payables to parent, subsidiaries, and affiliates result from normal, ongoing business processes and are settled in full on a monthly basis.

- E. Not applicable
- F. The Company receives from its affiliates certain administrative, investment, and actuarial services, the cost of which was negotiated in an arm's-length transaction.
- G. All outstanding shares of the Company are owned by Unum Group, a non-insurance holding company incorporated in Delaware. Various other affiliates are under the ownership of Unum Group, but all transactions between affiliates are arm's-length in nature and do not result in the operating results or financial position of the Company being significantly different from those that would have been obtained if the enterprises were autonomous.
- H. Not applicable
- I. Not applicable
- J. Not applicable
- K. Not applicable
- L. Not applicable

11. Debt

- A. At December 31, 2014, borrowed money consisted of \$4,380,000 due to Unum Group with an interest rate of 0.23% and a maturity date of January 2, 2015, at which time the debt plus interest was repaid in full.
- B. In January 2015, the Company was approved for membership of the Federal Home Loan Bank (FHLB) of Boston. As a member, the Company may obtain access to low-cost funding and also receive dividends based on its stock ownership. Membership requires the purchase of a minimum amount of FHLB common stock based on a percentage of admitted assets. Additional common stock purchases are required based upon the amount of funds borrowed from the FHLB. The Company will be required to post mortgage-related assets, U.S. Treasury securities, or other acceptable forms of collateral for any borrowings made from the FHLB. The Company's initial common stock membership purchase will be funded in 2015, and the Company anticipates it will enter into funding agreements with the FHLB shortly after its membership is funded.

12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. Not applicable
- B. Not applicable
- C. Not applicable
- D. Not applicable
- E. Not applicable
- F. Not applicable

- G. The Company purchases services from its affiliates in accordance with an intercompany cost sharing arrangement. There is no material obligation on the part of the Company beyond the amounts paid as part of the cost of services purchased.
- H. Not applicable
- I. Not applicable

13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

- (1) The Company has 1,000,000 shares authorized and 500,000 shares issued and outstanding. Par value is \$10 per share.
- (2) The Company has no preferred stock outstanding.
- (3) Maine domiciled insurance companies are required to notify the superintendent within five days after the declaration of any dividend or distribution. If the dividend or distribution is not disapproved pursuant to paragraph A below and is not an extraordinary dividend as defined in paragraph B below, the insurer may pay the dividend or distribution once the superintendent has approved the payment or ten days have elapsed after the superintendent's receipt of notice.
 - A. The superintendent shall issue an order restricting or disallowing the payment of dividends and distributions if the superintendent determines that the insurer's surplus would not be reasonable in relation to the insurance company's outstanding liabilities, that the insurer's surplus would be inadequate to that company's financial needs or that the insurer's financial condition would constitute a condition hazardous to policyholders, claimants or the public.
 - B. An extraordinary dividend may not be paid until affirmatively approved by the superintendent or until at least sixty days after the superintendent has received a request to pay an extraordinary dividend.
 - 1. For purposes of this subsection, "extraordinary dividend" means any dividend or distribution, other than a pro rata distribution of a class of the insurer's own securities, that:
 - a) Exceeds 10% of the insurer's surplus to policyholders as of December 31 of the preceding year or the net gain from operations for the preceding calendar year, whichever is greater;
 - b) Is declared within five years after any acquisition of control of a domestic insurer or of any person controlling that insurer, unless it has been approved by a number of continuing directors equal to a majority of the directors in office immediately preceding that acquisition of control; or
 - c) Is not paid entirely from unassigned funds. For purposes of this division, 50% of the net of unrealized capital gains and unrealized capital losses, reduced, but not to less than zero, by that portion of the asset valuation reserve attributable to equity investments, must be excluded from the calculation of unassigned funds.
 - 2. An insurer may declare an extraordinary dividend on a conditional basis, subject to the superintendent's approval. A declaration pursuant to this subparagraph does not confer any rights upon stockholders until the superintendent has approved the payment or the sixty day review period has elapsed.
- (4) During 2014 and 2013, the Company paid the following ordinary common stock dividends:

| 2014 | | 20 | 13 |
|-------------------------|---------------|--------------|---------------|
| Date Amount | | Date | Amount |
| March 17 | \$ 65,000,000 | March 19 | \$ 60,000,000 |
| June 26 | 65,000,000 | June 20 | 60,000,000 |
| September 30 65,000,000 | | September 20 | 60,000,000 |

- (5) The portion of the Company's profits that may be payable as ordinary dividends to its stockholders is a function of the dividend restriction previously noted.
- (6) Not applicable
- (7) Not applicable
- (8) Not applicable
- (9) Not applicable
- (10) The portion of unassigned funds (surplus) reduced by cumulative unrealized losses was \$864,072 as of December 31, 2014.
- (11) Not applicable
- (12) Not applicable
- (13) Not applicable

14. Liabilities, Contingencies and Assessments

A. Contingent Commitments

(1) At December 31, 2014, the Company had non-binding commitments of \$138,105,610 to provide additional capital contributions to certain private equity partnerships. The funds are due upon satisfaction of contractual notice from the partnership. These amounts may or may not be funded.

In addition to the commitments discussed above, at December 31, 2014, the Company had \$4,527,496 in commitments related to LIHTC property partnerships. These commitments are legally binding and are reported as liabilities on the balance sheet. The Company expects to fund these commitments as follows:

| | Amount |
|-------------------------------|-----------------|
| 1 Year or less | \$ 1,677,364 |
| Over 1 Year through 5 Years | 710,416 |
| Over 5 Years through 10 Years | 2,139,716 |
| Total | \$ 4,527,496 |

The Company had commitments of \$11,771,300 at December 31, 2014 to provide additional funding for transferable state tax credits. These commitments are legally binding and are reported as liabilities on the balance sheet. The Company expects to fund these commitments as follows:

| | Amount |
|-------------------------------|------------------|
| 1 Year or Less | \$ 832,500 |
| Over 1 Year Through 5 Years | 4,375,520 |
| Over 5 Years through 10 Years | 6,563,280 |
| Total | \$ 11,771,300 |

- (2) Not applicable
- (3) Not applicable

B. Assessments

- (1) The Company accrues in its financial statements estimates of guaranty fund assessments based on known insolvencies and historical Company state participation levels. A corresponding receivable is recorded for amounts estimated to be recoverable through future state premium tax offsets. Based on notifications the Company has received regarding the insolvency of various external companies, the Company recognized a liability in previous years, the balance of which is \$3,898,595 at December 31, 2014. The Company cannot determine the periods over which the assessments are expected to be paid.
- (2) The change in the guaranty asset balance summarized below reflects estimated premium tax offsets of new insolvencies accrued for during 2014, revised estimated premium tax offsets for existing insolvencies based on revised estimated cost information provided by the National Organization of Life and Health Guaranty Associations, and an adjustment for premium tax offsets used.

| Rollforward of Related Asset | | | <u>December 31, 2014</u> | | |
|------------------------------|--|----|--------------------------|--|--|
| a. | Assets recognized from paid and accrued premium tax offsets and policy surcharges prior year-end | \$ | 6,716,687 | | |
| b. | Decreases current year: | | | | |
| | Premium tax offset applied | | 729,883 | | |
| c. | Increases current year: | | | | |
| | Change in cost estimate | | 21,781 | | |
| d. | Assets recognized from paid and accrued premium tax offsets and policy surcharges current year-end | \$ | 6,008,585 | | |

C. Not applicable

D. The Company paid the following amounts in 2014 to settle claims related to extra contractual obligations (ECO) or bad faith claims stemming from lawsuits.

| | Direct |
|--|---------------|
| Claims related ECO and bad faith losses paid during the reporting period | \$ 468,432 |

The number of claims where amounts were paid to settle claims related to ECO or bad faith claims resulting from lawsuits during the reported period were as follows:

| (a) | (b) | (c) (d) | | (e) |
|------|-------|---------|---------|----------------------|
| 0-25 | 26-50 | 51-100 | 101-500 | More than 500 Claims |
| 8 | - | - | - | - |

| Indicate | whather | claim | count | infor | mation | 10 | disclosed | ner | claim | or r | or | claiman | ٠+ |
|----------|----------|-------|-------|--------|--------|----|-----------|-----|-------|------|-----|------------|----|
| muicaic | WIICHICI | Claim | Count | IIIIOH | manon | 13 | uiscioscu | DCI | Claim | OI L | ,CI | Ciaiiiiaii | ıι |

(f) Per Claim [] (g) Per Claimant [X]

- E. Not applicable
- F. Unum Group is a defendant in a number of litigation matters. In some of these matters, no specified amount is sought. In others, very large or indeterminate amounts, including punitive and treble damages, are asserted. There is a wide variation of pleading practice permitted in the United States courts with respect to requests for monetary damages, including some courts in which no specified amount is required and others which allow the plaintiff to state only that the amount sought is sufficient to invoke the jurisdiction of that court. Further, some jurisdictions permit plaintiffs to allege damages well in excess of reasonably possible verdicts. Based on extensive experience and that of others in the industry with respect to litigating or resolving claims through settlement over an extended period of time, Unum Group believes that the monetary damages asserted in a lawsuit or claim bear little relation to the merits of the case, or the likely disposition value. Therefore, the specific monetary relief sought is not stated.

Unless indicated otherwise in the descriptions below, reserves have not been established for litigation and contingencies. An estimated loss is accrued when it is both probable that a liability has been incurred and the amount of the loss can be reasonably estimated

Claims Handling Matters

Unum Group and its insurance subsidiaries, including the Company, as part of the normal operations in managing disability claims, are engaged in claim litigation where disputes arise as a result of a denial or termination of benefits. Most typically these lawsuits are filed on behalf of a single claimant or policyholder, and in some of these individual actions punitive damages are sought, such as claims alleging bad faith in the handling of insurance claims. For its general claim litigation, Unum Group and its insurance company subsidiaries, including the Company, maintain reserves based on experience to satisfy judgments and settlements in the normal course. Management expects that the ultimate liability, if any, with respect to general claim litigation, after consideration of the reserves maintained, will not be material to the financial condition of the Company. Nevertheless, given the inherent unpredictability of litigation, it is possible that an adverse outcome in certain claim litigation involving punitive damages could, from time to time, have a material adverse effect on the Company's results of operations in a period, depending on the results of operations of the Company for the particular period. The Company is unable to estimate the range of reasonably possible punitive losses.

From time to time class action allegations are pursued where the claimant or policyholder purports to represent a larger number of individuals who are similarly situated. Since each insurance claim is evaluated based on its own merits, there is rarely a single act or series of actions, which can properly be addressed by a class action. Nevertheless, Unum Group monitors these cases closely and defends itself appropriately where these allegations are made.

Miscellaneous Matters

In October 2010, <u>Denise Merrimon</u>, <u>Bobby S. Mowery</u>, and all others similarly situated vs. Unum Life Insurance Company of <u>America</u>, was filed in the United States District Court for the District of Maine. This class action alleged that the Company breached fiduciary duties owed to certain beneficiaries under certain group life insurance policies when the Company paid life insurance proceeds by establishing interest-bearing retained asset accounts rather than by mailing checks. In September 2013, the District Court awarded damages to the plaintiffs based on a benchmark it created by averaging the interest rates paid on money market mutual funds and money market checking accounts. Both parties appealed to the United States Court of Appeals for the First Circuit, which overturned the District Court's decision in July 2014, finding the Company's payment of benefits by retained asset accounts was in full compliance with the policy terms and therefore ERISA. The United States Supreme Court denied the plaintiffs' petition for a writ of certiorari in January 2015. Thus the opinion of the Court of Appeals stands, and this case is effectively concluded.

Beginning in 2011, a number of state regulators began requiring insurers to cross-check specified insurance policies with the Social Security Administration's Death Master File to identify potential matches. If a potential match was identified, insurers were requested to determine if benefits were due, locate beneficiaries, and make payments where appropriate. Unum Group initiated this process where requested, and in 2012 it began implementing this process in all states on a forward-looking basis. In addition to implementing this on a forward-looking basis, in 2013 Unum Group began an initiative to search for potential claims from previous years. During 2013, the Company completed its assessment of benefits which it estimates will be paid under this initiative, and as such, established additional reserves for payment of these benefits.

Similar to other insurers, Unum Group is undergoing an examination by a third party acting on behalf of a number of state treasurers concerning its compliance with the unclaimed property laws of the participating states. Unum Group is cooperating fully with this examination as well as with a Delaware Market Conduct examination and a Voluntary Disclosure Agreement process with the state of Minnesota. The legal and regulatory environment around unclaimed death benefits continues to evolve. It is possible that the current examination and/or similar investigations by other state jurisdictions may result in additional payments to beneficiaries, the payment of abandoned funds under state law, and/or administrative penalties, the total of which may be in excess of the reserves established.

In May 2013, a purported class action complaint was filed in the Superior Court of California, County of Los Angeles. The plaintiff sought to represent a class of California insureds who were issued long-term care policies containing an inflation protection feature. The plaintiff alleged the Company incorrectly administered the inflation protection feature, resulting in an underpayment of benefits. The complaint made allegations against the Company for breach of contract, bad faith, fraud, violation of Business and Professions Code 17200, and injunctive relief. The Company removed the case to the United States District Court for the Central District of California and filed a motion to dismiss. Rather than oppose the motion, the plaintiff filed an amended complaint, and the Company filed another motion to dismiss. In August 2014, the District Court dismissed the fraud claim as well as plaintiff's requests for injunctive and declaratory relief, but granted plaintiff leave to file an amended complaint. In August 2014, the plaintiff filed a second amended purported class action complaint entitled Michael Don, Executor of The Estate of Ruben Don v. Unum Group, and Unum

<u>Life Insurance Company of America</u> in the United States District Court for the Central District of California. The complaint alleges breach of contract, bad faith, fraud, and violation of Business and Professions Code 17200 on behalf of a nationwide class of insureds who were issued long-term care policies containing an inflation protection feature. In October 2014, the Company answered the second amended complaint. In December 2014, the court ordered plaintiff to show cause why he was an adequate representative with claims typical of the putative class. Briefing on those issues is complete, and the Company is awaiting the court's ruling.

Summary

Various lawsuits against Unum Group and/or its subsidiaries, including the Company, in addition to those discussed above, have arisen in the normal course of business. Further, state insurance regulatory authorities and other federal and state authorities regularly make inquiries and conduct investigations concerning Unum Group's compliance with applicable insurance and other laws and regulations.

Given the complexity and scope of Unum Group's litigation and regulatory matters, it is not possible to predict the ultimate outcome of all pending investigations or legal proceedings or provide reasonable estimates of potential losses, except where noted in connection with specific matters. It is possible that the Company's results of operations or cash flows in a particular period could be materially affected by an ultimate unfavorable outcome of pending litigation or regulatory matters depending, in part, on the Company's results of operations or cash flows for the particular period. Unum Group believes, however, that the ultimate outcome of all pending litigation and regulatory matters, after consideration of applicable reserves and rights to indemnification, should not have a material adverse effect on the Company's financial position.

15. Leases

- A. Lessee Leasing Arrangements
 - (1) The Company leases office space under various noncancelable operating leases under terms that expire through 2022. For most leases, the Company has the option to renew the lease at the end of the lease term at the then fair rental value for a period of five to ten years. Rent expense in 2014 and 2013 was \$4,209,167 and \$4,353,079, respectively. The Company had no contingent or sublease rentals or liability for early lease terminations as of December 31, 2014.
 - (2) At January 1, 2015, the minimum aggregate rental commitments are as follows:

| | Year Ending | | |
|----|-------------|-----|---------------|
| | December 31 | Ope | rating Leases |
| 1. | 2015 | \$ | 3,636,797 |
| 2. | 2016 | \$ | 3,303,393 |
| 3. | 2017 | \$ | 3,312,687 |
| 4. | 2018 | \$ | 2,956,181 |
| 5. | 2019 | \$ | 2,435,285 |
| 6. | Total | \$ | 18,089,522 |

- (3) Not applicable
- B. Lessor Leases

Not applicable

16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk

(1) The table below summarizes the notional amounts of the Company's financial instruments with off-balance sheet risk:

| | Assets | | | | | Liabilities | | | | | |
|------------|--------|---------------|-------|-------------------|----|-------------------|---|----|----------------|--|--|
| | Dece | mber 31, 2014 | Decem | December 31, 2013 | | December 31, 2014 | | | ember 31, 2013 | | |
| a. Swaps | \$ | 84,040,994 | \$ | - | \$ | 272,935,130 | | \$ | 228,946,546 | | |
| b. Futures | | - | | - | | - | | | - | | |
| c. Options | | - | | | | _ | | | - | | |
| d. Total | \$ | 84,040,994 | \$ | - | \$ | 272,935,130 | _ | \$ | 228,946,546 | | |

See Schedule DB for additional detail.

- (2) See Note 8 for discussion of the terms of these instruments.
- (3) The Company is exposed to credit-related losses in the event of nonperformance by counterparties to financial instruments, but it does not expect any counterparties to fail to meet their obligations given their high credit ratings. The credit exposure of derivatives is limited to the fair value of those contracts in a net gain position. The Company mitigates credit risk by entering into master agreements with its counterparties whereby contracts in a gain position can be offset against contracts in a loss position. See Schedule DB Part D for detail of the Company's counterparty exposures.
- (4) Credit risk is managed by only entering into transactions with investment-grade counterparties and obtaining collateral where appropriate and customary. The Company typically enters into bilateral, cross-collateralization agreements with its counterparties.

These agreements require the counterparty in a loss position to submit acceptable collateral with the other counterparty in the event the net loss position meets or exceeds an agreed upon amount.

17. Sale, Transfer and Servicing of Financial Assets, and Extinguishments of Liabilities

- A. Not applicable
- B. Transfer and Servicing of Financial Assets
 - (1) Securities are loaned to brokers on a short-term basis during the normal course of business. For loaned securities, Company policies require that a minimum of 102% of the fair value of the securities loaned be maintained as collateral. Generally, cash is received as collateral under these agreements. In the event that securities are received as collateral, they are restricted from general use by the Company. At December 31, 2014, securities loaned to third parties had a fair value of \$17,401,572. The Company is provided a degree of access to the assets permitting admission under SSAP No. 4.
 - (2) Not applicable
 - (3) Not applicable
 - (4) Not applicable
 - (5) The Company has a securities lending program whereby it had pledged securities with a statement value of \$17,683,808 and \$75,080,325 as of December 31, 2014 and 2013, respectively. These securities are reported as assets (bonds) in the Company's balance sheet. The Company received cash collateral of \$18,711,800 and \$38,215,203 and reported these amounts as liabilities (payable for securities lending) in its balance sheet. The liabilities are satisfied when the Company returns the cash to the counterparty and the borrowed security is returned to the Company.

The Company does not record a liability for securities received as collateral from its securities lending program because it is not permitted to sell or re-pledge those securities. See Note 5 for further detail of the Company's securities lending transactions.

- (6) Not applicable
- (7) Not applicable
- C. Not applicable

18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plan

A. The loss from operations from Administrative Services Only (ASO) uninsured plans and the uninsured portion of partially insured plans were as follows during 2014:

I In in arread

| | | Į | ASO Jninsured Plans | Unins Portic Parti Insured | on of ally | Total ASO | | |
|---------|--|----|---------------------------|-------------------------------------|---------------|-----------|-------------|--|
| expo | reimbursement for administrative enses (including administrative fees) excess of actual expenses | \$ | (5,825,993) | \$ | - | \$ | (5,825,993) | |
| (inc | al net other income or expenses luding interest paid to or received n plans) | | <u>-</u> | | | | | |
| c. Tota | al net loss from operations | \$ | (5,825,993) | \$ | | \$ | (5,825,993) | |
| d. Tota | al claim payment volume | \$ | 218,631,535 | \$ | | \$ | 218,631,535 | |

- B. Not applicable
- C. Not applicable

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

There were no direct premiums written through managing general agents and third party administrators for the year ending December 31, 2014.

20. Fair Value Measurements

The fair values of the Company's financial instruments are categorized into a three-level classification. The lowest level input that is significant to the fair value measurement of a financial instrument is used to categorize the instrument and reflects the judgment of management. The valuation criterion for each level is summarized as follows:

- Level 1 Inputs are unadjusted and represent quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the instrument's anticipated life. Level 2 inputs include, for example, indicative prices obtained from brokers or pricing services validated to other observable market data and quoted prices for similar assets or liabilities.
- Level 3 Inputs reflect the Company's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Financial assets and liabilities categorized as Level 3 are generally based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. The inputs reflect the Company's estimates about the assumptions that market participants would use in pricing the instrument in a current period transaction.

See section C for further discussion of the Company's valuation methods and techniques.

A.

(1) Fair Value Measurements at December 31, 2014 are as follows.

| | | (Level 1) | | (Level 2) | | (Level 3) | | Total |
|----|----------------------------|-----------------|----|------------|----|-----------|----|------------|
| a. | Assets at Fair Value | | | | | | | |
| | Separate account assets | \$ 8,931,929 | \$ | - | \$ | - | \$ | 8,931,929 |
| | Common stock | - | | - | | 1,071,992 | | 1,071,992 |
| | Total assets at fair value | \$ 8,931,929 | \$ | - | \$ | 1,071,992 | \$ | 10,003,921 |
| b. | Liabilities at fair value | | | | | | | |
| | Derivatives | \$ - | \$ | 15,056,644 | \$ | - | \$ | 15,056,644 |

There were no transfers between levels during the year ended December 31, 2014.

(2) Fair value measurements in Level 3 of the fair value hierarchy are as follows:

| | | | | Total gains | Total gains | | | | | |
|--------------|--------------|-----------|------------|--------------|--------------|-----------|-----------|-------|-------------|--------------|
| | Beginning | Transfers | Trans fers | and (losses) | and (losses) | | | | | Ending |
| | Balance at | into | out of | included in | included in | | | | | Balance at |
| | 1/1/2014 | Level 3 | Level 3 | Net Income | Surplus | Purchases | Issuances | Sales | Settlements | 12/31/2014 |
| | | | | | | | | | , | |
| Common stock | \$ 1.041.864 | \$ - | \$ - | \$ - | \$ 30.128 | S - | \$ - | \$ - | \$ - | \$ 1.071.992 |

- (3) For fair value measurements of financial instruments that are transferred between levels, the Company reflects the transfers using the fair value at the beginning of the reporting period.
- (4) See Section C below for derivatives valuation description. The common stock held by the Company is a private equity investment. Inputs utilized in determining the price of the security are primarily based on assumptions generated from the investee's financial statements. This results in the usage of significant unobservable inputs and requires the asset to be classified as a Level 3 holding. During 2014, the Company has applied valuation techniques on a consistent basis to similar assets and consistent with those techniques used at year end 2013.
- (5) All derivatives positions are presented on a gross basis.
- B. Not applicable

C. Presented as follows are the fair values, admitted values and categorization by input level of financial instruments held at the reporting date. The admitted values of financial instruments such as short-term investments, cash and cash equivalents, accounts and premiums receivable, accrued investment income, payable for securities lending, and short-term payables approximate fair value due to the short-term nature of the instruments. As such, these financial instruments are not included in the following charts.

December 31, 2014

| | | Decembe | er 31, 2014 | | | |
|------------------------------|-------------------------|--------------------|-----------------|------------------|-----------------|---|
| Type of Financial Instrument | Aggregate Fair Value | Admitted Values | Level 1 | Level 2 | Level 3 | Not Practicable (Carrying Value) |
| Admitted Assets | | | | | | |
| Bonds | \$20,299,188,257 | \$17,182,507,308 | \$1,673,858,601 | \$17,757,046,831 | \$ 868,282,825 | \$ - |
| Preferred Stocks | 25,013,711 | 24,000,000 | - | 25,013,711 | - | - |
| Common Stocks (Unaffiliated) | 1,071,992 | 1,071,992 | - | - | 1,071,992 | - |
| Mortgage Loans | 860,061,624 | 793,344,178 | - | 860,061,624 | - | - |
| Contract Loans | 71,250,715 | 55,445,093 | - | - | 71,250,715 | - |
| Derivatives | 4,865,549 | 4,983,645 | - | 4,865,549 | - | - |
| Other Invested Assets | 398,163,638 | 352,475,658 | - | 142,514,785 | 255,648,853 | |
| Separate Accounts | 8,931,929 | 8,931,929 | 8,931,929 | - | - | - |
| Liabilities | | | | | | |
| Deposit-Type Contracts | \$ 667,086,771 | \$ 667,086,771 | \$ - | \$ - | \$ 667,086,771 | \$ - |
| Derivatives | 41,416,580 | 31,402,838 | - | 41,416,580 | - | - |
| Unfunded Commitments to | | | | | | |
| Investment Partnerships | 4,527,496 | 4,527,496 | - | 4,527,496 | - | - |
| | | Decembe | er 31, 2013 | | | |
| | | | | | | Not |
| | | | | | | Practicable |
| | Aggregate | Admitted | | | | (Carrying |
| Type of Financial Instrument | Fair Value | Values | Level 1 | Level 2 | Level 3 | Value) |
| Admitted Assets | | | | | | |
| Bonds | \$18,631,770,812 | \$16,529,541,297 | \$1,322,734,035 | \$16,271,113,374 | \$1,037,923,403 | \$ - |
| Preferred Stocks | 13,934,298 | 13,000,000 | - | 13,934,298 | - | - |
| Common Stocks (Unaffiliated) | 1,041,864 | 1,041,864 | - | - | 1,041,864 | - |
| Mortgage Loans | 890,645,521 | 816,847,912 | - | 890,645,521 | - | - |
| Contract Loans | 57,690,502 | 57,690,502 | - | - | 57,690,502 | - |
| Derivatives | - | 33,372 | - | - | - | - |
| Other Invested Assets | 337,867,843 | 316,711,016 | 69,610,673 | 57,721,359 | 210,535,811 | |
| Separate Accounts | 8,667,338 | 8,667,338 | 8,667,338 | - | - | - |
| Liabilities | | | | | | |
| Deposit-Type Contracts | \$ 614,403,253 | \$ 614,403,253 | \$ - | \$ - | \$ 614,403,253 | \$ - |
| Derivatives | 52,303,688 | 37,297,255 | - | 52,303,688 | - | - |
| Unfunded Commitments to | - , , | ,, | | - ,, | | |
| Investment Partnerships | 11,116,223 | 11,116,223 | - | 11,116,223 | _ | - |
| * | | * * | | * * | | |

The following methods and assumptions were used in estimating the fair values of the Company's financial instruments.

Bonds and Preferred Stocks: Fair values are based on quoted market prices, where available. For bonds and preferred stocks not actively traded, fair values are estimated using values obtained from independent pricing services. For private placements, fair values are estimated using internally prepared valuations combining matrix pricing with vendor purchased software programs, including valuations based on estimates of future profitability. Additionally, the Company obtains prices from independent third-party brokers to establish valuations for certain of these securities.

Common Stocks (Unaffiliated): Fair values are based on internally prepared valuations derived from the issuer's financial statements.

Mortgage Loans: Fair values are estimated using discounted cash flow analyses and interest rates currently being offered for similar loans to borrowers with similar credit ratings and maturities. Loans with similar characteristics are aggregated for purposes of the calculations.

Contract Loans: Fair values are estimated using discounted cash flow analyses and interest rates currently being offered to policyholders with similar policies.

Derivatives: Fair values for derivatives are based on market quotes and represent the net amount of cash the Company would have paid or received if the contracts had been settled or closed as of the last day of the period. The Company analyzes credit default swap spreads relative to the average credit spread embedded within the London Interbank Offered Rate (LIBOR) setting syndicate in determining the effect of credit risk on its derivatives' fair values. If net counterparty credit risk for a derivative asset is determined to be material and is not adequately reflected in the LIBOR-based fair value obtained from the Company's pricing sources, it adjusts the valuations obtained from its pricing sources. For purposes of valuing net counterparty risk, the Company measures the fair value of a group of financial assets and financial liabilities on the basis of the price that would be received to sell a net long position or transfer

a net short position for a particular risk exposure in an orderly transaction between market participants at the measurement date under current market conditions.

Other Invested Assets: Carrying amounts for tax credit partnerships equal the unamortized balance of contractual commitments to the partnerships and approximate fair value. Fair values for private equity partnerships are primarily derived from partnership financial statement valuations provided by the general partner. Fair values for surplus notes are based on prices obtained from independent pricing services or quoted market prices.

Separate Accounts: The Company's separate account investments consist of publicly traded mutual funds with fair values published by the respective investment companies.

Deposit-Type Contracts: Deposit-type contracts represent customer deposits plus interest credited at contract rates. Deposits and withdrawals are recorded using deposit accounting and are credited directly to an appropriate policy reserve account. Admitted values approximate fair values.

Unfunded Commitments to Investment Partnerships: Unfunded equity commitments represent legally binding amounts that the Company has committed to certain investment partnerships subject to the partnerships meeting specified conditions. When these conditions are met, the Company is obligated to invest these amounts in the partnerships. Admitted values approximate fair values.

Fair values for the Company's insurance contracts other than investment contracts are not required to be disclosed. However, the fair values of liabilities under all insurance contracts are taken into consideration in the Company's overall management of interest rate risk, which minimizes exposure to changing interest rates through the matching of investment maturities with amounts due under insurance contracts.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and, therefore, represents an exit price, not an entry price. The exit price objective applies regardless of a reporting entity's intent and/or ability to sell the asset or transfer the liability at the measurement date.

The degree of judgment utilized in measuring the fair value of financial instruments generally correlates to the level of pricing observability. Financial instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices in active markets generally have more pricing observability and less judgment utilized in measuring fair value. An active market for a financial instrument is a market in which transactions for an asset or a similar asset occur with sufficient frequency and volume to provide pricing information on an ongoing basis. A quoted price in an active market provides the most reliable evidence of fair value and should be used to measure fair value whenever available. Conversely, financial instruments rarely traded or not quoted have less observability and are measured at fair value using valuation techniques that require more judgment. Pricing observability is generally impacted by a number of factors, including the type of financial instrument, whether the financial instrument is new to the market and not yet established, the characteristics specific to the transaction, and overall market conditions.

Valuation techniques used for assets and liabilities accounted for at fair value are generally categorized into three types. The market approach uses prices and other relevant information from market transactions involving identical or comparable assets or liabilities. The income approach converts future amounts, such as cash flows or earnings, to a single present amount, or a discounted amount. The cost approach is based upon the amount that currently would be required to replace the service capacity of an asset, or the current replacement cost

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available that can be obtained without undue cost and effort. In some cases, a single valuation technique will be appropriate (for example, when valuing an asset or liability using quoted prices in an active market for identical assets or liabilities). In other cases, multiple valuation techniques will be appropriate. If the Company uses multiple valuation techniques to measure fair value, it evaluates and weighs the results, as appropriate, considering the reasonableness of the range indicated by those results. A fair value measurement is the point within that range that is most representative of fair value in the circumstances.

The selection of the valuation method(s) to apply considers the definition of an exit price and depends on the nature of the asset or liability being valued. The Company generally uses valuation techniques consistent with the market approach, and to a lesser extent, the income approach. The Company believes the market approach valuation technique provides more observable data than the income approach, considering the type of investments the Company holds. The Company's fair value measurements could differ significantly based on the valuation technique and available inputs. When using a pricing service, the Company obtains the vendor's pricing documentation to ensure the Company understands their methodologies. The Company periodically reviews and approves the selection of its pricing vendors to ensure the Company is in agreement with their current methodologies. When markets are less active, brokers may rely more on models with inputs based on the information available only to the broker. The Company's internal investment management professionals, which include portfolio managers and analysts, monitor securities priced by brokers and evaluate their prices for reasonableness based on benchmarking to available primary and secondary market information. In weighing a broker quote as an input to fair value, the Company places less reliance on quotes that do not reflect the result of market transactions. The Company also considers the nature of the quote, particularly whether the quote is a binding offer. If prices in an inactive market do not reflect current prices for the same or similar assets, adjustments may be necessary to arrive at fair value. When relevant market data is unavailable, which may be the case during periods of market uncertainty, the income approach can, in suitable circumstances, provide a more appropriate fair value. During 2014, the Company has applied valuation techniques on a consistent basis to similar assets and liabilities and consistent with those techniques used at year end 2013.

The Company uses observable and unobservable inputs in measuring the fair value of its financial instruments. Inputs that may be used include the following:

- Broker market maker prices and price levels
- Trade Reporting and Compliance Engine (TRACE) pricing
- Prices obtained from external pricing services
- Benchmark yields (Treasury and interest rate swap curves)
- Transactional data for new issuance and secondary trades
- Security cash flows and structures
- Recent issuance/supply
- Sector and issuer level spreads
- Security credit ratings/maturity/capital structure/optionality
- Corporate actions
- Underlying collateral
- Prepayment speeds/loan performance/delinquencies/weighted average life/seasoning
- Public covenants
- Comparative bond analysis
- Derivative spreads
- Relevant reports issued by analysts and rating agencies
- Audited financial statements

The management of the Company's investment portfolio includes establishing pricing policy and reviewing the reasonableness of sources and inputs used in developing pricing. The Company reviews all prices obtained to ensure they are consistent with a variety of observable market inputs and to verify the validity of a security's price. In the event the Company receives a vendor's market price that does not appear reasonable based on its market analysis, the Company may challenge the price and request further information about the assumptions and methodologies used by the vendor to price the security. The Company may change the vendor price based on a better data source such as an actual trade. The Company also reviews all price changes from the prior month which fall outside a predetermined corridor. The overall valuation process for determining fair values may include adjustments to valuations obtained from the Company's pricing sources when they do not represent a valid exit price. These adjustments may be made when, in the Company's judgment and considering its knowledge of the financial conditions and industry in which the issuer operates, certain features of the financial instrument require that an adjustment be made to the value originally obtained from the Company's pricing sources. These features may include the complexity of the financial instrument, the market in which the financial instrument is traded, counterparty credit risk, credit structure, concentration, or liquidity. Additionally, an adjustment to the price derived from a model typically reflects the Company's judgment of the inputs that other participants in the market for the financial instrument being measured at fair value would consider in pricing that same financial instrument. In the event an asset is sold, the Company tests the validity of the fair value determined by its valuation techniques by comparing the selling price to the fair value determined for the asset in the immediately preceding month end reporting period closest to the transaction date.

The parameters and inputs used to validate a price on a security may be adjusted for assumptions about risk and current market conditions on a quarter to quarter basis, as certain features may be more significant drivers of valuation at the time of pricing. Changes to inputs in valuations are not changes to valuation methodologies; rather, the inputs are modified to reflect direct or indirect impacts on asset classes from changes in market conditions.

Certain of the Company's investments do not have readily determinable market prices and/or observable inputs or may at times be affected by the lack of market liquidity. For these securities, the Company uses internally prepared valuations combining matrix pricing with vendor purchased software programs, including valuations based on estimates of future profitability, to estimate the fair value. Additionally, the Company may obtain prices from independent third-party brokers to aid in establishing valuations for certain of these securities. Key assumptions used to determine fair value for these securities include risk free interest rates, risk premiums, performance of underlying collateral (if any), and other factors involving significant assumptions which may or may not reflect those of an active market.

The Company considers transactions in inactive or disorderly markets to be less representative of fair value. The Company uses all available observable inputs when measuring fair value, but when significant other unobservable inputs and adjustments are necessary, it classifies these assets or liabilities as Level 3.

D. Not applicable

21. Other Items

- A. Not applicable
- B. Not applicable
- C. Effective April 1, 2014, the Company entered into a yearly renewable term, 5% quota share reinsurance agreement with Munich American Reassurance Company. Under the terms of the agreement, the Company cedes 5% of the net retained portion of its group life policies. At December 31, 2014, the Company reported ceded premium and ceded claims related to this agreement of \$42,374,731 and \$41,981,450, respectively.

During 2009, the Company entered into a quota share reinsurance agreement with RGA Americas Reinsurance Company, Ltd. under which the Company cedes specified blocks of group long-term disability claims. The agreement is on a combination coinsurance with funds withheld and modified coinsurance basis and provides 80% quota share reinsurance on the blocks of ceded business. The Company ceded additional funds withheld reserves and modified coinsurance reserves of \$3,366,970 and \$333,330,011, respectively, effective September 1, 2014. The Company ceded additional funds withheld reserves and modified coinsurance reserves of

\$11,193,841 and \$1,108,190,226, respectively, effective October 1, 2013. Included within the 2013 transaction were 80% of reserves for a block of group long-term disability claims recaptured from Fairwind Insurance Company, an affiliate, effective October 1, 2013. The block of claims was ceded to Fairwind Insurance Company on a modified coinsurance basis in 2008. The recapture included \$991,411,756 in modified coinsurance reserves. The Company recognized an after-tax loss of \$52,190,954 on the recapture.

Purchase obligations at December 31, 2014 include commitments of \$23,375,000 to fund certain commercial mortgage loans.

- D. Not applicable
- E. State Transferable and Non-transferable Tax Credits

As of December 31, 2014, the Company had the following related to state tax credits:

(1) Carrying Value of Transferable and Non-transferable State Tax Credits Gross of any Related Tax Liabilities and Total Unused Transferable and Non-transferable State Tax Credits by State and in Total

| Description of State Transferable | | | | |
|-----------------------------------|-------|----------------|------|------------|
| and Non-trans ferable Tax Credits | State | Carrying Value | Unus | sed Amount |
| Old Colony, LIHTC | MA | \$ 7,689,000 | \$ | 9,320,000 |
| Sacred Heart, LIHTC | MA | - | | 271,735 |
| Hadley, LIHTC | MA | 755,751 | | 1,395,231 |
| Royal Wine, Grow Credit | NJ | 10,938,800 | | 11,890,000 |
| B&S Mill, Historic | RI | 832,500 | | 925,000 |
| INVESTCO | TN | 6,358,189 | | 8,225,000 |
| North American Life, CAPCO | TX | 160,915 | | 189,311 |
| Total | | \$ 26,735,155 | \$ | 32,216,277 |

(2) Method of Estimating Utilization of Remaining Transferable and Non-transferable State Tax Credits

All of the Company's state tax credits are transferable, and the method of estimating utilization of those remaining is based on historical premium tax incurred.

(3) Impairment Loss

Not applicable

(4) State Tax Credits Admitted and Nonadmitted

| | | Total Admitted | | | nadmitted |
|----|-------------------|----------------|------------|----|-----------|
| a. | Transferable | \$ | 26,735,155 | \$ | - |
| b. | Non-trans ferable | | _ | | _ |

- F. Subprime Mortgage Related Risk Exposure
 - (1) At December 31, 2014, the Company held no investments with subprime mortgage risk exposure. The Company's definition of subprime mortgages is based primarily on the underlying credit scores of the loans, specifically the FICO score. To ensure proper mitigation of subprime mortgage risk, the Company's investment strategy is to avoid purchasing any investments with subprime exposure. Risk assessment is performed and analyzed prior to the purchase of any mortgage-backed securities to ensure the transaction is in compliance with the Company's policy to avoid subprime mortgage risk exposure.
 - (2) Not applicable
 - (3) Not applicable
 - (4) Not applicable
- G. Retained Assets
 - (1) The Company's retained asset accounts represent payments of life insurance proceeds which are retained by the Company within the general account. These accounts are reported in the annual statement as cash and supplemental contracts without life contingencies. The accountholder has the full and unfettered right to withdraw funds in whole or in part at any time, except that, in the event that the amount in the account falls below \$250, a payment is made to the accountholder for the current balance in the account, and the account is closed. During 2014, accountholders were credited interest equal to 1% annual interest compounded on a monthly basis from the date on which the account was created. As required by the majority of the Company's group life policy contracts, the retained asset account is the method for paying benefits exceeding \$10,000, unless the beneficiary requests other settlement options. Retained asset accounts are also used to pay life insurance proceeds to minor beneficiaries.

(2) Aging of retained asset accounts is as follows:

| | | In Force | | | | | | | | |
|----|-------------------------------|----------|-------------------|-------------|--------|----|-------------|--|--|--|
| | | Decem | December 31, 2014 | | | | 1, 2013 | | | |
| | Aging | Number | Number Balance | | | | Balance | | | |
| a. | Up to and including 12 Months | 3,951 | \$ | 190,063,023 | 3,733 | \$ | 183,410,078 | | | |
| b. | 13 to 24 Months | 2,357 | | 100,852,499 | 2,177 | | 88,249,130 | | | |
| c. | 25 to 36 Months | 1,614 | | 63,455,941 | 1,634 | | 59,744,655 | | | |
| d. | 37 to 48 Months | 1,308 | | 44,312,609 | 1,572 | | 49,415,032 | | | |
| e. | 49 to 60 Months | 1,263 | | 40,974,264 | 1,051 | | 33,727,799 | | | |
| f. | Over 60 Months | 4,646 | | 115,257,340 | 4,490 | | 98,787,692 | | | |
| g. | Total Inforce | 15,139 | \$ | 554,915,676 | 14,657 | \$ | 513,334,386 | | | |

(3) Changes in retained asset accounts for the year ended December 31, 2014 are as follows:

| | | In | dividual | 1 | Group | | |
|----|---|--------|----------|-----------|--------|------|-------------|
| | | Number | Balanc | ce/Amount | Number | Bala | ince/Amount |
| a. | Number/balance of retained asset accounts at | | | | | | |
| | the beginning of the year | 1 | \$ | 16,668 | 14,656 | \$ | 513,317,718 |
| b. | Number/amount of retained asset accounts | | | | | | |
| | issued/added during the year | - | | - | 8,922 | | 530,827,773 |
| c. | Investment earnings credited to retained | | | | | | |
| | asset accounts during the year | NA | | 168 | NA | | 5,409,931 |
| d. | Fees and other charges assessed to retained | | | | | | |
| | asset accounts during the year | NA | | - | NA | | 7,645 |
| e. | Number/amount of retained asset accounts | | | | | | |
| | transferred to state unclaimed property funds | | | | | | |
| | during the year | - | | - | 28 | | 177,816 |
| f. | Number/amount of retained asset accounts | | | | | | |
| | closed/withdrawn during the year | | | _ | 8,412 | | 494,471,121 |
| g. | Number/balance of retained asset accounts at | | | | | | |
| | the end of the year | 1 | \$ | 16,836 | 15,138 | \$ | 554,898,840 |

22. Events Subsequent

Subsequent events were evaluated through the time at which the financial statements were issued on February 19, 2015. The Company is not aware of any events subsequent to December 31, 2014 that could have a material effect on its financial condition.

23. Reinsurance

A. Ceded Reinsurance Report

Section 1 – General Interrogatories

1. Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company?

$$Yes()$$
 No(X)

If yes, give full details.

2. Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

$$Yes()$$
 $No(X)$

Section 2 – Ceded Reinsurance Report – Part A

1. Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credits?

$$Yes()$$
 $No(X)$

a. If yes, what is the estimated amount of the aggregate reduction in surplus of a unilateral cancellation by the reinsurer as of the date of this statement, for those agreements in which cancellation results in a net obligation of the company to the reinsurer, and for which such obligation is not presently accrued? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$______

| b. | What is the total amount of reinsurance credits taken, whether as an asset or as a reduction of liability, for these agreements in |
|----|--|
| | this statement? \$ |

2. Does the company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

Yes() No(X)

If yes, give full details.

Section 3 – Ceded Reinsurance Report – Part B

1. What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of ALL reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate.

\$ None

2. Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the company as of the effective date of the agreement?

Yes(X) No()

If yes, what is the amount of reinsurance credits, whether an asset or a reduction of liability, taken for such new agreements or amendments? An initial modified coinsurance reserve of \$333,330,011 and an initial funds withheld reserve of \$3,366,970. For a separate, unrelated reinsurance agreement, paid losses of \$41,981,450.

B. Uncollectible Reinsurance:

Not applicable

C. Commutation of Ceded Reinsurance:

Not applicable

D. Certified Reinsurer Rating Downgrade or Status Subject to Revocation

Not applicable

24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

- A. The Company estimates accrued retrospective premium adjustments for its group life and group health insurance business based on the financial experience of the policyholder. The experience is calculated by netting the actual claim experience, expenses, and agreed upon profit margin against the contract premium.
- B. The Company records accrued retrospective premium as an adjustment to earned premium.
- C. The amount of net premiums written by the Company at December 31, 2014 that are subject to retrospective rating features was \$27,439,911 for group life, representing 4.1% of the total net premiums written for group life business, and \$23,229,094 for group health, representing 1.0% of the total net premiums written for group health business. No other net premiums written by the Company are subject to retrospective rating features.
- D. Not applicable
- E. Not applicable

25. Change in Incurred Losses and Loss Adjustment Expenses

As of December 31, 2013, reserves for unpaid claim and claim adjustment expenses attributable to claims incurred on or before that date were \$8,466,248,432. For the twelve months ended December 31, 2014, \$1,630,900,375 had been paid for incurred claims and claim adjustment expenses, attributable to claims incurred in prior years. As of December 31, 2014, reserves remaining for prior years were \$7,020,408,781 as a result of re-estimation of unpaid claims and claim adjustment expenses, principally on accident and health policies. Therefore, there has been a \$185,060,724 cost related to prior year development for the period December 31, 2013 to December 31, 2014, excluding net investment income of \$449,830,815 earned on invested assets supporting these reserves during the same period. The majority of the reserve balance is related to disability claims with long-tail payouts on which interest earned on assets backing the liabilities is an integral part of reserving, and this should be considered in understanding the development of prior year claims.

26. Intercompany Pooling Arrangements

Not applicable

27. Structured Settlements

Not applicable

28. Health Care Receivables

Not applicable

29. Participating Policies

For the year ended December 31, 2014, the amount of participating business constitutes 40% of the total insurance in force face amount. The participating policies have the following dividend options: a) cash dividends, b) applied to reduce premium, c) applied to purchase paid-up additions, d) left to accumulate interest, and e) applied to purchase one year term insurance. The Company accounts for its policyholder dividends based upon the dividend option elected by the policyholder. The Company paid dividends in the amount of \$11,677,300 to policyholders and did not allocate any additional income to such policyholders.

30. Premium Deficiency Reserves

Liability Carried for Premium Deficiency Reserves
 Date of the Most Recent Evaluation of this Liability
 Was Anticipated Investment Income Utilized in the Calculation?

Yes

31. Reserves for Life Contracts and Annuity Contracts

- (1) Principally, the Company waives deduction of deferred fractional premiums upon death of the insured and returns any portion of the final premium beyond the date of death. Surrender values are not promised in excess of legally computed reserves.
- (2) The extra reserve on annual premium policies subject to an extra premium is one-half the extra annual gross premium. The extra reserve for single premium policies subject to an extra premium is one-half the extra gross single premium. The rating-up in age method and liens are not used by the Company.
- (3) As of December 31, 2014, the Company had \$5,613,284 of insurance in force for which the gross premiums are less than the net premiums according to the standard valuation required by the State of Maine. Reserves to cover the above insurance totaled \$30,405 at year-end and are reported in Exhibit 5, Life Insurance and Annuities sections.
- (4) The tabular interest, tabular less actual reserve released, and tabular cost have each been determined by formula as described in the instructions.
- (5) For the determination of tabular interest on supplemental contracts and dividend accumulations not involving life contingencies, the tabular interest is determined by formula as described in the instructions. Tabular interest on deposit funds other than supplemental contracts and dividend accumulations is determined using actual interest credited and/or accrued to the funds.
- (6) There were no other material reserve changes.

32. Analysis of Annuity Actuarial Reserves and Deposit Liabilities by Withdrawal Characteristics

| Α. | Subject to discretionary withdrawal: | General Account | A | eparate account with aarantees | - | Separate Account 1guaranteed | Total | Percent of Total |
|----|--|--------------------|----|---|----|------------------------------------|-------------------|---------------------|
| Α. | · | | | | | | | |
| | (1) With fair value adjustment(2) At book value less current surrender charge of 5% or more | \$ 681,008 | \$ | - | \$ | - | \$ 681,008 | 0.1 |
| | (3) At fair value | | | | | 8,931,487 | 8,931,487 | 0.9 |
| | (4) Total with adjustment or at market value(5) At book value without adjustment | 681,008 | | - | | 8,931,487 | 9,612,495 | 1.0 |
| | (minimal or no charge or adjustment) | 828,695,634 | | - | | - | 828,695,634 | 88.6 |
| B. | Not subject to discretionary withdrawal | 97,402,926 | | | | - | 97,402,926 | 10.4 |
| C. | Total (gross) | 926,779,568 | | - | | 8,931,487 | 935,711,055 | 100.0 % |
| D. | Reinsurance ceded | 166,343,991 | | | | - | 166,343,991 | |
| E. | Total (net) * (C) - (D) | \$ 760,435,577 | \$ | | \$ | 8,931,487 | \$ 769,367,064 | |

^{*}Reconciliation of total annuity reserves and deposit fund liabilities

| F. Life & Accident & Health Annual Statement: | Amount |
|--|----------------|
| 1. Exhibit 5, Annuities Section, Total (net) | \$ 90,631,349 |
| 2. Exhibit 5, Supplementary Contracts with Life Contingencies Section, Total (net) | 2,717,457 |
| 3. Exhibit 7, Deposit-Type Contracts, Line 14, Column 1 | 667,086,771 |
| 4. Subtotal | 760,435,577 |
| Separate Accounts Annual Statement: | |
| 5. Exhibit 3, Line 0299999, Column 2 | <u>-</u> |
| 6. Exhibit 3, Line 0399999, Column 2 | - |
| 7. Policyholder Dividend and Coupon Accumulations | 8,931,487 |
| 8. Policyholder Premiums | - |
| 9. Guaranteed Interest Contracts | - |
| 10. Other Contract Deposit Funds | - |
| 11. Subtotal | 8,931,487 |
| 12. Combined Total | \$ 769,367,064 |

33. Premium & Annuity Considerations Deferred and Uncollected

Deferred and uncollected life insurance premiums as of December 31, 2014 were as follows:

| | Туре | Gross | Net | t of Loading |
|-----|-----------------------|---------------|-----|--------------|
| (1) | Industrial | \$ - | \$ | - |
| (2) | Ordinary new business | 231,546 | | 37,286 |
| (3) | Ordinary renewal | 617,674 | | 462,767 |
| (4) | Credit Life | - | | - |
| (5) | Group Life | 66,646,790 | | 65,646,790 |
| (6) | Group Annuity | | | |
| (7) | Total | \$ 67,496,010 | \$ | 66,146,843 |

34. Separate Accounts

- A. Separate Account Activity:
- (1) Separate accounts held by the Company represent variable annuity contract funds which the Company invests in pooled investment securities on behalf of the accounts' contractholders.

In accordance with the domiciliary state procedures for approving items within the separate account, the separate account classification of the variable annuity contract funds are supported by Maine Insurance Code 24-A s 2537.

- (2) All assets within the separate account are legally insulated from the general account. The legal insulation of the separate account assets prevents such assets from being generally available to satisfy claims resulting from the general account.
- (3) As discussed in section B below, there are certain guarantees associated with the separate account. As of December 31, 2014, the general account of the Company had a maximum guarantee for separate account liabilities of \$101. To compensate the general account for the risk taken, the separate account paid risk charges as follows for the past five years.

| a. | 2014 | \$ 106,774 |
|----|------|---------------|
| a. | 2013 | \$ 100,336 |
| c. | 2012 | \$ 94,495 |
| d. | 2011 | \$ 100,891 |
| e | 2010 | \$ 97 388 |

The general account of the Company did not pay any amounts to contractholders due to separate account guarantees during the years 2010 through 2014.

- (4) Not applicable
- B. General Nature and Characteristics of Separate Accounts Business:

The variable annuity contract funds held in the separate accounts do not have a guaranteed return. The net investment experience of the separate accounts is credited directly to the contractholder and can be positive or negative. These variable annuities generally provide an incidental death benefit of the greater of account value or premium paid. The separate account also provides a mortality guarantee, such that contractholders that have annuitized are guaranteed they will continue to receive annuity benefits if they live longer than actuarially projected.

Information regarding the separate accounts of the Company is as follows:

| | Indexed | Nonindexed Guarantee Less than/equal to 4% | Nonindexed Guarantee More than 4% | 5 | guaranteed Separate | | Total |
|--|--|--|---|--------|------------------------|--------|---------------------------------|
| (1) Premiums, Considerations or dep for the year ended 12/31/14 | oosits | | | \$ | 267,359 | \$ | 267,359 |
| Reserves at 12/31/14 | | | | | | | |
| (2) For accounts with assets at: | | | | Φ. | 0.004.405 | • | 0.024.40= |
| a. Fair valueb. Amortized cost | | | | \$ | 8,931,487 | \$ | 8,931,487 |
| c. Total Reserves* | | | | \$ | 8,931,487 | \$ | 8,931,487 |
| (3) By withdrawal characteristics: a. Subject to discretionary withd b. With FV adjustments c. At book value without FV adjustments and with current | | | | \$ | - - | \$ | - - |
| surrender charge of 5% or mor d. At fair value e. At book value without FV adjustment and with currer surrender charge less than 5% | nt | | | | - 8,931,487 - | | - 8,931,487 - |
| f. Subtotal | | | | | 8,931,487 | | 8,931,487 |
| g. Not subject to discretionary | | | | | | | |
| withdrawal h. Total | | | | \$ | 8,931,487 | 2 | 8,931,487 |
| * Line 2(c) should equal Line | 3(h). | | | Ψ | 6,731, 1 67 | Ф | 6,731,467 |
| (4) Reserves for Asset Default Risk i | n Lieu of AVR: | | | \$ | | \$ | |
| C. Reconciliation of Net Transfers T | o or (From) Separate | Accounts: | | | | | |
| (1) Transfers as reported in the Suma. Transfers to Separate Accourb. Transfers from Separate Accorc. Net transfers to or (From) Sep | nts (Page 4, Line 1.4) ounts (Page 4, Line 10 |) | ints Statement: | | | \$ | 267,359 652,725 (385,366) |
| (2) Reconciling Adjustments: | | | | | | | |
| (3) Transfers as Reported in the Sun (1c) + (2) = (Page 4, Line 26) | nmary of Operations o | of the Life, Accident | & Health Annual | Staten | nent | \$ | (385,366) |

35. Loss/Claim Adjustment Expenses

The liability for unpaid accident and health claim adjustment expenses as of December 31, 2014 and 2013 was \$178,924,932 and \$182,617,938, respectively.

The Company incurred \$190,674,473 and paid \$194,367,478 of claim adjustment expenses during 2014, of which \$151,767,781 of the paid amount was attributable to insured or covered events of prior years. The Company did not increase or decrease the provision for insured events of prior years.

The Company took into account estimated anticipated salvage and subrogation in its determination of the liability for unpaid claims/losses. There was no material value to the estimated salvage and subrogation.

GENERAL INTERROGATORIES

PART 1 - COMMON INTERROGATORIES GENERAL

| 1.1 | Is the reporting entity a member of an Insurance Holding Company System is an insurer? | | | Yes [X |] | No [|] |
|------------|---|--|---------|----------------|------|--------|-------|
| 1.2 | If yes, did the reporting entity register and file with its domiciliary State Insu such regulatory official of the state of domicile of the principal insurer in th providing disclosure substantially similar to the standards adopted by the its Model Insurance Holding Company System Regulatory Act and model subject to standards and disclosure requirements substantially similar to the standards. | ne Holding Company System, a registration statement National Association of Insurance Commissioners (NAIC) in regulations pertaining thereto, or is the reporting entity | Yes [X |] No [|] | N/A [| [] |
| 1.3 | State Regulating? | | | ME | | | |
| 2.1 | Has any change been made during the year of this statement in the charter reporting entity? | | | Yes [X |] | No [|] |
| 2.2 | If yes, date of change: | | | 09/16/ | 2014 | ļ | |
| 3.1 | State as of what date the latest financial examination of the reporting entity | was made or is being made | | 12/31/ | 2013 | , | |
| 3.2 | State the as of date that the latest financial examination report became available. This date should be the date of the examined balance sheet and no | | | 12/31/ | 2008 | , | |
| 3.3 | State as of what date the latest financial examination report became availa domicile or the reporting entity. This is the release date or completion date examination (balance sheet date). | e of the examination report and not the date of the | | 06/22/ | 2010 |) | |
| 3.4 | By what department or departments? Maine | | | | | | |
| 3.5 | Have all financial statement adjustments within the latest financial examina statement filed with Departments? | ation report been accounted for in a subsequent financial | Yes [|] No [|] | N/A [| [X] |
| 3.6 | Have all of the recommendations within the latest financial examination rep | port been complied with? | Yes [X |] No [|] | N/A [| í] |
| 4.1 | 4.12 renewals During the period covered by this statement, did any sales/service organizations. | es of the reporting entity), receive credit or commissions for or ess measured on direct premiums) of: new business?s?s? | | Yes [Yes [| | | |
| | | new business? | | | - | _ | - |
| - 1 | | s? | | | | - | - |
| 5.1 5.2 | Has the reporting entity been a party to a merger or consolidation during the lf yes, provide the name of the entity, NAIC Company Code, and state of discussed to exist as a result of the merger or consolidation. | | | Yes [|] | NO [X | .] |
| | 1 Name of Entity | NAIC Company Code State of Domicile | | | | | |
| 6.1 | Has the reporting entity had any Certificates of Authority, licenses or registr revoked by any governmental entity during the reporting period? | | | Yes [|] | No [X | (] |
| 6.2 | If yes, give full information: | | | | | | |
| 7.1 | Does any foreign (non-United States) person or entity directly or indirectly or | control 10% or more of the reporting entity? | | Yes [|] | No [X | (] |
| 7.2 | If yes, 7.21 State the percentage of foreign control; | | | | | | % |
| | 7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the ent attorney-in-fact; and identify the type of entity(s) (e.g., individual, corp. | tity is a mutual or reciprocal, the nationality of its manager or | | | | | |
| | 1 Nationality | 2 Type of Entity | | | | | |
| | | | | | | | |

| 8.1 8.2 | Is the company a subsidiary of a bank holding company regulated by t If response to 8.1 is yes, please identify the name of the bank holding | | | | Yes [|] | No [| Х] |
|---------------|--|---|--------------------------------------|-----------|----------------|---|------|--------|
| 8.3 8.4 | Is the company affiliated with one or more banks, thrifts or securities fill fresponse to 8.3 is yes, please provide below the names and location regulatory services agency [i.e. the Federal Reserve Board (FRB), the Insurance Corporation (FDIC) and the Securities Exchange Commission | n (city and state of the main office) of any affiliates re ne Office of the Comptroller of the Currency (OCC), t | egulated by a fed he Federal Depo | deral | Yes [|] | No [| Х] |
| | 1 Affiliate Name | 2 Location (City, State) | 3 4 FRB OCC | 5 FDIC | 6 SEC | | | |
| 9. | What is the name and address of the independent certified public according to the second seco | ountant or accounting firm retained to conduct the a | nnual audit? | | | | | |
| 10.1 | Has the insurer been granted any exemptions to the prohibited non-au requirements as allowed in Section 7H of the Annual Financial Reportation or regulation? | rting Model Regulation (Model Audit Rule), or substa | antially similar st | tate | Yes [|] | No [| Х] |
| 10.2 | If the response to 10.1 is yes, provide information related to this exem | | | | | | | |
| 10.3 10.4 | Has the insurer been granted any exemptions related to the other requallowed for in Section 17A of the Model Regulation, or substantially s If the response to 10.3 is yes, provide information related to this exem | uirements of the Annual Financial Reporting Model Fisimilar state law or regulation? | Regulation as | | Yes [|] | No [| Х] |
| 10.5 10.6 | Has the reporting entity established an Audit Committee in compliance If the response to 10.5 is no or n/a, please explain | e with the domiciliary state insurance laws? | ······ \ | /es [X |] No [|] | N/A | [] |
| 11. | What is the name, address and affiliation (officer/employee of the reportirm) of the individual providing the statement of actuarial opinion/cert Albert A. Riggieri, FSA, MAAA Senior Vice President, Chief Actuary & Appointed Actuary 1 Fountain Square Chattanooga, TN 37402 | tification? | actuarial consu | lting | | | | |
| 12.1 | Does the reporting entity own any securities of a real estate holding co | | | | Yes [|] | No [| Х] |
| | | rcels involved | | | | | | |
| 12.2 | If, yes provide explanation: | justed carrying value | | | \$ | | | |
| 13. 13.1 | FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITION What changes have been made during the year in the United States m | | | | | | | |
| 12.2 | Does this statement contain all business transacted for the reporting e | | | | Van I | , | Na F | 1 |
| 13.2 13.3 | | , , | | | Yes [Yes [| - | No [| J 1 |
| | | | | |] No [| _ | _ | - |
| 14.1 | Are the senior officers (principal executive officer, principal financial of similar functions) of the reporting entity subject to a code of ethics, wi (a) Honest and ethical conduct, including the ethical handling of actual relationships; | fficer, principal accounting officer or controller, or pe hich includes the following standards? | rsons performing | g | Yes [X | | | |
| | (b) Full, fair, accurate, timely and understandable disclosure in the per (c) Compliance with applicable governmental laws, rules and regulatio (d) The prompt internal reporting of violations to an appropriate persor | ons; | ity; | | | | | |
| 14.11 | (e) Accountability for adherence to the code. If the response to 14.1 is No, please explain: | | | | | | | |
| | Has the code of ethics for senior managers been amended? | | | | Voo 1 | 1 | No r | V 1 |
| 14.21 | ğ | ent(s). | | | Yes [| 1 | No [| ۸] |
| 14.3 14.31 | Have any provisions of the code of ethics been waived for any of the s If the response to 14.3 is yes, provide the nature of any waiver(s). | | | | Yes [|] | No [| Х] |
| | | | | | | | | |

| 15.1 | | entity the beneficiary of a Letter of Credit that is unrelated to rein? | | | | Yes [| 1 N/ | 1 Y 1 |
|-------|--|--|--------------------------|---|------------|---------|--------|----------|
| 15.2 | If the response t | it in the property of the | Routing Number | and the name of the issuing or confirm | | 103 [|] 140 | , [,] |
| | 1 American Bankers | 2 | | 3 | | | 4 | |
| | Association (ABA) Routing Number | Issuing or Confirming Bank Name | Circumstances | That Can Trigger the Letter of Credit | | Am | nount | |
| | | | | | | | | |
| | | BOARD OF | | - | | | | |
| 16. | thereof? | or sale of all investments of the reporting entity passed upon eith | | | | Yes [X |] No | [] |
| 17. | | ng entity keep a complete permanent record of the proceedings | | | | Yes [X | .] No | o [] |
| 18. | | g entity an established procedure for disclosure to its board of d s officers, directors, trustees or responsible employees that is in | | | | Yes [X |] No | o [] |
| | | FINA | NCIAL | | | | | |
| 19. | Has this stateme | ent been prepared using a basis of accounting other than Statut nciples)? | ory Accounting Pr | rinciples (e.g., Generally Accepted | | l aoV | 1 N/ | . [Y] |
| 20.1 | Total amount loa | aned during the year (inclusive of Separate Accounts, exclusive | of policy loans): | 20.11 To directors or other officers | \$ | | | |
| | | | | 20.12 To stockholders not officers | | | | |
| | | | | 20.13 Trustees, supreme or grand (Fraternal Only) | \$ | | | |
| 20.2 | | loans outstanding at the end of year (inclusive of Separate Acco | ounts, exclusive o | | | | | |
| | policy loans): | | | 20.22 To stockholders not officers | | | | |
| | | | | 20.23 Trustees, supreme or grand | • | | | |
| 14.4 | 10/ | | | (Fraternal Only) | \$ | | | |
| 21.1 | Were any assets obligation being | s reported in this statement subject to a contractual obligation to g reported in the statement? | transfer to anoth | er party without the liability for such | | Yes [|] No | [X] |
| 21.2 | | amount thereof at December 31 of the current year: | | 21.21 Rented from others | | | | |
| | | | | 21.22 Borrowed from others | | | | |
| | | | | 21.23 Leased from others | | | | |
| 22.1 | Does this staten | nent include payments for assessments as described in the Ann iation assessments? | ual Statement Ins | 21.24 Otherstructions other than guaranty fund or | | | | |
| 22.2 | If answer is yes: | | 2: | 2.21 Amount paid as losses or risk adji | ustment \$ | | | 1,510,66 |
| | | | | 2.22 Amount paid as expenses | | | | |
| 23.1 | Doos the reporti | ing entity report any amounts due from parent, subsidiaries or af | 2: filiatos on Pago 2 | 2.23 Other amounts paid | \$ | Vaa [| 1 N | |
| 23.1 | If yes, indicate a | ing entity report any amounts due norm parent, subsidiaries of an iny amounts receivable from parent included in the Page 2 amou | unt: | or this statement? | \$ | res [|] INC | |
| | | INVES | TMENT | | | | | |
| 24.01 | | cks, bonds and other securities owned December 31 of current session of the reporting entity on said date? (other than securitie | | | | Yes [|] No | o [X] |
| 24.02 | All other stocks | nd complete information relating thereto and bonds are held in the Company's custodial accounts at JP I | • | | | | | |
| 24.03 | whether collate | ding programs, provide a description of the program including variet is carried on or off-balance sheet. (an alternative is to refere a discussion of the Company's Securities Lending Program | nce Note 17 wher | re this information is also provided) | | | | |
| 24.04 | Does the Compa | any's security lending program meet the requirements for a conf | orming program a | as outlined in the Risk-Based Capital | Yes [X] | No [|] | N/A [|
| 24.05 | If answer to 24.0 | 04 is yes, report amount of collateral for conforming programs | | | \$ | | 2 | 1,835,67 |
| 24.06 | If answer to 24.0 | 04 is no, report amount of collateral for other programs | | | \$ | | | |
| 4.07 | | rities lending program require 102% (domestic securities) and 10 ontract? | | | Yes [X] | No [|] | N/A [|
| 24.08 | Does the reporti | ing entity non-admit when the collateral received from the counte | erparty falls below | 100%? | Yes [X] | No [|] [| N/A [|
| 24.09 | | ing entity or the reporting entity 's securities lending agent utilize ties lending? | | | Yes [X] | No [| 1 ! | N/A [|

| 24.10 | For the reporting entity's | security lending pro | gram state the | amount of the following as I | December 31 of the o | current year | : | |
|-------|--|------------------------|---------------------------------------|---|------------------------|----------------------------|-------------------------|------------------|
| | 24.101 | Total fair value of re | invested collate | ral assets reported on Sche | dule DL, Parts 1 and | 12 | \$ | 18,711,80 |
| | 24.102 | Fotal book adjusted | carrying value o | of reinvested collateral asse | ts reported on Sched | dule DL, Pa | rts 1 and 2\$ | 18,711,80 |
| | 24.103 | Total payable for se | curities lending | reported on the liability page | 9 | | \$ | 18,711,80 |
| 25.1 | control of the reporting | entity, or has the rep | porting entity sol | ng entity owned at Decemb d or transferred any assets d 24.03). | subject to a put opti | on contract | that is currently in | Yes [X] No [] |
| 25.2 | If yes, state the amount t | hereof at Decembe | r 31 of the curre | nt vear: | 21 Cubicat to require | | um anta | Φ |
| 25.2 | ii yes, state the amount t | nereor at December | i 31 oi the cuite | | | | ementsse agreementss | |
| | | | | | | | agreements | |
| | | | | | | | urchase agreements | |
| | | | | 25 | .25 Placed under op | tion agreem | nents | \$ |
| | | | | 25 | .26 Letter stock or se | ecurities res | stricted as to sale - | |
| | | | | | excluding FHLE | 3 Capital St | ock | \$ |
| | | | | 25 | .27 FHLB Capital St | OCK | | φ 261 002 5: |
| | | | | 25 | .20 On deposit with | other regula | tory bodies | \$201,300,5 ¢ |
| | | | | | | | | |
| | | | | | an FHLB | | | \$263,900,60 |
| | | | | 25 | .31 Pledged as colla | teral to FHL | B - including assets | • |
| | | an FHLB | | ⊅ ¢ | | | | |
| | | | | 20 | .32 Otner | | | Φ |
| 25.3 | For category (25.26) pro- | | | | | | | |
| | | • | n . | | | | | 3 Amount |
| | | | | | | | | |
| | | | | | | | | |
| 26.1 | Does the reporting entity | have any hedging t | ransactions rep | orted on Schedule DB? | | | | Yes [X] No [] |
| 26.2 | - | | | ram been made available to | the domiciliary state | e? | Yes [X |] No [] N/A [|
| 27.1 | | | | | | | | Yes [] No [X] |
| 27.2 | If yes, state the amount t | hereof at Decembe | r 31 of the curre | nt year | | | | \$ |
| 28. | offices, vaults or safety custodial agreement with | deposit boxes, were | e all stocks, bon or trust company | eal estate, mortgage loans ds and other securities, ow in accordance with Section g Agreements of the NAIC F | ned throughout the c | urrent year mination Co | held pursuant to a | Yes [X] No [] |
| 28.01 | For agreements that com | nply with the require | ments of the NA | IC Financial Condition Exa | miners Handbook, co | omplete the | following: | |
| | | 1 | | | | 2 | | |
| | Name | of Custodian(s) | | | Custoo | dian's Addre | ess | |
| | JPMorgan Chase Bank, N | .A | | New York, NY | | | | |
| 28.02 | For all agreements that cand a complete explana | | ne requirements | of the NAIC Financial Con | dition Examiners Hai | ndbook, pro | vide the name, location | |
| | | 1 | | 2 | | 1 | 3 | |
| | N | ame(s) | | Location(s | | | Complete Explanation | n(s) |
| 28.03 | Have there been any cha | anges including par | | he custodian(s) identified ir | | | | |
| 28.04 | If yes, give full and comp | | • | ., | J | | | |
| | Old Cust | | | 2 New Custodian | 3 Date of Ch | ange | 4 Reason | |
| 28.05 | Identify all investment ad | visors, brokers/dea | lers or individua | ls acting on behalf of broke | rs/dealers that have | access to th | ne investment accounts, | |
| | 4 | | | | · - | | 3 | |
| | Central Registration | 1 | 2 | • | | | S | |
| | Depository Number(| s) | Na | | | | Address | |
| | | JPMorgan Cha | se Bank, N.A | ment, LLC | New York, NY | | | |
| | | | | | | | | |

GENERAL INTERROGATORIES

| 29. I | boes the reporting entity have any diversified mutual funds reported in Schedule b, Fart 2 (diversified according to the Securities and | | | | |
|-------|---|-------|---|------|-------|
| | Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5(b)(1)])? | Yes [|] | No [| [X] |
| 29.2 | If yes, complete the following schedule: | | | | |
| | | | | | |

| 1 | 2 | 3 |
|-----------------|---------------------|----------------|
| | | Book/Adjusted |
| CUSIP# | Name of Mutual Fund | Carrying Value |
| 29.2999 - Total | | |

29.3 For each mutual fund listed in the table above, complete the following schedule:

| 1 | 2 | 3 | 4 |
|--|------------------------------------|----------------------|-----------|
| | | Amount of Mutual | |
| | | Fund's Book/Adjusted | |
| | | Carrying Value | |
| | Name of Significant Holding of the | Attributable to the | Date of |
| Name of Mutual Fund (from above table) | Mutual Fund | Holding | Valuation |
| | | | |

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

| | 1 | 2 | 3 |
|-----------------------|----------------------|----------------|-------------------------|
| | | | Excess of Statement |
| | | | over Fair Value (-), or |
| | Statement (Admitted) | | Fair Value over |
| | Value | Fair Value | Statement (+) |
| 30.1 Bonds | 17,411,145,803 | 20,527,826,752 | 3, 116, 680, 949 |
| 30.2 Preferred stocks | 24,000,000 | 25,013,711 | 1,013,711 |
| 30.3 Totals | 17,435,145,803 | 20,552,840,463 | 3,117,694,660 |

| 30.4 | Describe the sources or methods utilized in determining the fair values: Bonds: Barclays Capital Pricing, Interactive Data Pricing, TRACE, and Various Brokers. For private placement securities, internal estimates may be used based on discounting cash flows at the current market applicable to the yield, credit quality, and maturity of the bonds. Preferred Stocks: Various Brokers. See Note 20 for further discussion. | | | | |
|--------------|--|-------|----|------|---|
| 31.1 | Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D? | Yes [| Х] | No [|] |
| 31.2 | If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source? | Yes [|] | No [| Х |
| 31.3 | If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D: The Company generally obtains a copy of the pricing policy of those brokers used as pricing sources. However, the written pricing policies of all brokers may not be made available for the Company's use. For those securities in which a broker is used as a pricing source, the Company's policy is to analyze and confirm each price to determine whether it is appropriate based on other observable market data. If the price cannot be validated by ovservable market data, the Company will not use the broker's price to value the security. | | | | |
| 32.1 32.2 | Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed? | Yes [| Х] | No [| |

GENERAL INTERROGATORIES

OTHER

| 33.1 | Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any?\$ | 1,489,687 | |
|------|--|-----------|--|
| | | | |

33.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

| 1 | 2 |
|------|-------------|
| Name | Amount Paid |
| None | |
| | |

34.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1 | 2 |
|---------------------------------|-------------|
| Name | Amount Paid |
| Sutherland Asbill & Brennan LLP | 372.951 |
| Pierce Atwood, LLP | 349,928 |
| | , |

35.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1 | 2 |
|---|-------------|
| Name | Amount Paid |
| Life Insurance Association of Massachusetts | 81,306 |
| | |

GENERAL INTERROGATORIES

PART 2 - LIFE INTERROGATORIES

| 1.1 | Does | the reporting entity have any direct Medicare Supplement Insurance in force? | | Yes [|] No | [X] |
|-------------|------------|--|---|---------|--------|-----------|
| 1.2 | If yes, | indicate premium earned on U.S. business only | | .\$ | | |
| 1.3 | What | portion of Item (1.2) is not reported on the Medicare Supplement Insurance Exp | perience Evhihit? | \$ | | |
| 1.5 | | Reason for excluding: | | .Ψ | | |
| | 1 | | | • | | |
| 1.4 | | te amount of earned premium attributable to Canadian and/or Other Alien not in | | | | |
| 1.5 | Indica | te total incurred claims on all Medicare Supplement insurance. | | .\$ | | |
| 1.6 | Individ | dual policies: | Most current three years: | | | |
| | | | 1.61 Total premium earned | | | |
| | | | 1.62 Total incurred claims | | | |
| | | | 1.63 Number of covered lives | | | |
| | | | All years prior to most current three years | | | |
| | | | 1.64 Total premium earned | \$ | | |
| | | | 1.65 Total incurred claims | | | |
| | | | 1.66 Number of covered lives | | | |
| 4 - | 0 | and the second s | | | | |
| 1.7 | Group | policies: | Most current three years: | • | | |
| | | | 1.71 Total premium earned 1.72 Total incurred claims | \$ | | |
| | | | 1.72 Total incurred claims | | | |
| | | | 1.75 Number of covered lives | | | |
| | | | All years prior to most current three years | | | |
| | | | 1.74 Total premium earned | | | |
| | | | 1.75 Total incurred claims | | | |
| | | | 1.76 Number of covered lives | | | |
| 2. | Health | Teet | | | | |
| ۷. | rican | 11001. | 1 2 | | | |
| | | | Current Year Prior Year | | | |
| | 2.1 | Premium Numerator | | | | |
| | 2.2 | Premium Denominator | | | | |
| | 2.3 2.4 | Premium Ratio (2.1/2.2) | | | | |
| | 2.4 | Reserve Denominator | 9 828 093 167 9 936 367 752 | | | |
| | 2.6 | Reserve Ratio (2.4/2.5) | | | | |
| | | | | | | |
| 3.1 | Does | this reporting entity have Separate Accounts? | | Yes [X | (] No | [] |
| 3.2 | If yes, | has a Separate Accounts Statement been filed with this Department? | Yes [X |] No [|] | N/A [|
| 3.3 | What | portion of capital and surplus funds of the reporting entity covered by assets in t | the Separate Accounts statement, is not currently | | | |
| | distri | butable from the Separate Accounts to the general account for use by the gener | ral account? | .\$ | | 0 |
| 3.4 | | the authority under which Separate Accounts are maintained: Law | | | | |
| 3.5 | Was | any of the reporting entity's Separate Accounts business reinsured as of Deceml | her 312 | l seV | 1 No | . r y 1 |
| | | | | | | |
| 3.6 | Has ti | ne reporting entity assumed by reinsurance any Separate Accounts business as | of December 31? | Yes [| J No | [X] |
| 3.7 | Acco | reporting entity has assumed Separate Accounts business, how much, if any, re unts reserve expense allowances is included as a negative amount in the liability? | ty for "Transfers to Separate Accounts due or accrued | | | |
| 4.1 | by th | ersonnel or facilities of this reporting entity used by another entity or entities or a is reporting entity (except for activities such as administration of jointly underwrit es)? | tten group contracts and joint mortality or morbidity | Yes [X | (] No | [] |
| 4.2 | Net re | imbursement of such expenses between reporting entities: | | | | |
| | | | 4.21 Paid | | | |
| | | | 4.22 Received | \$ | | |
| 5.1 | Does | the reporting entity write any guaranteed interest contracts? | | Yes [|] No | [X] |
| 5.2 | If ves | what amount pertaining to these lines is included in: | | | | |
| o. <u> </u> | , 00, | The carried in portaining to alooe mode to induded in | 5.21 Page 3, Line 1 | \$ | | |
| | | | 5.22 Page 4, Line 1 | \$ | | |
| 6. | FOR: | STOCK REPORTING ENTITIES ONLY: | | | | |
| 6.1 | Total | amount paid in by stockholders as surplus funds since organization of the report | ting entity: | \$ | 1,507 | 7,631,865 |
| 7. | Total | dividends paid stockholders since organization of the reporting entity: | | | | |
| | | | 7.11 Cash | .\$ | 2,844 | ,503,430 |
| | | | 7.12 Stock | \$ | 203 | 3,939,371 |
| | | | | | | |

| 8.1 | Reinsurance (included benefits of the occ | reinsure any Workers' of ding retrocessional reins cupational illness and acts workers' compensation | surance) assu ccident exposu | med by life and hea | alth insurers of med | ical, wage loss an | | Yes [| X] No [|] |
|------|--|--|----------------------------------|-----------------------|------------------------|----------------------|------------------------------|-----------|----------|--------|
| 8.2 | If yes, has the repo | rting entity completed th | ne Workers' C | ompensation Carve | e-Out Supplement t | o the Annual State | ment? | Yes [| X] No [|] |
| 8.3 | If 8.1 is yes, the am | nounts of earned premiu | ıms and claim | s incurred in this st | 1 | 2 | 3 Not | | | |
| | | | | | Reinsurance Assumed | Reinsurance Ceded | Net Retained | | | |
| | 8.31 Earned prem | nium | | | (51,465) | (40 | ,377)(11,0 | 88) | | |
| | | | | | | | ,954123,3 | | | |
| | | | | | | | ,4127,521,6 | | | |
| | 8.34 Claim liability 8.35 Incurred clai | y and reserve (end of ye ms | ear) | | 95,524,288 832,547 | 87,890 | ,9377,633,3 ,479235,0 | 51 68 | | |
| 8.4 | | med included amounts | | | | ution of the amour | nts reported in Lines 8.31 | | | |
| | | | Attachment | | | 1 Earned | 2 Claim Liability | | | |
| | | | Point | | | Premium | and Reserve | | | |
| | 8.41 | | <\$25,000 | | | | | | | |
| | 8.42 | | \$25,000 - 99,9 | | | | | | | |
| | 8.43 | | 100,000 - 249, | | | | | | | |
| | 8.44 8.45 | · | 250,000 - 999, 1,000,000 or n | | | | ,465)95,524,2 | | | |
| 8.5 | What portion of ear | rned premium reported i | in 8.31 Colum | nn 1 was assumed i | from pools? | | | \$ | (5 | 1 465) |
| 0.0 | | | | | | | | | | |
| 9.1 | Does the company | have variable annuities | with guarante | eed benefits? | | | | Yes [| X] No [|] |
| 9.2 | | ete the following table fo | | | | | _ | | | |
| | Type 1 | 2 | 3 Waiting | 4 | 5 | 6 | 7 | 8 | 9 | |
| | Guaranteed | Guaranteed | Period | Account Value | Total Related | Gross Amount | Location of | Portion | Reinsur | rance |
| | Death Benefit | Living Benefit | Remaining | Related to Col. 3 | Account Values | of Reserve | Reserve | Reinsured | Reserve | |
| | of Premium | None | | NA | 8,931,48/ | 56 | Exhibit 7 | | | |
| | | | <u> </u> | <u> </u> | | | <u> </u> | <u> </u> | | |
| 10. | claimant (payee) a | as the result of the purch | nase of an anr | nuity from the repor | ting entity only: | | ained a release of liability | | | |
| 10.1 | | | | | | | rahaaa data af tha annuiti | | | 0 |
| 10.2 | List the name and i | ocation of the insurance | e company pur | rcnasing the annuit | ies and the stateme | ent value on the pu | rchase date of the annuiti | es. | | |
| | | | | 1 | | | 2 Statemen | | | |
| | | | | | | | on Purcha | se Date | | |
| | | | P&C Insurance | ce Company And Lo | ocation | | of Annı (i.e., Prese | | | |
| | | | | | | | , | - / | | |
| | | | | | | | | | | |
| 11.1 | Do you act as a cu | stodian for health saving | gs accounts?. | | | | | Yes [|] No [| Х] |
| 11.2 | If yes, please provi | de the amount of custoo | dial funds held | as of the reporting | date | | | \$ | | |
| 11.3 | Do you act as an a | dministrator for health s | avings accour | nts? | | | | Yes [|] No [| Х] |
| 11.4 | If yes, please provi | de the balance of funds | administered | as of the reporting | date | | | \$ | | |

GENERAL INTERROGATORIES

| 12.1 | Are any of the captive affiliates reported on Schedule S, Part 3, authorized reinsurers? | Yes | [|] No [X |] N/A |] } |
|------|--|-----|---|----------|-------|-----|
|------|--|-----|---|----------|-------|-----|

12.2 If the answer to 12.1 is yes, please provide the following:

| 1 | 2 | 3 | 4 | Assets Supporting Reserve Credit | | |
|--------------|---------|--------------|---------|----------------------------------|------------|-------|
| | NAIC | | | 5 | 6 | 7 |
| | Company | Domiciliary | Reserve | Letters of | Trust | |
| Company Name | Code | Jurisdiction | Credit | Credit | Agreements | Other |
| | | | | | | |

13. Provide the following for individual ordinary life insurance* policies (U.S. business only) for the current year (prior to reinsurance assumed or ceded):

| 13.1 Direct Premium Written | \$ 0 |
|-----------------------------|---------|
| 13.2 Total Incurred Claims | \$ 0 |

13.3 Number of Covered Lives

| *Ordinary Life Insurance Includes |
|---|
| Term (whether full underwriting, limited underwriting, jet issue, "short form app") |
| Whole Life (whether full underwriting, limited underwriting, jet issue, "short form app") |
| Variable Life (with or without secondary gurarantee) |
| Universal Life (with or without secondary gurarantee) |
| Variable Universal Life (with or without secondary gurarantee) |

FIVE-YEAR HISTORICAL DATA

Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.

Show amounts of life insurance in this exhibit in thousands (OMIT \$000)

| | Show amount | s of life insurance i | in this exhibit in the | ousands (OMIT \$00 | 0) | 5 |
|------------|--|-----------------------|------------------------|--------------------|---|----------------------------|
| | | 2014 | 2013 | 2012 | 2011 | 2010 |
| | Life Insurance in Force | | | | | |
| | (Exhibit of Life Insurance) | | | | | |
| 1. | Ordinary - whole life and endowment (Line 34, Col. 4) | 819,504 | 845,906 | 889,546 | 924,093 | 950,082 |
| 2. | Ordinary - term (Line 21, Col. 4, less Line 34, Col. 4) | 22,414 | 24,718 | 33,240 | 67,440 | 70 , 153 |
| | Credit life (Line 21, Col. 6) | | | | | |
| | Group, excluding FEGLI/SGLI (Line 21, Col. 9 less Lines 43 & 44, Col. 4) | | | 490,956,839 | 460,838,281 | 451,573,761 |
| 5. | Industrial (Line 21, Col. 2) | | | | | |
| 6. | FEGLI/SGLI (Lines 43 & 44, Col. 4) | | | | | |
| 7. | Total (Line 21, Col. 10) | 546,276,322 | 504,498,180 | 491,879,625 | 461,829,814 | 452,593,997 |
| | New Business Issued | | | | | |
| | (Exhibit of Life Insurance) | | | | | |
| 8. | Ordinary - whole life and endowment (Line 34, Col. 2) | 50 , 186 | 34,285 | 38,741 | | 57,727 |
| 9. | Ordinary - term (Line 2, Col. 4, less Line 34, Col. 2) | | | | | |
| 10. | Credit life (Line 2, Col. 6) | | | | | |
| 11. | Group (Line 2, Col. 9) | 78,731,764 | 63,394,752 | 81,436,870 | 65,213,333 | 61,553,099 |
| 12. | Industrial (Line 2, Col. 2) | | | | | |
| 13. | Total (Line 2, Col. 10) | 78,781,950 | 63,429,037 | 81,475,611 | 65,263,599 | 61,610,826 |
| | Premium Income - Lines of Business | | | | | |
| | (Exhibit 1 - Part 1) | | | | | |
| | Industrial life (Line 20.4, Col. 2) | | | | | |
| | Ordinary-life insurance (Line 20.4, Col. 3) | | | | | |
| | Ordinary-individual annuities (Line 20.4, Col. 4) | | | | | |
| 16 | Credit life (group and individual) (Line 20.4, Col. 5) | | | | | 000 400 500 |
| | Group life insurance (Line 20.4, Col. 6) | | | | | |
| | Group annuities (Line 20.4, Col. 7) | | | | | |
| | A & H-group (Line 20.4, Col. 8) | 2,230,200,094 | 2, 129,653,054 | | 1,964,600,600 | 1,991,421,730 |
| 10.2 | Col. 9) | | | | | |
| 18.3 | A & H-other (Line 20.4, Col. 10) | 3,855,914 | 4,282,328 | 4,865,364 | 5,371,589 | 5,972,390 |
| 19. | Aggregate of all other lines of business (Line | | | | | |
| | 20.4,Col. 11) | | 166,842 | 571,357 | (655,891) | |
| 20. | Total | 2,914,682,216 | 2,794,384,029 | 2,702,571,722 | 2,602,401,069 | 2,613,208,854 |
| 04 | Balance Sheet (Pages 2 & 3) | | | | | |
| 21. | Total admitted assets excluding Separate Accounts business (Page 2, Line 26, Col. 3) | 19,692,440,419 | 19,069,868,981 | 18,872,091,611 | 18,295,865,637 | 17,813,914,900 |
| 22. | Total liabilities excluding Separate Accounts | | | | | |
| | business (Page 3, Line 26) | | 17,512,001,934 | 17,298,558,940 | 16,747,081,210 | 16,274,287,557 |
| | Aggregate life reserves (Page 3, Line 1) | | 986,336,799 | 997,443,973 | 969,078,624 | 956,942,518 |
| | Aggregate A & H reserves (Page 3, Line 2) | | 8,180,937,849 | 8,364,249,400 | 8,423,555,361 | 8,536,572,246 |
| 25. | Deposit-type contract funds (Page 3, Line 3) | | 614,403,253 | 587,781,733 | 557,035,039 | 564,243,760 201,483,206 |
| 26. | Asset valuation reserve (Page 3, Line 24.01) | | | 5,000,000 | 5,000,000 | 5,000,000 |
| 27. 28. | Surplus (Page 3, Line 37) | | 1,552,867,048 | 1,568,532,672 | 1,543,784,427 | 1,534,627,342 |
| 20. | Cash Flow (Page 5) | 1,041,101,204 | 1,002,007,040 | 1,000,002,072 | 1,040,704,427 | 1,004,021,042 |
| 29. | Net Cash from Operations (Line 11) | 78.691.876 | (91, 143, 788) | 133,502,613 | 62,494,533 | 129,016,663 |
| | Risk-Based Capital Analysis | , , | , , , , | , , , | , | , , |
| 30. | Total adjusted capital | 1,766,687,464 | 1,769,451,698 | 1,773,316,869 | 1,758,455,552 | 1,751,247,173 |
| | Authorized control level risk - based capital | | | | | |
| | Percentage Distribution of Cash, Cash | | | | | |
| | Equivalents and Invested Assets | | | | | |
| | (Page 2, Col. 3) (Line No. /Page 2, Line 12, Col. 3) x 100.0 | | | | | |
| 32. | Bonds (Line 1) | 91.8 | 91.2 | 90.4 | 90.9 | 91.8 |
| 33. | Stocks (Lines 2.1 and 2.2) | | 0.2 | 0.2 | 0.3 | 0.3 |
| 34. | Mortgage loans on real estate(Lines 3.1 and 3.2) | 4.2 | 4.5 | 4.7 | 4.5 | 4.4 |
| 35. | Real estate (Lines 4.1, 4.2 and 4.3) | | 0.5 | 0.5 | 0.6 | 0.6 |
| 36. | Cash, cash equivalents and short-term investments | | 4.0 | | | 4.0 |
| 07 | (Line 5) | 0.9 | 1.3 0.3 | 1.3 0.3 | 1.3 | 1.3 |
| 37. | Contract loans (Line 6) | 0.3 | 0.3 | | | |
| 38. 39. | Derivatives (Page 2, Line 7) Other invested assets (Line 8) | ا 0.0 | 1.7 | 1.7 | 1.2 | 1.2 |
| 39. 40. | Receivables for securities (Line 9) | 1.9 0 n | 0.0 | 0.0 | 0.0 | 0.0 |
| 40. 41. | Securities lending reinvested collateral assets (Line | | | | | |
| | 10) | 0.1 | 0.2 | 0.9 | 8.0 | |
| 42. | Aggregate write-ins for invested assets (Line 11) | | | | | |
| 43. | Cash, cash equivalents and invested assets | 100.0 | 400.0 | 400.0 | 100.0 | 400.0 |
| | (Line 12) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

FIVE-YEAR HISTORICAL DATA

(Continued) 2014 2013 2012 2011 2010 Investments in Parent, Subsidiaries and Affiliates Affiliated bonds (Schedule D Summary, Line 12. 44. Col. 1) .. Affiliated preferred stocks (Schedule D Summary, 45. Line 18, Col. 1). Affiliated common stocks (Schedule D Summary 46. Line 24, Col. 1), ... 29 117 300 28 298 299 25 995 018 26 407 639 26 475 258 Affiliated short-term investments (subtotal included 47. in Schedule DA Verification, Col. 5, Line 10). 48. Affiliated mortgage loans on real estate 49. All other affiliated 50 Total of above Lines 44 to 49 29 117 300 28 298 299 25 995 018 26 407 639 26 475 258 Total Investment in Parent included in Lines 44 to 51. 49 above **Total Nonadmitted and Admitted Assets** Total nonadmitted assets (Page 2, Line 28, Col. 2). 217 416 884 230 635 039 .214.593.268 231.956.869 226 396 438 52. 19,701,372,348 19,078,536,320 18,879,795,078 18,303,506,089 17,822,750,751 53. Total admitted assets (Page 2, Line 28, Col. 3) Net investment income (Exhibit of Net Investment 54. 1,067,638,162 1,080,937,340 .1,092,563,655 1,082,620,086 1,059,636,742 Income). 55. Realized capital gains (losses) (Page 4, Line 34, (2,035,783) (19,870,699) (22,374,950) (28,630,746) ..(10,541,085) 56. Unrealized capital gains (losses) (Page 4, Line 38, Column 1) 667.331 2,730,727 1.048.937 (977,659) 6,336,939 57 Total of above Lines 54, 55 and 56 1 066 269 710 1 063 797 368 1 071 237 642 1 053 011 681 1 055 432 596 Benefits and Reserve Increases (Page 6) Total contract benefits - life (Lines 10, 11, 12, 13, 14 58. and 15 Col. 1, minus Lines 10, 11,12, 13, 14 and 15 Cols. 9, 10 and 11) 447.755.132 473.275.811 444.877.877 409.558.678 387.143.359 Total contract benefits - A & H (Lines 13 & 14, Cols. 59. 1.127.077.852 9. 10 & 11) 1.319.249.061 1.237.991.186 1.200.359.666 1.161.903.419 Increase in life reserves - other than group and 60. (6.080.840)(4.238.036) (3.471.930) (3.499.628) (4.972.006) annuities (Line 19, Cols. 2 and 3). 61. Increase in A & H reserves (Line 19, Cols. 9, 10 & (109, 195, 313) (134,467,742) (172,459,078) (55,804,996) (34,584,556) .13,884,063 Dividends to policyholders (Line 30, Col. 1). .11,277,300 12,204,098 .10,635,427 13,520,960 **Operating Percentages** Insurance expense percent (Page 6, Col. 1, Lines 63. 21, 22 & 23, less Line 6)/(Page 6, Col. 1, Line 1 plus Exhibit 7, Col. 2, Line 2) x 100.0 31.4 33.4 29.1 29.5 29.1 Lapse percent (ordinary only) [(Exhibit of Life Insurance, Col. 4, Lines 14 & 15) / 1/2 (Exhibit of 64 Life Insurance, Col. 4, Lines 1 & 21)] x 100.0 5.9 5.6 .5.3 6.1 8.1 A & H loss percent (Schedule H, Part 1, Lines 5 and 65. 56.4 53.7 59.7 57.1 59.0 6. Col. 2) 66. A & H cost containment percent (Schedule H, Pt. 1, .3.4 .3.8 ..3.9 4.2 4.2 Line 4. Col. 2) A & H expense percent excluding cost containment 32.9 35.6 30.1 30.1 29.4 expenses (Schedule H, Pt. 1, Line 10, Col. 2) A & H Claim Reserve Adequacy 68. Incurred losses on prior years' claims - group health (Schedule H, Part 3, Line 3.1 Col. 2) ... 6,635,120,833 .6,704,426,374 .6,716,853,517 .6,840,915,320 6 917 159 850 69. Prior years' claim liability and reserve - group health (Schedule H, Part 3, Line 3.2 Col. 2) 6.561.802.515 6.671.210.258 6.752.218.109 6.825.447.020 6.876.412.327 Incurred losses on prior years' claims-health other 70. than group (Schedule H, Part 3, Line 3.1 Col. 1 less Col. 2) 2.016.188.322 2.061.961.422 2.106.421.798 2.083.220.212 2.102.743.235 Prior years' claim liability and reserve-health other than group (Schedule H, Part 3, Line 3.2 Col. 1 1.904.445.917 less Col 2) 1.950.072.063 1.916.578.465 1.942.458.191 1.914.424.823 **Net Gains From Operations After Federal** Income Taxes by Lines of Business (Page 6, 72. Industrial life (Col. 2) 73. Ordinary - life (Col. 3) .. (944,352) .(993,815 .468,460 ..(747, 128) .(911,253) 74. Ordinary - individual annuities (Col. 4) 16 502 12 708 11 425 23 121 33 450 .12,243,374 12,838,892 10,689,167 .8,697,731 ..7,507,349 75. Ordinary-supplementary contracts (Col. 5). 76. Credit life (Col. 6) 59.535.531 52.594.863 59.246.148 .69.602.084 79.770.132 77. Group life (Col. 7). Group annuities (Col. 8) .. 2,025,219 ..3,739,312 2,643,690 1,832,657 2,641,058 78. 79. A & H-group (Col. 9) .93, 187, 379 87,092,174 100,318,195 104,620,056 139,630,374 80. A & H-credit (Col. 10) 29,459,140 36,891,162 46,994,386 42,831,646 25,301,658 81. A & H-other (Col. 11)

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors? Yes [1 No [1 If no, please explain:

3 880 169

196,055,466

4 855 793

225,227,263

1 521 730

197,044,520

808 469

227,668,637

2 872 910

256,845,680

Aggregate of all other lines of business (Col. 12).

82

83.

Total (Col. 1)

EXHIBIT OF LIFE INSURANCE

| | | EXHIBIT OF LIFE INSURANCE | | | | | | | | | |
|-------|--|---------------------------|-------------------------|--------------------|-------------------------|---|-------------------------|----------|--------------|-------------------------|--------------|
| | | Indu | ıstrial | | inary | Credit Life (Gro | up and Individual) | | Group | | 10 |
| | | 1 | 2 | 3 | 4 | 5 Number of Individual Policies and Group | 6 | Number 7 | r of 8 | 9 | Total |
| | | Number of Policies | Amount of Insurance (a) | Number of Policies | Amount of Insurance (a) | Certificates | Amount of Insurance (a) | Policies | Certificates | Amount of Insurance (a) | |
| 1. | In force end of prior year | | | 31,653 | | | | 49,001 | 7,471,081 | 503,627,556 | 504,498,180 |
| 2. | Issued during year | | | 813 | 50,186 | | | 8,052 | 1,289,461 | 78,731,764 | 78,781,950 |
| 3. | Reinsurance assumed | | | | | | | | | | |
| 4. | Revived during year | | | 2 | 50 | *************************************** | | | | | 50 |
| 5. | Increased during year (net) | | | 30 | 7,789 | | | | 125,826 | 16,402,495 | 16,410,284 |
| 6. | Subtotals, Lines 2 to 5 | | | 845 | 58,025 | | | 8,052 | 1,415,287 | 95 , 134 , 259 | 95, 192, 284 |
| 7. | Additions by dividends during year | XXX | | XXX | | XXX | | XXX | XXX | | |
| 8. | Aggregate write-ins for increases | | | | | | | | | | |
| 9. | Totals (Lines 1 and 6 to 8) | | | 32,498 | 928,649 | | | 57,053 | 8,886,368 | 598,761,815 | 599,690,464 |
| | Deductions during year: | | | | | | | · | | | |
| 10. | Death | | | 1, 169 | 28,773 | | L | XXX | 21,775 | 859,386 | 888 , 159 |
| 11. | | | | 115 | 806 | | | XXX | | , | 806 |
| 12. | Disability | | | | | | | XXX | | | |
| 13. | Expiry | | | 183 | 9,428 | | | | | | 9.428 |
| 14. | Surrender | | | 652 | 25,771 | | | | 331 | 558 | 26,329 |
| 15. | Lapse | | | 349 | 21,960 | | | 6.064 | 785.059 | 52,467,467 | 52,489,427 |
| 16. | Conversion | | | | (7) | | | XXX | XXX | XXX | (7) |
| 17. | | | | | (, | | | 78 | | | () |
| 18. | Reinsurance | | | | | | | | | | |
| 19. | Aggregate write-ins for decreases | | | | | | | | | | |
| | Totals (Lines 10 to 19) | | | 2,468 | 86,731 | | | 6,142 | 807, 165 | 53,327,412 | 53,414,143 |
| | In force end of year (Line 9 minus Line 20) | | | 30,030 | 841,918 | | | 50,911 | 8,079,203 | 545,434,404 | 546,276,322 |
| | Reinsurance ceded end of year | XXX | | XXX | 446,501 | XXX | | XXX | XXX | 302,772,656 | 303,219,157 |
| | Line 21 minus Line 22 | XXX | | XXX | 395,417 | XXX | (b) | XXX | XXX | 242,661,748 | 243,057,164 |
| | DETAILS OF WRITE-INS | 7001 | | 7001 | | 7001 | (2) | 7001 | 7001 | _:_,::,::: | |
| 0801 | 5217426 61 WAIT2 ING | | | | | | | | | | |
| 0802. | | | | | | | | | | | |
| 0803. | | | | | | | | | | | |
| 0898. | Summary of remaining write-ins for Line 8 from overflow | | | | | | | | | | |
| 0000. | page. | | | | | | | | | | |
| 0899. | . • | | | | | | | | | | |
| 1901. | | | | | | | | | | | |
| 1902. | | | | | | | | | | | |
| 1903. | | | | | | | | | | | |
| 1998. | Summary of remaining write-ins for Line 19 from overflow page. | | | | | | | | | | |
| 1999. | TOTALS (Lines 1901 thru 1903 plus 1998) (Line 19 above) | anda (amit 000) | | | | | | | | | |

| (a) Amounts | of life insurance in this e | xhibit shall be s | hown in thousands (omit 000) |
|--------------|-----------------------------|-------------------|------------------------------|
| (b) Group \$ | | ; Individual \$ | |

EXHIBIT OF LIFE INSURANCE (Continued)

ADDITIONAL INFORMATION ON INSURANCE IN FORCE END OF YEAR

| | | Indu | strial | Ordinary | | | | | |
|-----|--------------------------|--------------------|---------------------|--------------------|---------------------|--|--|--|--|
| | | 1 | 2 | 3 | 4 | | | | |
| | | | Amount of Insurance | | Amount of Insurance | | | | |
| | | Number of Policies | (a) | Number of Policies | (a) | | | | |
| 24. | Additions by dividends | XXX | | XXX | 149,006 | | | | |
| 25. | Other paid-up insurance | | | 8,813 | 41,957 | | | | |
| 26. | Debit ordinary insurance | XXX | XXX | | | | | | |

ADDITIONAL INFORMATION ON ORDINARY INSURANCE

| | | | uring Year in Line 2) | In Force End of Year (Included in Line 21) | |
|-----|--|--------------------|--------------------------|---|---------------------|
| | | 1 | 2 | 3 | 4 |
| | | | Amount of Insurance | | Amount of Insurance |
| | Term Insurance Excluding Extended Term Insurance | Number of Policies | (a) | Number of Policies | (a) |
| 27. | Term policies - decreasing | | | _22 | 5,168 |
| 28. | Term policies - other | | | 260 | 6,240 |
| 29. | Other term insurance - decreasing | | | XXX | 157 |
| 30. | Other term insurance | XXX | | XXX | 355 |
| 31. | Totals (Lines 27 to 30) | | | 282 | 11,920 |
| | Reconciliation to Lines 2 and 21: | | | | |
| 32. | Term additions | XXX | | XXX | |
| 33. | Totals, extended term insurance | XXX | XXX | 666 | 10,494 |
| 34. | Totals, whole life and endowment | 813 | 50,186 | 29,082 | 819,504 |
| 35. | Totals (Lines 31 to 34) | 813 | 50,186 | 30,030 | 841,918 |

CLASSIFICATION OF AMOUNT OF INSURANCE (a) BY PARTICIPATING STATUS

| | | Issued During Year (Included in Line 2) | | In Force End of Year (Included in Line 21) | |
|-----|------------------------------------|--|---------------|---|---------------|
| | | 1 | 2 | 3 | 4 |
| | | Non-Participating | Participating | Non-Participating | Participating |
| 36 | Industrial | | | | |
| 37. | Ordinary | 50 , 186 | | 505, 108 | 336,810 |
| 38. | Credit Life (Group and Individual) | | | | |
| 39. | Group | 78,731,764 | | 545,434,404 | |
| 40. | Totals (Lines 36 to 39) | 78,781,950 | | 545,939,512 | 336,810 |

ADDITIONAL INFORMATION ON CREDIT LIFE AND GROUP INSURANCE Group unt of Insurance Amount of Insurance Number of Certificate (a) 41. Amount of insurance included in Line 2 ceded to XXX Number in force end of year if the number under 42. on a pro-rata basis XXX Federal Employees' Group Life Insurance included in Line 21 43. Servicemen's Group Life Insurance included in Line 21 Group Permanent Insurance included in Line 21

ADDITIONAL ACCIDENTAL DEATH BENEFITS

| 46. Amount of additional accidental death benefits in force end of year under ordinary policies (a) | 18,294 |
|---|--------|
|---|--------|

BASIS OF CALCULATION OF ORDINARY TERM INSURANCE

- 47. State basis of calculation of (47.1) decreasing term insurance contained in Family Income, Mortgage Protection, etc., policies and riders and of (47.2) term insurance on wife and children under Family, Parent and Children, etc., policies and riders included above.
 - $\ \, \textbf{47.1} \ \, \textbf{Decreasing Term is the actual amount or amount is reduced annually depending on the product.}$
 - 47.2 Family Policy Term = \$3,000 or \$5,000 per unit based on the product; Family and Children's Rider = \$2,000 per unit

POLICIES WITH DISABILITY PROVISIONS

| | | | Industrial | | Ordinary | | Credit | | Group |
|-----|-----------------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|------------|---------------------|
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| | | | | | | | | Number of | |
| | | Number of | Amount of Insurance | Number of | Amount of Insurance | Number of | Amount of Insurance | Certifi- | Amount of Insurance |
| | Disability Provisions | Policies | (a) | Policies | (a) | Policies | (a) | cates | (a) |
| 48. | Waiver of Premium | | | 2,211 | 27,449 | | | .5,734,631 | 391,604,019 |
| 49. | Disability Income | | | | | | | | |
| 50. | Extended Benefits | | | XXX | XXX | | | | |
| 51. | Other | | | | | | | | |
| 52. | Total | | (b) | 2,211 | (b) 27,449 | | (b) | 5,734,631 | (b) 391,604,019 |

⁽a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000)

⁽b) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions

EXHIBIT OF NUMBER OF POLICIES, CONTRACTS, CERTIFICATES, INCOME PAYABLE AND ACCOUNT VALUES IN FORCE FOR SUPPLEMENTARY **CONTRACTS, ANNUITIES, ACCIDENT & HEALTH AND OTHER POLICIES**

| SUPPLEMENTARY CONTRACTS | | | | | | | |
|-------------------------|-----------------------------|----------------|--------------------|----------------|--------------------|--|--|
| | | Ord | inary | Gre | oup | | |
| | | 1 | 2 | 3 | 4 | | |
| | | Involving Life | Not Involving Life | Involving Life | Not Involving Life | | |
| | | Contingencies | Contingencies | Contingencies | Contingencies | | |
| 1. | In force end of prior year | 72 | 23 | 12 | 14,656 | | |
| 2. | Issued during year | | 50 | | 8,922 | | |
| 3. | Reinsurance assumed | | | | | | |
| 4. | Increased during year (net) | | | | | | |
| 5. | Total (Lines 1 to 4) | | 73 | 12 | 23,578 | | |
| | Deductions during year: | | | | | | |
| 6. | Decreased (net) | 11 | 3 | | 8,440 | | |
| 7. | Reinsurance ceded | | | | | | |
| 8. | Totals (Lines 6 and 7) | 11 | 3 | | 8,440 | | |
| 9. | In force end of year | 61 | 70 | 12 | 15 , 138 | | |
| 10. | Amount on deposit | | (a)779,601 | 2,343,431 | (a)554,898,841 | | |
| 11. | Income now payable | | 70 | 12 | | | |
| 12. | Amount of income payable | (a) 61,654 | (a) 35,073 | (a) 714,863 | (a) | | |

ANNUITIES

| | ANNOTTES | | | | | | | | |
|-----|---|-----------|------------|-----------|----------------|--|--|--|--|
| | | Ord | inary | Gr | oup | | | | |
| | | 1 | 2 | 3 | 4 | | | | |
| | | Immediate | Deferred | Contracts | Certificates | | | | |
| 1. | In force end of prior year | | 2 | 499 | 4,752 | | | | |
| 2. | In force end of prior yearssued during year | | | | | | | | |
| 3. | Reinsurance assumed | | | | | | | | |
| 4. | Increased during year (net) | | | | | | | | |
| 5. | Totals (Lines 1 to 4) | | 2 | 499 | 4,752 | | | | |
| | Deductions during year: | | | | | | | | |
| 6. | Decreased (net) | | 1 | 33 | 377 | | | | |
| 7. | Reinsurance ceded | | | | | | | | |
| 8. | Totals (Lines 6 and 7) | | 1 | 33 | 377 | | | | |
| 9. | In force end of year | | 1 | 466 | 4 ,375 | | | | |
| | Income now payable: | | | | | | | | |
| 10. | Amount of income payable | (a) | XXX | XXX | (a) 15,164,713 | | | | |
| | Deferred fully paid: | | | | | | | | |
| 11. | Account balance | XXX | (a) 30,885 | XXX | (a) 90,600,464 | | | | |
| | Deferred not fully paid: | | | | | | | | |
| 12. | Account balance | XXX | (a) | XXX | (a) | | | | |

ACCIDENT AND HEALTH INSURANCE

| | | Gro | oup | Cro | edit | Ot | her |
|-----|-----------------------------|--------------|-------------------|----------|-------------------|----------|-------------------|
| | | 1 | 2 | 3 | 4 | 5 | 6 |
| | | Certificates | Premiums in Force | Policies | Premiums in Force | Policies | Premiums in Force |
| 1. | In force end of prior year | 13,278,144 | 2,430,357,117 | | | 221,145 | 397,480,470 |
| 2. | Issued during year | 2,361,601 | 358,081,994 | | | 12 | 33,719 |
| 3. | Reinsurance assumed | | | | | | |
| 4. | Increased during year (net) | | XXX | | XXX | | XXX |
| 5. | Totals (Lines 1 to 4) | 15,639,745 | XXX | | XXX | 221,157 | XXX |
| | Deductions during year: | | | | | | |
| 6. | Conversions | | XXX | XXX | XXX | XXX | XXX |
| 7. | Decreased (net) | | | | XXX | 13,219 | XXX |
| 8. | Reinsurance ceded | | XXX | | XXX | | XXX |
| 9. | Totals (Lines 6 to 8) | 1,433,363 | XXX | | XXX | 13,219 | XXX |
| 10. | In force end of year | 14,206,383 | (a) 2,611,236,230 | | (a) | 207,938 | (a) 376,894,003 |

| | DEPOSIT FUNDS AND DIVIDEND ACCUMULATIONS | | |
|-----|--|---------------|----------------|
| | | 1 | 2 |
| | | | Dividend |
| | | Deposit Funds | Accumulations |
| | | Contracts | Contracts |
| 1. | In force end of prior year | | 9,432 |
| 2. | Issued during year | | |
| 3. | Reinsurance assumed | | |
| 4. | Increased during year (net) | | |
| 5. | Totals (Lines 1 to 4) | | 9,432 |
| | Deductions During Year: | | |
| 6. | Decreased (net) | | 556 |
| 7. | Reinsurance ceded | | |
| 8. | Totals (Lines 6 and 7) | | 556 |
| 9. | In force end of year | | 8,876 |
| 10. | Amount of account balance | (a) | (a) 72,366,835 |
| | | | |

⁽a) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions.

SCHEDULE T - PREMIUMS AND ANNUITY CONSIDERATIONS

Allocated by States and Territories Life Contracts Accident and Health Insurance Premiums Including Policy, Total Life Insurance Annuity Membership Other Columns Deposit-Type 2 through 552,608,584 Premiums15,652,052 and Other Fees States, Etc Active Status Considerations Considerations Contracts .36,956,532 Alabama AL 2. Alaska ΑK 7 327 071 10.791.197 18 118 267 .38, 182, 065 Arizona 12,846,184 .51,028,249 ΑZ 4. Arkansas 17, 115, 310 35.660.640 52,775,950 7.094 183.705 5. California 300.748.939 CA 105.269.680 406.025.714 6. 7. Colorado СО 35,918,215 51,867,090 .87,785,305 17,807 Connecticut СТ 15.402.203 1.675 38.316.518 53.720.396 4,069,209 .8,895,631 DE 9. District of Columbia DC 9 652 804 27 707 232 37 360 035 10. Florida 53,411,881 143,697,959 197, 109, 840 5,992 FL 11 Georgia 39 581 494 112 838 226 152,419,719 274,526 GΑ 12. Hawaii 3,827,143 21,894,257 25,721,400 ΗΙ 13. Idaho 2.924.743 5,432,285 8,357,027 ID 14. Illinois Ш 63.330.488 116.221.315 179.551.803 249 15 Indiana 22.370.397 49.891.956 IN 16. lowa . IΑ 11.672.753 18.246.080 29.918.833 17. Kansas 20,752,588 .1,364 .9,849,388 .630 .30,602,606 KS 18. Kentucky 9.637.752 25,027,991 .34 .665 .743 19. 30.884.049 Louisiana ΙA 10.110.850 40.994.899 20. Maine 15,082,620 1,671 34,239,701 ME 49,323,993 27,896 Maryland 21. MD 26.606.588 70.132.352 96.738.939 22 Massachus .6.500 147, 205, 189 418.847 39,977,816 187.189.506 MA 23 Michigan МІ 49 647 772 99 402 024 149 049 821 1.969.730 24. Minnesota .36,508,711 .62,644,964 .99, 153, 675 MN Mississippi 33,623,693 25 15,049,176 18.574.517 .23,270 MS 16.240 26. Missouri 29.353.100 52.606.990 MO 81.976.329 7,639,121 27 Montana 10,071,228 17,710,348 МТ 28. Nebraska NE 7 568 569 17 061 676 24 630 246 7,617,298 11,775,508 19,392,806 NV 30. New Hampshire NH 5 769 253 6 000 14 277 147 20 052 400 New Jersey 31. 25,249,140 .84,214,125 109,463,265 NJ 32 New Mexico 4.943.708 13.288.220 18 231 928 NM 46,423 33. New York NY .9,576,716 21, 107, 807 .30,684,523 34 North Carolina NC 33,712,468 220 79,329,014 113,041,702 35. North Dakota ND 9.719.759 9.196.585 18.916.345 39,958,450 102, 175, 392 142.133.842 OH 37 Oklahoma OK 13 599 220 27 280 248 40 879 468 38. 17,525,757 11.250 37,758,405 55,295,412 Oregon. OR 39 Pennsylvania 48.228.899 144.674.909 192.903.809 (2,367 PΑ 40. Rhode Island 21.000 RI 3.728.602 10.830.910 14.580.512 41 South Carolina 10,141,351 26,026,012 36, 167, 363 South Dakota 42 SD 5.302.193 11.523.584 16.825.777 43 27,921,910 .84,588,371 .112.510.282 TN 44. Texas 161, 152, 783 6.980 264 394 042 425 553 805 31.958 ΤX 45. Utah . 14,843,067 .22,550,541 .7,707,474 UT 46 Vermont 6,973,856 1,500 14,562,407 21,537,763 47 Virginia . 84.224.014 VA 29.607.844 .270 .113.832.127 48 Washington 75,646,741 WA 32, 137, 933 107,784,673 142,459 16 737 284 49. West Virginia WV 5 737 079 11 000 204 WI .27, 156, 884 .69,545,445 .96,702,329 51. Wyoming WY 1.971.140 3 992 059 5 963 199 52. American Samoa AS 53 Guam 2 607 6 241 8 849 GU Puerto Rico .316,387 1,142,122 1,458,510 PR 55 U.S. Virgin Islands .40,233 VI ..4,055 .44,288 56 Northern Mariana Islands MP 93 2.413 2.505 5,885,544 CAN 594,996 .5,290,548 58. Aggregate Other Alien . XXX 2 902 291 4 729 015 7 631 305 ОТ 59. 52 81,055 2,833,415,982 3,141,859 (a) 1,216,663,232 4,050,160,269 90. Reporting entity contributions for employee benefits 91. Dividends or refunds applied to purchase paid-up .7,023,038 .7,023,038 additions and annuities. XXX 92 XXX 93 405.445 24.295.827 24.701.272 XXX disability or other contract provisions. 94 Aggregate or other amounts not allocable by State XXX Totals (Direct Business). .1,224,091,715 81,055 2,857,711,809 4,081,884,579 .3.141.859 XXX 71, 152, 353 71, 169.361 96 Plus reinsurance assumed XXX 17.008 Totals (All Business). 97 1.224.108.723 2.928.864.162 XXX 81.055 4.153.053.940 3.141.859 98 Less reinsurance ceded. 559,412,665 81,055 714.255.000 3,090,034 XXX 1,273,748,719 Totals (All Business) less Reinsurance Ceded b) 2,214,609,163 99 XXX 664.696.058 2.879.305.221 51.825 DETAILS OF WRITE-INS 58001. ARG ARGENTINA 114 580 127 097 241 677 XXX AUS AUSTRALIA .154,450 299,895 XXX 58003 ALIT ALISTRIA 12,482 12.482 Summary of remaining write-ins for Line 58 from 58998. .4,447,467 7,077,251 XXX .2,629,783 58999 2,902,291 4,729,015 7,631,305 58998)(Line 58 above) XXX 9401 XXX 9402 XXX 9403. XXX Summary of remaining write-ins for Line 94 from 9498. XXX 9499.

XXX

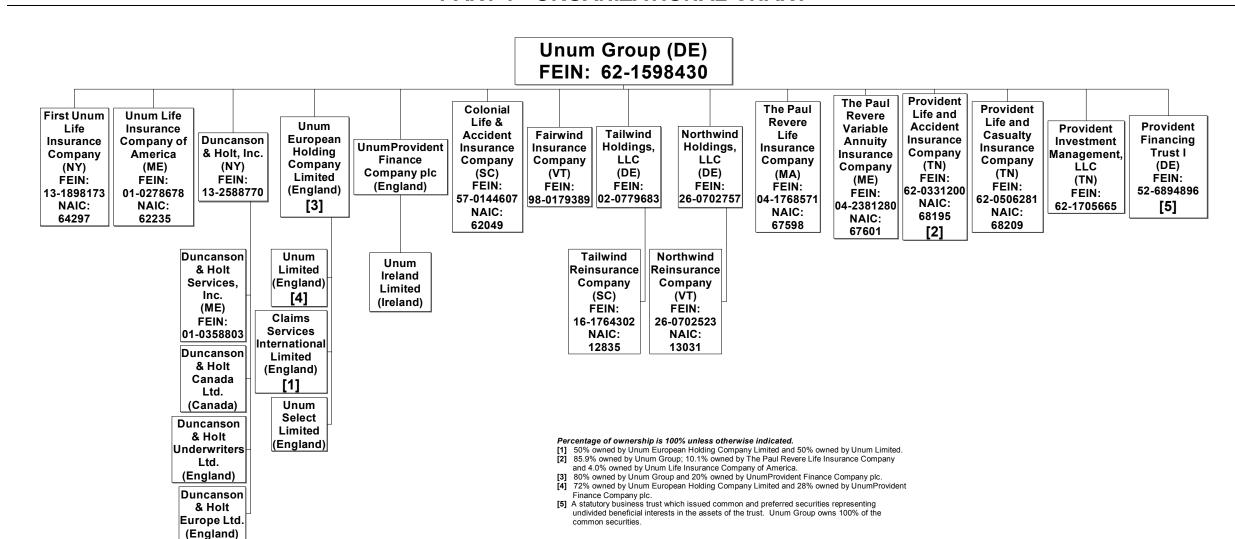
Explanation of basis of allocation by states, etc., of premiums and annuity considerations Individual premiums are allocated according to the policyholder's state of residence based on the mailing address used for billing. Group Life policyholders with less than 500 covered lives are allocated according to physical location of insured, if available, or the billing address, if physical location is not provided. Group Life policyholders with 500 or more lives are allocated by state based on a consumer census. Group A&H policyholders are allocated according to physical location of insured, if available, or the billing address, if physical location is not provided.

⁹⁴ above) (L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state

es except for Canada and Other Alien. (a) Insert the number of L respons

⁽b) Column 4 should balance with Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, Indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, Indicate which: Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, Indicate which: Exhibit 1, Lines 6.4, Indicate which Indicate wh

SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART



OVERFLOW PAGE FOR WRITE-INS

Additional Write-ins for Assets Line 25

| | idi VVIII ilio idi 7 ledele Elile Ee | | | | |
|-------|---|-----------|--------------------|---------------------|--------------|
| | | | Current Year | | Prior Year |
| | | 1 | 2 | 3 | 4 |
| | | | | Net Admitted Assets | Net Admitted |
| | | Assets | Nonadmitted Assets | (Cols. 1 - 2) | Assets |
| 2504. | Receivable for investment income | 869,537 | | 869,537 | 890,579 |
| 2505. | Premiums receivable - other lines | 4,110,220 | | 4,110,220 | 4,202,418 |
| 2597. | Summary of remaining write-ins for Line 25 from overflow page | 4,979,757 | | 4,979,757 | 5,092,997 |

Additional Write-ins for Liabilities Line 25

| | | 1 | 2 |
|-------|---|--------------|------------|
| | | Current Year | Prior Year |
| 2504. | Missing claimants liability | 10,696,648 | 8,333,278 |
| 2505. | Cash collateral on derivatives | 4,250,000 | 0 |
| 2506. | Liability for unauthorized reinsurance (P&C) | 371,958 | 964,564 |
| 2597. | Summary of remaining write-ins for Line 25 from overflow page | 15,318,606 | 9,297,842 |

Additional Write-ins for Summary of Operations Line 8.3

| | 1 | 2 |
|--|--------------|-------------|
| | Current Year | Prior Year |
| 08.304. Income from corporate owned life insurance | 5,045,725 | 6, 113, 539 |
| 08.305. Interest on federal income tax refund | 504,672 | 1,789 |
| 08.306. Premium income - other lines | 35,381 | 166,842 |
| 08.307. Other income (loss) from other lines | 119,490 | 96 , 158 |
| 08.397. Summary of remaining write-ins for Line 8.3 from overflow page | 5,705,268 | 6,378,329 |

Additional Write-ins for Summary of Operations Line 27

| | | 1 | 2 |
|-------|---|--------------|---------------|
| | | Current Year | Prior Year |
| 2704. | Benefits and expenses from other lines | (633, 133) | (2,154,491) |
| 2705. | Fines and penalties paid to regulatory authorities | 59,303 | 1,048 |
| 2797. | Summary of remaining write-ins for Line 27 from overflow page | (573,831) | (2, 153, 443) |

Additional Write-ins for Exhibit of Net Investment Income Line 9

| | | 1 | 2 |
|-------|--|-----------------------|--------------------|
| | | Collected During Year | Earned During Year |
| 0904. | Miscellaneous | 1,533 | 1,533 |
| 0997. | Summary of remaining write-ins for Line 9 from overflow page | 1,533 | 1,533 |

Additional Write-ins for Schedule T Line 58

| | | | | Direct Bus | | | |
|--------------------------------------|---------------|---|------------------------|---|-------------------------|---------------------------------|---------------------------|
| | 1 | Life Co | ntracts 3 | 4 | 5 | 6 | 7 |
| States, Etc. | Active Status | 2 Life Insurance Premiums | Annuity Considerations | Accident and Health Insurance Premiums, Including Policy, Membership and Other Fees | Other Considerations | Total Columns 2 through 5 | Deposit-Type Contracts |
| 58004. BHR BAHRAIN | | 772 | | 1.728 | | 2.500 | |
| 58005. BGD BANGLADESH | | | | (72) | | (72) | |
| 58006. BRB BARBADOS | | 241 | | , | | 241 | |
| 58007. BLR BELARUS | | | | 333 | | 333 | |
| 58008. BEL BELGIUM | | 131.331 | | 148,128 | | 279,459 | |
| 58009. BMU BERMUDA | | 21, 131 | | | | 1.409.586 | |
| 58010. BRA BRAZIL | | 148,311 | | 155.560 | | 303,870 | |
| 58011. CYM CAYMAN ISLANDS | XXX | 386 | | | | 1,250 | |
| 58012. CHL CHILE | | 138.562 | | | | 289,376 | |
| 58013. CHN CHINA | | 93,761 | | | | 198,985 | |
| 58014. CRI COSTA RICA | | | | , | | 198 | |
| 58015. CRO Croatia | | 5.792 | | | | 18.752 | |
| 58016. CYP CYPRUS | | 2.153 | | , | | 2.257 | |
| 58017. CZE CZECH REPUBLIC | XXX | 138.562 | | | | 289,376 | |
| 58018. DNK DENMARK | | 1.158 | | , | | 4.199 | |
| 58019. EGY EGYPT | | 772 | | , | | 2,500 | |
| 58020. FIN FINLAND | | 112 | | , | | 2.656 | |
| 58021. FRA FRANCE | | 1.940 | | , . | | 15,750 | |
| 58022. DEU GERMANY | | 145.689 | | - , - | | 300,726 | |
| 58023. GRC GREECE | | 145,009 | | | | 1, 179 | |
| 58024. GRL GREENLAND | | | | , . | | 1, 179 | |
| | | 4C 740 | | | | 76,670 | |
| 58025. HKG HONG KONG58026. IND INDIA | | 46,748 10,295 | | | | 29,302 | |
| | | 3.472 | | , | | | |
| 58027. IDN INDONESIA | | 8.592 | | | | 20.497 | |
| | | , | | | | | |
| 58029. ISR ISRAEL | | 2,490 | | | | 12,589 | |
| 58030. ITA ITALY | | 130,034 | | | | 270,391 | |
| 58031. JPN JAPAN | | 18,029 | | | | 48,973 | |
| 58032. PRK KOREA, D.P.R.O. | | 3,475 | | ., | | 11,251 | |
| | XXX | 3,069 | | 4,139 | | 7,208 | |
| 58034. LBN LEBANON | | 992 | | 4 000 | | 992 | |
| 58035. LTU LITHUANIA | | 1,931 | | | | 6,251 | |
| 58036. LUX LUXEMBOURG | | 127,904 | | | | 267,116 | |
| 58037. MYS MALAYSIA | | 1,992 | | | | 3,931 | |
| 58038. MLT MALTA | | 6,951 | | | | 22,502 | |
| 58039. MHL MARSHALL ISLANDS | | 774 | | | | 779 | |
| 58040. MEX MEXICO | | 139,952 | | | | 292,878 | |
| 58041. MAR MOROCCO | XXX | 92,761 | | | | 194 , 167 | |
| 58042. MOZ MOZAMBIQUE | | | | | | 89 | |
| 58043. MMR MYANMAR -Burma) | | | | - | | 609 | |
| 58044. NPL NEPAL | | 693 | | | | 693 | |
| 58045. NLD NETHERLANDS | | 137,354 | | | | 300 , 160 | |
| 58046. NZL NEW ZEALAND | | 2,810 | | | | 17,421 | |
| 58047. NIC NICARAGUA | | 1, 113 | | | | 1,977 | |
| 58048. NOR NORWAY | XXX | 5,654 | | 864 | | 6,518 | |
| 58049. PAK PAKISTAN | XXX | 772 | | 1,728 | | 2,500 | |
| 58050. PER PERU | XXX | 92,375 | | 103,963 | | 196,338 | |

OVERFLOW PAGE FOR WRITE-INS

Additional Write-ins for Schedule T Line 58

| | | Direct Business Only | | | | | | | | |
|---|---------------|----------------------|----------------|-------------------------------|----------------|-------------|--------------|--|--|--|
| | 1 | Life Co | | 4 | 5 | 6 | 7 | | | |
| | | 2 | 3 | Accident and | | | | | | |
| | | | | Health Insurance Premiums. | | | | | | |
| | | | | Including Policy, | | Total | | | | |
| | | Life Insurance | Annuity | Membership | Other | Columns | Deposit-Type | | | |
| States, Etc. | Active Status | Premiums | Considerations | and Other Fees | Considerations | 2 through 5 | Contracts | | | |
| 58051. PHL PHILIPPINES | | 16,753 | | 14,711 | | 31,464 | | | | |
| 58052. POL POLAND | | 1,545 | | , , , , , , | | 5,000 | | | | |
| 58053. PRT PORTUGAL | | | | 10,367 | | 15,001 | | | | |
| 58054. QAT QATAR | XXX | 93,533 | | 103 , 134 | | 196,668 | | | | |
| 58055. ROM ROMANIA | XXX | 772 | | 1,728 | | 2,500 | | | | |
| 58056. RUS RUSSIAN FEDERATION | XXX | | | 864 | | 1,250 | | | | |
| 58057. SAU SAUDI ARABIA | XXX | 386 | | | | 1,250 | | | | |
| 58058. SGP SINGAPORE | | 9,084 | | 14,340 | | 23,423 | | | | |
| 58059. ZAF SOUTH AFRICA | XXX | 12,301 | | 12,173 | | 24,474 | | | | |
| 58060. ESP SPAIN | XXX | 142,897 | | 132,522 | | 075 440 | | | | |
| 58061. SWE SWEDEN | | | | | | 1,120 | | | | |
| 58062. CHE SWITZERLAND | xxx | 3,830 | | 4,978 | | 8,807 | | | | |
| 58063. TWN TAIWAN, PROVINCE OF CHINA | | | | 124,711 | | 239,292 | | | | |
| 58064. THA THAILAND | | | | 2,121 | | 4,800 | | | | |
| 58065. TTO TRINIDAD AND TOBAGO | XXX | 864 | | | | 004 | | | | |
| 58066. TUR TURKEY | | 92,375 | | 100,543 | | 192,917 | | | | |
| 58067. UGA UGANDA | | 202 | | 50 | | 252 | | | | |
| 58068. UKR UKRAINE | XXX | 772 | | 1,728 | | 2,500 | | | | |
| 58069. ARE UNITED ARAB EMIRATES | XXX | 96,200 | | 249,567 | | 345,768 | | | | |
| 58070. GBR UNITED KINGDOM | XXX | | | 216,685 | | 395,853 | | | | |
| 58071. VEN VENEZUELA | | | | 101,407 | | 404 407 | | | | |
| 58072. VNM VIET NAM | | 92,375 | | 100,543 | | 192,917 | | | | |
| 58073. ZMB ZAMBIA | | | | (5) | | (234) | | | | |
| 58997. Summary of remaining write-ins for Line 58 | | · | | , / | | , (| | | | |
| from overflow page | XXX | 2,629,783 | | 4,447,467 | | 7,077,251 | | | | |

Additional Write-ins for Schedule E - Part 3 Line 58

| Additional Write-ins for Schedule E - Part 3 L | ine 58 | | | | | |
|--|---------|------------------------------|------------------|------------|----------------|----------------|
| | | | Deposits | | All Other Co | aial Danasita |
| | 1 | 2 | Benefit of All F | | | ecial Deposits |
| | | | 3 | 4 | 5 | 6 |
| | Type of | | Book/Adjusted | | Book/Adjusted | |
| States, Etc. | Deposit | Purpose of Deposit | Carrying Value | Fair Value | Carrying Value | Fair Value |
| 5804. CENTERPOINT ENER HOUSTON | B | RD FOR REINSURANCE AGREEMENT | | | 11,638,784 | 13,920,156 |
| 5805. COMMONWEALTH EDISON CO | B | RD FOR REINSURANCE AGREEMENT | | | 5,439,905 | 6,312,500 |
| | | RD FOR REINSURANCE AGREEMENT | | | 9,836,418 | 11,489,442 |
| 5807. CREDIT SUISSE NEW YORK | B | RD FOR REINSURANCE AGREEMENT | | | 15,092,412 | 16,251,000 |
| 5808. ENBRIDGE INC. | B | RD FOR REINSURANCE AGREEMENT | | | 5,998,882 | 6,434,400 |
| 5809. ENTERGY LOUISIANA LLC | | RD FOR REINSURANCE AGREEMENT | | | | |
| 5810. ENTERGY GULF STATES LA LLC | В | RD FOR REINSURANCE AGREEMENT | | | 9,982,166 | 11,342,000 |
| 5811. GLAXOSMITHKLINE CAP INC | | RD FOR REINSURANCE AGREEMENT | | | | |
| 5812. JOHNSON & JOHNSON | B | RD FOR REINSURANCE AGREEMENT | | | 19, 108, 403 | 23,286,900 |
| 5813. SC JOHNSON & SON INC. | | RD FOR REINSURANCE AGREEMENT | | | | |
| | | RD FOR REINSURANCE AGREEMENT | | | | |
| 5815. NATIONAL CITY BANK | B | RD FOR REINSURANCE AGREEMENT | | | 9,975,199 | 10,685,000 |
| 5816. NORTHERN STATES PWW-WISC | B | RD FOR REINSURANCE AGREEMENT | | | 9,981,202 | 11, 171, 010 |
| 5817. QUESTAR PIPELINE | | RD FOR REINSURANCE AGREEMENT | | | | |
| 5818. ROCHE HOLDINGS | B | RD FOR REINSURANCE AGREEMENT | | | 5,726,540 | 6,665,424 |
| 5819. STATE STREET BANK & TRST | | RD FOR REINSURANCE AGREEMENT | | | | |
| | | RD FOR REINSURANCE AGREEMENT | | | 20,209,226 | 23,476,000 |
| 5821. UNION ELECTRIC CO | B | RD FOR REINSURANCE AGREEMENT | | | 3,999,347 | 4,416,068 |
| 5897. Summary of remaining write-ins for | | | | | | |
| Line 58 from overflow page | XXX | XXX | | | 187,565,211 | 215,709,240 |

OVERFLOW PAGE FOR WRITE-INS

Additional Write-ins for Analysis of Operations Line 8.3

| | 1 | 2 | | Ordinary | | 6 Group | | | | 12 | | |
|--|-----------|-----------------|----------------|----------------------|---------------|--------------------|----------------|-----------|-----------|-------------------|---------|------------------|
| | | | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | 11 | Aggregate of All |
| | | | | | Supplementary | Credit Life (Group | Life Insurance | | | Credit (Group and | | Other Lines of |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Contracts | and Individual) | (a) | Annuities | Group | Individual) | Other | Business |
| 08.304. Income from corporate owned life insurance | 5,045,725 | | | | | | | | 5,045,725 | | | |
| 08.305. Interest on federal income tax refund | 504,672 | | 7,330 | 7 | 11,248 | | 34,078 | 4,076 | 287,828 | | 159,390 | 716 |
| 08.306. Premium income - other lines | 35,381 | | | | | | | | | | | 35,381 |
| 08.307. Other income (loss) from other lines | 119,490 | | | | | | | | | | | 119,490 |
| 08.397. Summary of remaining write-ins for Line 8.3 from overflow page | 5,705,268 | | 7,330 | 7 | 11,248 | | 34,078 | 4,076 | 5,333,553 | | 159,390 | 155,587 |

Additional Write-ins for Analysis of Operations Line 27

| redutional virto ine for analysis of operations give 27 | | | | | | | | | | A: -! | | | |
|---|------------|-----------------|----------------|----------------------|---------------|--------------------|----------------|-----------|--------|---------------------|-------|------------------|--|
| | 1 | 2 | | Ordinary | | 6 | Gro | iroup | | Accident and Health | 12 | | |
| | | | 3 | 3 4 | | 7 | | 8 | 9 10 | | 11 | Aggregate of All | |
| | | | | | Supplementary | Credit Life (Group | Life Insurance | | | Credit (Group and | | Other Lines of | |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Contracts | and Individual) | (a) | Annuities | Group | Individual) | Other | Business | |
| 2704. Benefits and expenses from other lines | (633, 133) | | | | | | | | | | | (633, 133) | |
| 2705. Fines and penalties paid to regulatory authorities | 59,303 | | 170 | 3 | | | 17,268 | 26 | 36,440 | | 5,396 | | |
| 2797. Summary of remaining write-ins for Line 27 from overflow page | (573,831) | | 170 | 3 | | | 17,268 | 26 | 36,440 | | 5,396 | (633, 133) | |

Additional Write-ins for Schedule H Part 1 Line 11

| | | | | | | Credi | t | | | | | | | Other Individual C | Contracts | | | | |
|-------|-------------------------------------|--------------|-------|-------------|------------|---------------------|------------|------------------|--------|-------------|----------------|-----------|---------|--------------------------|-----------|-----------------------|----|-----------|----|
| | | | | Group Accid | lent | Accident and Health | | | | | | | | Non-Renewable for Stated | | | | | |
| | | Total and He | | and Healtl | and Health | | ndividual) | Collectively Ren | ewable | Non-Cancel | Non-Cancelable | | newable | Reasons O | nly | Other Accident Only A | | All Other | ſ |
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| | | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % |
| 1104. | Miscellaneous (income) loss | (6,961,226) | (0.3) | (6,790,823) | (0.3) | | | (50) | | 3,638 | 0.1 | (173,792) | (10.2) | (198) | (0.6) | | | | |
| 1105. | Reserve adjustment on assumed modco | | | | | | | | | | | | | | | | | | |
| | agreements | (8,439,002) | (0.4) | 10,553 | 0.0 | | | | | (8,423,396) | (242.0) | (889) | (0.1) | (25,270) | (72.9) | | | | |
| 1106. | Transfers on account of group | | | | | | | | | | | | | | | | | | |
| | package policies | 312,431 | 0.0 | 37,545 | 0.0 | | | | | | | 274,886 | 16.1 | | | | | | |
| 1107. | Fines and penalties paid to | | | | | | | | | | | | | | | | | | |
| | regulatory authorities | 41,836 | 0.0 | 36,440 | 0.0 | | | 30 | | 1,720 | 0.0 | 3,622 | 0.2 | 25 | 0.1 | | | | |
| 1197. | Summary of remaining write-ins for | | | | | | | | | | | | | | | | | | |
| | Line 11 from overflow page | (15,045,961) | (0.7) | (6,706,286) | (0.3) | | | (20) | | (8,418,039) | (241.8) | 103,826 | 6.1 | (25,443) | (73.4) | | | | |

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